



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: August 31, 2019 Released: September 23, 2019

Summary Report - Sales Month Ending August 31, 2019 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	19/20	18/19	Percent Change	19/20	18/19	Percent Change	19/20	18/19	Percent Change
Total	933,799	919,165	1.59	933,799	919,165	1.59	11,989,560	11,566,372	3.66
Markets									
Consumer	657,629	656,227	0.21	657,629	656,227	0.21	8,985,267	8,678,802	3.53
Food Service	276,170	262,938	5.03	276,170	262,938	5.03	3,004,292	2,887,569	4.04
Styles									
Whole	638	708	-9.89	638	708	-9.89	6,169	7,483	-17.55
Pitted	487,982	525,494	-7.14	487,982	525,494	-7.14	7,091,468	7,010,830	1.15
Wedged	1,287	2,403	-46.45	1,287	2,403	-46.45	32,842	32,822	0.06
Sliced	424,887	374,080	13.58	424,887	374,080	13.58	4,611,353	4,264,839	8.12
Chopped	16,484	14,338	14.97	16,484	14,338	14.97	226,866	225,280	0.70
Broken Pitted	2,522	2,142	17.74	2,522	2,142	17.74	20,861	25,119	-16.95
Key Items									
24/300 Pitted	459,880	493,814	-6.87	459,880	493,814	-6.87	6,751,144	6,662,432	1.33
6/10 Pitted	26,989	30,136	-10.44	26,989	30,136	-10.44	323,644	331,036	-2.23
6/10 Sliced	246,005	229,711	7.09	246,005	229,711	7.09	2,622,524	2,478,873	5.80
24/300 Whole	570	606	-5.94	570	606	-5.94	4,681	6,120	-23.51
6/10 Whole	68	102	-33.33	68	102	-33.33	1,488	1,363	9.22
6/10 Wedged	1,164	2,050	-43.22	1,164	2,050	-43.22	30,990	31,042	-0.17
2.25 Sliced	62,450	52,728	18.44	62,450	52,728	18.44	705,079	657,554	7.23
4.25 Chopped	12,942	13,398	-3.41	12,942	13,398	-3.41	188,782	175,868	7.34

Summary Report - Packout and Inventory
Month Ending August 31, 2019
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	19/20	18/19	Percent Change	19/20	18/19	Percent Change	19/20	18/19	Percent Change
Total	753,947	1,098,953	-31.39	753,947	1,098,953	-31.39	5,124,220	6,797,606	-24.62
Markets									
Consumer	396,540	873,136	-54.58	396,540	873,136	-54.58	3,981,188	5,325,137	-25.24
Food Service	357,407	225,817	58.27	357,407	225,817	58.27	1,143,032	1,472,469	-22.37
Styles									
Whole	0	1,304	-100.00	0	1,304	-100.00	13,082	16,017	-18.32
Pitted	211,030	662,598	-68.15	211,030	662,598	-68.15	3,349,621	4,785,329	-30.00
Wedged	0	0	0.00	0	0	0.00	21,600	32,739	-34.02
Sliced	530,930	407,053	30.43	530,930	407,053	30.43	1,547,864	1,840,703	-15.91
Chopped	11,987	24,975	-52.01	11,987	24,975	-52.01	174,354	109,565	59.13
Broken Pitted	0	3,023	-100.00	0	3,023	-100.00	17,699	13,253	33.55
Key Items									
24/300 Pitted	207,217	631,787	-67.20	207,217	631,787	-67.20	3,139,954	4,453,531	-29.50
6/10 Pitted	3,813	30,811	-87.62	3,813	30,811	-87.62	200,571	318,043	-36.94
6/10 Sliced	353,594	193,944	82.32	353,594	193,944	82.32	873,517	1,076,190	-18.83
24/300 Whole	0	1,304	-100.00	0	1,304	-100.00	9,765	12,721	-23.24
6/10 Whole	0	0	0.00	0	0	0.00	3,317	3,296	0.65
6/10 Wedged	0	0	0.00	0	0	0.00	21,164	31,091	-31.93
2.25 Sliced	67,389	54,662	23.28	67,389	54,662	23.28	297,269	256,415	15.93
4.25 Chopped	11,987	23,913	-49.87	11,987	23,913	-49.87	124,698	55,602	124.27

