



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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REVISED Month Ending: April 30, 2019 Released: July 3, 2019

Summary Report - Sales Month Ending April 30, 2019 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	977,713	845,480	15.64	8,963,449	8,610,785	4.10	11,970,484	11,675,761	2.52
Markets									
Consumer	733,403	600,537	22.12	6,759,159	6,499,514	3.99	9,003,309	8,769,076	2.67
Food Service	244,310	244,943	-0.26	2,204,290	2,111,271	4.41	2,967,175	2,906,685	2.08
Styles									
Whole	840	532	57.95	4,403	6,260	-29.66	5,607	8,364	-32.96
Pitted	568,282	474,447	19.78	5,416,111	5,278,390	2.61	7,198,902	7,061,861	1.94
Wedged	3,321	2,811	18.16	25,065	25,657	-2.31	33,165	34,229	-3.11
Sliced	384,521	334,448	14.97	3,344,699	3,106,938	7.65	4,496,959	4,289,068	4.85
Chopped	19,015	31,815	-40.23	158,074	175,142	-9.75	214,329	253,670	-15.51
Broken Pitted	1,734	1,428	21.43	15,096	18,398	-17.95	21,522	28,570	-24.67
Key Items									
24/300 Pitted	541,398	447,221	21.06	5,167,817	5,025,920	2.82	6,856,221	6,719,012	2.04
6/10 Pitted	25,731	25,601	0.51	235,716	239,906	-1.75	325,596	325,049	0.17
6/10 Sliced	211,014	198,875	6.10	1,925,042	1,809,342	6.39	2,579,259	2,507,738	2.85
24/300 Whole	765	391	95.65	3,290	4,774	-31.09	4,234	6,569	-35.55
6/10 Whole	75	141	-46.97	1,113	1,486	-25.07	1,373	1,795	-23.49
6/10 Wedged	3,239	2,606	24.31	23,966	24,509	-2.22	31,639	32,597	-2.94
2.25 Sliced	64,430	46,280	39.22	501,439	484,302	3.54	682,504	674,478	1.19
4.25 Chopped	14,763	13,295	11.04	137,628	134,160	2.59	183,029	163,999	11.60

Summary Report - Packout and Inventory
Month Ending April 30, 2019
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	857,538	1,118,145	-23.31	7,922,355	9,340,836	-15.19	5,630,497	7,476,702	-24.69
Markets									
Consumer	619,578	888,235	-30.25	6,106,295	7,186,677	-15.03	4,496,023	5,825,001	-22.82
Food Service	237,961	229,910	3.50	1,816,061	2,154,158	-15.70	1,134,474	1,651,701	-31.31
Styles									
Whole	86,648	0	0.00	91,164	2,769	3192.32	14,703	16,898	-12.99
Pitted	438,387	701,588	-37.52	4,782,804	5,722,457	-16.42	3,879,580	5,110,533	-24.09
Wedged	0	0	0.00	12,765	34,562	-63.07	29,779	37,349	-20.27
Sliced	308,525	399,098	-22.69	2,850,562	3,403,183	-16.24	1,551,406	2,171,143	-28.54
Chopped	23,979	17,459	37.34	181,036	174,619	3.67	142,549	120,931	17.88
Broken Pitted	0	0	0.00	4,024	3,246	23.98	12,479	19,848	-37.13
Key Items									
24/300 Pitted	435,894	682,610	-36.14	4,528,481	5,605,863	-19.22	3,587,025	4,811,452	-25.45
6/10 Pitted	2,493	18,978	-86.86	244,475	110,206	121.84	282,376	282,595	-0.08
6/10 Sliced	148,820	209,103	-28.83	1,466,027	1,981,231	-26.00	775,593	1,278,923	-39.36
24/300 Whole	0	0	0.00	2,960	2,769	6.90	10,907	13,217	-17.48
6/10 Whole	86,648	0	0.00	88,204	0	0.00	3,796	3,681	3.12
6/10 Wedged	0	0	0.00	11,902	34,562	-65.56	28,768	35,146	-18.15
2.25 Sliced	101,104	71,691	41.03	512,468	425,417	20.46	285,126	262,634	8.56
4.25 Chopped	23,979	15,630	53.41	175,584	135,007	30.06	90,613	58,919	53.79

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	5,630,497
Converted Storage	3,206,296
Approximate Supply*	8,836,792

Storage Report
Month Ending April 30, 2019

Whole Canning Sizes	
Size	Tons
Small	598
Medium	7,342
Large	4,210
Ex. Large	2,704
Ex.Large Sev. "C"	5
Jumbo	596
Colossal	2,024
Super Colossal	647
Orchard Run	0
Total Canning	18,127
Limited	2,559
Total	20,686
Total Converted (*155)	3,206,296

