



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: July 31, 2019 Released: August 23, 2019

Summary Report - Sales Month Ending July 31, 2019 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	966,090	951,570	1.53	11,974,925	11,617,820	3.07	11,974,925	11,617,820	3.07
Markets									
Consumer	710,792	703,469	1.04	8,983,866	8,743,664	2.75	8,983,866	8,743,664	2.75
Food Service	255,298	248,101	2.90	2,991,060	2,874,156	4.07	2,991,060	2,874,156	4.07
Styles									
Whole	391	447	-12.49	6,239	7,464	-16.41	6,239	7,464	-16.41
Pitted	533,050	563,253	-5.36	7,128,979	7,061,181	0.96	7,128,979	7,061,181	0.96
Wedged	3,548	3,267	8.58	33,959	33,757	0.60	33,959	33,757	0.60
Sliced	396,284	361,701	9.56	4,560,547	4,259,197	7.08	4,560,547	4,259,197	7.08
Chopped	31,390	19,944	57.39	224,720	231,397	-2.89	224,720	231,397	-2.89
Broken Pitted	1,428	2,958	-51.72	20,481	24,824	-17.50	20,481	24,824	-17.50
Key Items									
24/300 Pitted	505,423	534,099	-5.37	6,785,078	6,714,324	1.05	6,785,078	6,714,324	1.05
6/10 Pitted	26,276	28,124	-6.57	326,791	329,786	-0.91	326,791	329,786	-0.91
6/10 Sliced	221,968	211,171	5.11	2,606,230	2,463,559	5.79	2,606,230	2,463,559	5.79
24/300 Whole	493	272	81.25	4,717	5,718	-17.51	4,717	5,718	-17.51
6/10 Whole	-102	175	-158.54	1,522	1,746	-12.80	1,522	1,746	-12.80
6/10 Wedged	3,384	3,095	9.32	31,876	32,182	-0.95	31,876	32,182	-0.95
2.25 Sliced	67,947	58,013	17.12	695,357	665,368	4.51	695,357	665,368	4.51
4.25 Chopped	21,167	14,408	46.91	189,239	179,561	5.39	189,239	179,561	5.39

Summary Report - Packout and Inventory
Month Ending July 31, 2019
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	467,541	403,783	15.79	10,459,313	11,519,432	-9.20	5,135,016	6,645,085	-22.72
Markets									
Consumer	301,752	318,429	-5.24	8,020,919	8,758,984	-8.43	4,111,706	5,130,422	-19.86
Food Service	165,789	85,354	94.24	2,438,395	2,760,448	-11.67	1,023,310	1,514,663	-32.44
Styles									
Whole	0	0	0.00	91,164	2,769	3192.32	13,608	15,694	-13.29
Pitted	179,144	271,669	-34.06	6,226,356	7,076,125	-12.01	3,523,735	4,664,827	-24.46
Wedged	1,648	6,244	-73.61	14,413	40,806	-64.68	22,810	35,366	-35.50
Sliced	279,393	112,780	147.73	3,839,295	4,187,386	-8.31	1,375,533	1,818,280	-24.35
Chopped	7,356	12,567	-41.47	279,084	208,577	33.80	178,615	99,060	80.31
Broken Pitted	0	523	-100.00	9,000	3,769	138.81	20,716	11,859	74.69
Key Items									
24/300 Pitted	179,144	263,619	-32.04	5,933,604	6,824,349	-13.05	3,289,864	4,322,586	-23.89
6/10 Pitted	0	8,050	-100.00	278,377	244,166	14.01	223,813	326,861	-31.53
6/10 Sliced	164,141	71,060	130.99	2,041,125	2,443,837	-16.48	727,474	1,107,049	-34.29
24/300 Whole	0	0	0.00	2,960	2,769	6.90	10,223	12,296	-16.86
6/10 Whole	0	0	0.00	88,204	0	0.00	3,385	3,398	-0.38
6/10 Wedged	1,648	6,244	-73.61	13,550	40,806	-66.79	22,251	33,601	-33.78
2.25 Sliced	43,660	3,434	1171.51	663,803	578,312	14.78	265,041	255,438	3.76
4.25 Chopped	7,356	12,567	-41.47	261,946	165,487	58.29	128,253	44,708	186.87

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	5,135,016
Converted Storage	2,667,195
Approximate Supply*	7,802,211

Storage Report
Month Ending July 31, 2019

Whole Canning Sizes	
Size	Tons
Small	1,640
Medium	6,888
Large	2,180
Ex. Large	790
Ex.Large Sev. "C"	1
Jumbo	292
Colossal	1,180
Super Colossal	235
Orchard Run	0
Total Canning	13,206
Limited	4,002
Total	17,208
Total Converted (*155)	2,667,195