Approximate Supply in Converted Cases

Total Inventory*	5,124,220
Converted Storage	3,577,214
Approximate Supply*	8,701,434

Storage Report
Month Ending August 31, 2019

Whole Canning Sizes	
Size	Tons
Small	3,567
Medium	7,155
Large	2,638
Ex. Large	650
Ex.Large Sev. "C"	0
Jumbo	287
Colossal	1,172
Super Colossal	230
Orchard Run	0
Total Canning	15,700
Limited	7,379
Total	23,079
Total Converted (*155)	3,577,214

Packout - Month Ending August 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	1,304	0					1,304
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	3,836	0				3,836	3,836
Medium	1,791	9,664	0				11,455	13,477
Large	0	125,467	0				125,467	125,467
Ex. Large	0	68,250	0				68,250	68,250
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,791	207,217	0				209,008	
Conv. Total	3,813	207,217	0					211,030
Prior Year	30,811	631,787	0					662,598
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	137,318	40,971	90,659	0	164,364		433,312	530,930
Chopped	0	0	0	15,467	0		15,467	11,987
Total	137,318	40,971	90,659	15,467	164,364		448,779	
Conv. Total	353,594	47,936	62,011	11,987	67,389			542,917
Prior Year	195,006	27,119	131,327	23,913	54,662			432,028
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	3,023						3,023

Converted Total 753,947

Consumer 396,540
Food Service 357,407

Cumulative Packout - Month Ending August 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	1,304	0					1,304
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	3,836	0				3,836	3,836
Medium	1,791	9,664	0				11,455	13,477
Large	0	125,467	0				125,467	125,467
Ex. Large	0	68,250	0				68,250	68,250
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,791	207,217	0				209,008	
Conv. Total	3,813	207,217	0					211,030
Prior Year	30,811	631,787	0					662,598
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	137,318	40,971	90,659	0	164,364		433,312	530,930
Chopped	0	0	0	15,467	0		15,467	11,987
Total	137,318	40,971	90,659	15,467	164,364		448,779	
Conv. Total	353,594	47,936	62,011	11,987	67,389			542,917
Prior Year	195,006	27,119	131,327	23,913	54,662			432,028
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	3,023						3,023

Converted Total 753,947

Consumer 396,540
Food Service 357,407

Inventory - Month Ending August 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,296	0				1,296	1,296
Large	0	7,300	0				7,300	7,300
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,558	281	0				1,839	3,598
Colossal	0	549	0				549	549
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,558	9,765	0				11,323	
Conv. Total	3,317	9,765	0					13,082
Prior Year	3,296	12,721	0					16,017
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	971	208,072	1,180				210,223	210,825
Medium	35,469	695,232	8,780				739,481	775,847
Large	5,430	932,780	5,696				943,906	947,650
Ex. Large	28,664	798,108	0				826,772	859,134
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,784	141,885	0				151,669	162,715
Colossal	13,891	245,747	0				259,638	275,321
Sup. Colossal	0	29,473	0				29,473	29,473
Green Ripe Whole	0	88,657	0				88,657	88,657
Total	94,209	3,139,954	15,656				3,249,819	
Conv. Total	200,571	3,139,954	9,096					3,349,621
Prior Year	318,043	4,453,531	13,755					4,785,329
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,219	0	0	0	1,064		9,283	21,600
Sliced	339,230	137,595	315,923	0	725,047		1,517,795	1,547,864
Chopped	11,597	2,210	0	160,900	0		174,707	174,354
Total	359,046	139,805	315,923	160,900	726,111		1,701,785	
Conv. Total	939,144	166,180	216,091	124,698	297,706			1,743,818
Prior Year	1,151,130	222,929	295,283	55,602	258,063			1,983,007
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	17,699					17,699	17,699
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	17,699					17,699	
Conv. Total	0	17,699						17,699
Prior Year	0	13,253						13,253