Packout - Month Ending April 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	40,699	0	0				40,699	86,648
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	40,699	0	0				40,699	
Conv. Total	86,648	0	0					86,648
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	49,992	0				49,992	49,992
Medium	1,171	112,063	0				113,234	114,556
Large	0	150,722	0				150,722	150,722
Ex. Large	0	116,062	0				116,062	116,062
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	5,003	0				5,003	5,003
Sup. Colossal	0	2,052	0				2,052	2,052
Green Ripe Whole	0	0	0				0	0
Total	1,171	435,894	0				437,065	
Conv. Total	2,493	435,894	0					438,387
Prior Year	18,978	682,610	0					701,588
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	57,794	20,369	50,833	0	246,594		375,590	308,525
Chopped	0	0	0	30,940	0		30,940	23,979
Total	57,794	20,369	50,833	30,940	246,594		406,530	
Conv. Total	148,820	23,832	34,770	23,979	101,104			332,503
Prior Year	210,932	52,250	66,055	15,630	71,691			416,557
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 857,538

*Conversion factor changed as of December 2008.

Consumer	619,578
Food Service	237,961

Cumulative Packout - Month Ending April 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,656	0				1,656	1,656
Large	0	0	0				0	0
Ex. Large	40,699	0	0				40,699	86,648
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	731	735	0				1,466	2,291
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	41,430	2,960	0				44,390	
Conv. Total	88,204	2,960	0					91,164
Prior Year	0	2,769	0					2,769
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,729	210,605	0				212,334	214,286
Medium	63,404	1,369,934	10,741				1,444,079	1,511,162
Large	6,080	1,385,532	4,011				1,395,623	1,400,807
Ex. Large	10,024	1,092,523	2,198				1,104,745	1,115,141
Ex. Large Sev "C"	0	54,774	0				54,774	54,774
Jumbo	20,391	69,344	0				89,735	112,756
Colossal	9,287	99,756	0				109,043	119,528
Sup. Colossal	3,916	4,970	0				8,886	13,307
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	114,831	4,528,481	16,950				4,660,262	
Conv. Total	244,475	4,528,481	9,848					4,782,804
Prior Year	110,206	5,605,863	6,388					5,722,457
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,622	738	0	0	0		5,360	12,765
Sliced	569,331	355,498	666,862	0	1,249,922		2,841,613	2,850,562
Chopped	1,422	0	0	226,560	0		227,982	181,036
Total	575,375	356,236	666,862	226,560	1,249,922		3,074,955	
Conv. Total	1,483,381	416,796	456,134	175,584	512,468			3,044,363
Prior Year	2,042,473	446,114	563,353	135,007	425,417			3,612,364
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,024					4,024	
Conv. Total	0	4,024						4,024
Prior Year	1,480	1,766						3,246

Converted Total 7,922,355

*Conversion factor changed as of December 2008.

Consumer	6,106,295
Food Service	1,816,061

Inventory - Month Ending April 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,296	0				1,296	1,296
Large	0	7,461	0				7,461	7,461
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,783	952	0				2,735	4,748
Colossal	0	859	0				859	859
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,783	10,907	0				12,690	
Conv. Total	3,796	10,907	0					14,703
Prior Year	3,681	13,217	0					16,898
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,172	280,449	2,086				284,707	286,285
Medium	52,763	1,068,778	9,308				1,130,849	1,186,518
Large	6,906	949,262	6,127				962,295	967,525
Ex. Large	31,223	809,895	0				841,118	876,369
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	24,990	137,501	0				162,491	190,705
Colossal	14,579	184,683	0				199,262	215,722
Sup. Colossal	0	10,236	0				10,236	10,236
Green Ripe Whole	0	146,221	0				146,221	146,221
Total	132,633	3,587,025	17,521				3,737,179	
Conv. Total	282,376	3,587,025	10,180					3,879,580
Prior Year	282,595	4,811,452	16,486					5,110,533
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,172	0	0	0	2,467		13,639	29,779
Sliced	301,201	223,112	335,740	0	695,429		1,555,482	1,551,406
Chopped	11,461	3,402	0	116,920	0		131,783	142,549
Total	323,834	226,514	335,740	116,920	697,896		1,700,904	
Conv. Total	848,302	269,036	229,646	90,613	286,137			1,723,734
Prior Year	1,365,425	306,769	333,473	58,919	264,837			2,329,423
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	12,479					12,479	12,479
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	12,479					12,479	
Conv. Total	0	12,479						12,479
Prior Year	0	19,848						19,848

Converted Total 5,630,497

*Conversion factor changed as of December 2008.