Packout - Month Ending July 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	42,046	0				42,046	42,046
Large	0	98,833	0				98,833	98,833
Ex. Large	0	38,265	0				38,265	38,265
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	179,144	0				179,144	
Conv. Total	0	179,144	0					179,144
Prior Year	8,050	263,619	0					271,669
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	640	0	0	0	0		640	1,648
Sliced	63,744	26,295	59,688	0	106,489		256,216	279,393
Chopped	0	0	0	9,491	0		9,491	7,356
Total	64,384	26,295	59,688	9,491	106,489		266,347	
Conv. Total	165,789	30,765	40,827	7,356	43,660			288,397
Prior Year	77,304	8,709	29,578	12,567	3,434			131,591
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	523						523

Converted Total 467,541

*Conversion factor changed as of December 2008.

Consumer	301,752
Food Service	165,789

Cumulative Packout - Month Ending July 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,656	0				1,656	1,656
Large	0	0	0				0	0
Ex. Large	40,699	0	0				40,699	86,648
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	731	735	0				1,466	2,291
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	41,430	2,960	0				44,390	
Conv. Total	88,204	2,960	0					91,164
Prior Year	0	2,769	0					2,769
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,729	211,331	0				213,060	215,012
Medium	66,893	1,634,217	14,433				1,715,543	1,785,018
Large	8,719	1,872,332	8,111				1,889,162	1,895,607
Ex. Large	14,201	1,548,913	2,198				1,565,312	1,580,424
Ex. Large Sev "C"	0	55,099	0				55,099	55,099
Jumbo	23,930	135,186	0				159,116	186,133
Colossal	11,367	210,791	0				222,158	234,991
Sup. Colossal	3,916	24,692	0				28,608	33,029
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	130,755	5,933,604	24,742				6,089,101	
Conv. Total	278,377	5,933,604	14,375					6,226,356
Prior Year	244,166	6,824,349	7,610					7,076,125
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	5,262	738	0	0	0		6,000	14,413
Sliced	792,670	418,768	942,118	0	1,619,031		3,772,587	3,839,295
Chopped	4,470	0	0	337,995	0		342,465	279,084
Total	802,402	419,506	942,118	337,995	1,619,031		4,121,052	
Conv. Total	2,071,813	490,822	644,409	261,946	663,803			4,132,792
Prior Year	2,514,801	502,066	676,103	165,487	578,312			4,436,769
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	9,000					9,000	9,000
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	9,000					9,000	
Conv. Total	0	9,000						9,000
Prior Year	1,480	2,289						3,769

Converted Total 10,459,313

*Conversion factor changed as of December 2008.

Consumer	8,020,919
Food Service	2,438,395

Inventory - Month Ending July 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,296	0				1,296	1,296
Large	0	7,394	0				7,394	7,394
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,590	540	0				2,130	3,925
Colossal	0	654	0				654	654
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,590	10,223	0				11,813	
Conv. Total	3,385	10,223	0					13,608
Prior Year	3,398	12,296	0					15,694
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,255	202,361	1,380				204,996	205,835
Medium	36,759	812,164	9,785				858,708	896,109
Large	6,951	878,492	6,146				891,589	896,862
Ex. Large	33,898	856,396	0				890,294	928,565
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,847	156,786	0				167,633	179,879
Colossal	15,416	252,519	0				267,935	285,340
Sup. Colossal	0	29,877	0				29,877	29,877
Green Ripe Whole	0	101,269	0				101,269	101,269
Total	105,126	3,289,864	17,311				3,412,301	
Conv. Total	223,813	3,289,864	10,058					3,523,735
Prior Year	326,861	4,322,586	15,380					4,664,827
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,641	0	0	0	1,364		10,005	22,810
Sliced	282,514	148,302	306,294	0	646,441		1,383,551	1,375,533
Chopped	12,099	1,691	0	165,488	0		179,278	178,615
Total	303,254	149,993	306,294	165,488	647,805		1,572,834	
Conv. Total	796,112	177,487	209,505	128,253	265,600			1,576,957
Prior Year	1,184,404	236,894	229,497	44,708	257,202			1,952,705
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	20,716					20,716	20,716
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	20,716					20,716	
Conv. Total	0	20,716						20,716
Prior Year	0	11,859						11,859

Converted Total 5,135,016

*Conversion factor changed as of December 2008.