Converted Total 5,124,220

Consumer 3,981,188
Food Service 1,143,032

Sales - Month Ending August 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	468	0				468	468
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	32	0	0				32	68
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	32	570	0				602	
Conv. Total	68	570	0					638
Prior Year	102	606	0					708
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	252	24,824	200				25,276	25,477
Medium	4,623	120,788	577				125,988	130,966
Large	1,489	186,913	1,138				189,540	190,744
Ex. Large	5,186	91,800	0				96,986	102,841
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	784	15,794	0				16,578	17,463
Colossal	343	4,484	0				4,827	5,214
Sup. Colossal	0	200	0				200	200
Green Ripe Whole	0	15,077	0				15,077	15,077
Total	12,677	459,880	1,915				474,472	
Conv. Total	26,989	459,880	1,113					487,982
Prior Year	30,136	493,814	1,544					525,494
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	452	0	0	0	300		752	1,287
Sliced	95,536	44,354	94,353	0	152,317		386,560	424,887
Chopped	507	680	0	16,699	0		17,886	16,484
Total	96,495	45,034	94,353	16,699	152,617		405,198	
Conv. Total	249,113	53,492	64,537	12,942	62,573			442,657
Prior Year	232,700	34,077	57,803	13,398	52,842			390,821
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,522					2,522	2,522
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,522					2,522	
Conv. Total	0	2,522						2,522
Prior Year	0	2,142						2,142

Converted Total 933,799

Consumer 657,629
Food Service 276,170

Cumulative Sales - Month Ending August 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	468	0				468	468
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	32	0	0				32	68
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	32	570	0				602	
Conv. Total	68	570	0					638
Prior Year	102	606	0					708
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	252	24,824	200				25,276	25,477
Medium	4,623	120,788	577				125,988	130,966
Large	1,489	186,913	1,138				189,540	190,744
Ex. Large	5,186	91,800	0				96,986	102,841
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	784	15,794	0				16,578	17,463
Colossal	343	4,484	0				4,827	5,214
Sup. Colossal	0	200	0				200	200
Green Ripe Whole	0	15,077	0				15,077	15,077
Total	12,677	459,880	1,915				474,472	
Conv. Total	26,989	459,880	1,113					487,982
Prior Year	30,136	493,814	1,544					525,494
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	452	0	0	0	300		752	1,287
Sliced	95,536	44,354	94,353	0	152,317		386,560	424,887
Chopped	507	680	0	16,699	0		17,886	16,484
Total	96,495	45,034	94,353	16,699	152,617		405,198	
Conv. Total	249,113	53,492	64,537	12,942	62,573			442,657
Prior Year	232,700	34,077	57,803	13,398	52,842			390,821
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,522					2,522	2,522
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,522					2,522	
Conv. Total	0	2,522						2,522
Prior Year	0	2,142						2,142

Converted Total 933,799

Consumer 657,629
Food Service 276,170

Consecutive Sales - 12 Months Month Ending August 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	593	0				593	593
Large	0	2,150	0				2,150	2,150
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	699	1,122	0				1,821	2,610
Colossal	0	816	0				816	816
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	699	4,681	0				5,380	
Conv. Total	1,488	4,681	0					6,169
Prior Year	1,363	6,120	0					7,483
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,311	452,652	5,751				461,714	463,042
							1,719,384	
Medium	71,885	1,639,033	8,466				2,852,720	1,796,995
Large	16,868	2,821,361	14,491				1,423,651	2,865,692
Ex. Large	45,488	1,378,163	0				10,893	1,475,007
Ex. Large Sev "C"	584	10,309	0				224,304	11,552
Jumbo	8,704	215,600	0				66,172	234,131
Colossal	5,177	60,995	0				3,553	72,017
Sup. Colossal	0	3,553	0				169,478	3,553
Green Ripe Whole	0	169,478	0				6,931,869	169,478
Total	152,017	6,751,144	28,708				69	
Conv. Total	323,644	6,751,144	16,679					7,091,468
Prior Year	331,036	6,662,432	17,361					7,010,830
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,035	700	0	0	2,520		15,255	32,842
							4,289,706	
Sliced	1,018,456	457,805	1,093,740	0	1,719,705		255,572	4,611,353
Chopped	6,689	5,293	0	243,590	0		4,560,533	226,866
Total	1,037,180	463,798	1,093,740	243,590	1,722,225		33	
Conv. Total	2,679,160	548,889	748,118	188,782	706,112			4,871,062
Prior Year	2,555,171	447,433	685,373	175,868	659,096			4,522,941
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	20,861					20,861	20,861
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	20,861					20,861	
Conv. Total	0	20,861						20,861
Prior Year	0	25,119						25,119

Converted Total 11,989,560

Consumer 8,985,267
Food Service 3,004,292