Consumer 4,111,706
Food Service 1,023,310

Sales - Month Ending July 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	187	0				187	187
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	-48	204	0				156	102
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	-48	493	0				445	
Conv. Total	-102	493	0					391
Prior Year	175	272	0					447
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	365	34,913	700				35,978	36,097
Medium	5,330	122,551	401				128,282	134,132
Large	1,164	199,977	1,224				202,365	203,166
Ex. Large	4,258	103,889	0				108,147	112,954
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	843	25,336	0				26,179	27,131
Colossal	382	3,916	0				4,298	4,729
Sup. Colossal	0	241	0				241	241
Green Ripe Whole	0	14,600	0				14,600	14,600
Total	12,342	505,423	2,325				520,090	
Conv. Total	26,276	505,423	1,351					533,050
Prior Year	28,124	534,099	1,030					563,253
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,314	0	0	0	400		1,714	3,548
Sliced	86,201	37,052	92,132	0	165,724		381,109	396,284
Chopped	984	2,745	0	27,312	0		31,041	31,390
Total	88,499	39,797	92,132	27,312	166,124		413,864	
Conv. Total	229,124	49,802	63,018	21,167	68,111			431,221
Prior Year	219,802	33,501	59,017	14,408	58,185			384,913
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,428					1,428	1,428
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,428					1,428	
Conv. Total	0	1,428						1,428
Prior Year	0	2,958						2,958

Converted Total 966,090

Consumer 710,792
Food Service 255,298

Cumulative Sales - Month Ending July 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	2,084	0				2,084	2,084
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	715	1,122	0				1,837	2,644
Colossal	0	714	0				714	714
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	715	4,717	0				5,432	
Conv. Total	1,522	4,717	0					6,239
Prior Year	1,746	5,718	0					7,464
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,355	459,297	6,151				468,803	470,014
Medium	75,186	1,631,350	8,233				1,714,769	1,796,204
Large	16,187	2,840,034	15,066				2,871,287	2,883,249
Ex. Large	43,784	1,390,426	0				1,434,210	1,483,642
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	8,925	222,559	0				231,484	241,560
Colossal	5,474	64,874	0				70,348	76,528
Sup. Colossal	0	3,498	0				3,498	3,498
Green Ripe Whole	0	162,731	0				162,731	162,731
Total	153,495	6,785,078	29,450				6,968,023	
Conv. Total	326,791	6,785,078	17,110					7,128,979
Prior Year	329,786	6,714,324	17,070					7,061,181
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,379	904	0	0	2,500		15,783	33,959
Sliced	1,012,128	442,373	1,083,895	0	1,695,992		4,234,388	4,560,547
Chopped	6,427	4,613	0	244,179	0		255,219	224,720
Total	1,030,934	447,890	1,083,895	244,179	1,698,492		4,505,390	
Conv. Total	2,662,747	529,475	741,384	189,239	696,382			4,819,226
Prior Year	2,542,624	448,845	686,380	179,561	666,942			4,524,351
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	20,481					20,481	20,481
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	20,481					20,481	
Conv. Total	0	20,481						20,481
Prior Year	0	24,824						24,824

Converted Total 11,974,925

Consumer 8,983,866
Food Service 2,991,060

Consecutive Sales - 12 Months Month Ending July 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	2,084	0				2,084	2,084
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	715	1,122	0				1,837	2,644
Colossal	0	714	0				714	714
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	715	4,717	0				5,432	
Conv. Total	1,522	4,717	0					6,239
Prior Year	1,746	5,718	0					7,464
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,355	459,297	6,151				468,803	470,014
Medium	75,186	1,631,350	8,233				1,714,769	1,796,204
Large	16,187	2,840,034	15,066				2,871,287	2,883,249
Ex. Large	43,784	1,390,426	0				1,434,210	1,483,642
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	8,925	222,559	0				231,484	241,560
Colossal	5,474	64,874	0				70,348	76,528
Sup. Colossal	0	3,498	0				3,498	3,498
Green Ripe Whole	0	162,731	0				162,731	162,731
Total	153,495	6,785,078	29,450				6,968,023	
Conv. Total	326,791	6,785,078	17,110					7,128,979
Prior Year	329,786	6,714,324	17,070					7,061,181
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,379	904	0	0	2,500		15,783	33,959
Sliced	1,012,128	442,373	1,083,895	0	1,695,992		4,234,388	4,560,547
Chopped	6,427	4,613	0	244,179	0		255,219	224,720
Total	1,030,934	447,890	1,083,895	244,179	1,698,492		4,505,390	
Conv. Total	2,662,747	529,475	741,384	189,239	696,382			4,819,226
Prior Year	2,542,624	448,845	686,380	179,561	666,942			4,524,351
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	20,481					20,481	20,481
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	20,481					20,481	
Conv. Total	0	20,481						20,481
Prior Year	0	24,824						24,824

Converted Total 11,974,925

Consumer 8,983,866
Food Service 2,991,060