Consumer 4,496,023
Food Service 1,134,474

Sales - Month Ending April 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	561	0				561	561
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	35	102	0				137	177
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	35	765	0				800	
Conv. Total	75	765	0					840
Prior Year	141	391	0					532
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	31	39,384	500				39,915	39,740
Medium	5,917	109,107	287				115,311	121,871
Large	1,357	231,154	1,198				233,709	234,739
Ex. Large	2,690	125,246	0				127,936	130,973
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	742	15,149	0				15,891	16,729
Colossal	1,349	5,888	0				7,237	8,760
Sup. Colossal	0	211	0				211	211
Green Ripe Whole	0	15,259	0				15,259	15,259
Total	12,086	541,398	1,985				555,469	
Conv. Total	25,731	541,398	1,153					568,282
Prior Year	25,601	447,221	1,625					474,447
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,258	0	0	0	200		1,458	3,321
Sliced	81,947	35,200	99,259	0	157,147		373,553	384,521
Chopped	1,109	0	0	19,049	0		20,158	19,015
Total	84,314	35,200	99,259	19,049	157,347		395,169	
Conv. Total	218,505	41,184	67,893	14,763	64,512			406,857
Prior Year	219,202	36,016	54,076	13,295	46,485			369,074
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,734					1,734	1,734
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,734					1,734	
Conv. Total	0	1,734						1,734
Prior Year	0	1,428						1,428

Converted Total 977,713

Consumer 733,403
Food Service 244,310

Cumulative Sales - Month Ending April 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	1,269	0				1,269	1,269
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	523	714	0				1,237	1,827
Colossal	0	510	0				510	510
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	523	3,290	0				3,813	
Conv. Total	1,113	3,290	0					4,403
Prior Year	1,486	4,774	0					6,260
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,410	342,360	4,350				349,120	350,018
Medium	57,246	1,234,865	6,139				1,298,250	1,360,308
Large	11,592	2,186,175	11,159				2,208,926	2,217,338
Ex. Large	28,329	1,055,032	0				1,083,361	1,115,344
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	6,260	163,633	0				169,893	176,961
Colossal	4,296	52,187	0				56,483	61,333
Sup. Colossal	0	3,038	0				3,038	3,038
Green Ripe Whole	0	120,218	0				120,218	120,218
Total	110,717	5,167,817	21,648				5,300,182	
Conv. Total	235,716	5,167,817	12,577					5,416,111
Prior Year	239,906	5,025,920	12,564					5,278,390
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,307	204	0	0	2,100		11,611	25,065
Sliced	747,589	322,308	791,108	0	1,223,022		3,084,027	3,344,699
Chopped	4,813	848	0	177,585	0		183,246	158,074
Total	761,709	323,360	791,108	177,585	1,225,122		3,278,884	
Conv. Total	1,967,460	379,332	541,118	137,628	502,300			3,527,838
Prior Year	1,869,879	325,696	492,551	134,160	485,450			3,307,737
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	15,096					15,096	15,096
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	15,096					15,096	
Conv. Total	0	15,096						15,096
Prior Year	0	18,398						18,398

Converted Total 8,963,449

Consumer 6,759,159
Food Service 2,204,290

Consecutive Sales - 12 Months Month Ending April 30, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	1,805	0				1,805	1,805
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	645	816	0				1,461	2,189
Colossal	0	816	0				816	816
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	645	4,234	0				4,879	
Conv. Total	1,373	4,234	0					5,607
Prior Year	1,795	6,569	0					8,364
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,269	461,360	5,950				470,579	471,777
Medium	81,785	1,642,487	7,713				1,731,985	1,821,089
Large	16,622	2,847,501	15,742				2,879,865	2,892,035
Ex. Large	36,544	1,392,768	0				1,429,312	1,470,570
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	8,920	281,326	0				290,246	300,317
Colossal	5,210	71,128	0				76,338	82,220
Sup. Colossal	0	3,787	0				3,787	3,787
Green Ripe Whole	0	145,555	0				145,555	145,555
Total	152,934	6,856,221	29,405				7,038,560	
Conv. Total	325,596	6,856,221	17,084					7,198,902
Prior Year	325,049	6,719,012	17,800					7,061,861
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,287	204	0	0	3,140		15,631	33,165
Sliced	1,001,654	427,563	1,074,483	0	1,664,645		4,168,345	4,496,959
Chopped	7,644	848	0	236,167	0		244,659	214,329
Total	1,021,585	428,615	1,074,483	236,167	1,667,785		4,428,635	
Conv. Total	2,640,205	502,480	734,946	183,029	683,792			4,744,453
Prior Year	2,579,841	434,336	722,680	163,999	676,110			4,576,966
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	21,522					21,522	21,522
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	21,522					21,522	
Conv. Total	0	21,522						21,522
Prior Year	0	28,570						28,570

Converted Total 11,970,484

Consumer 9,003,309
Food Service 2,967,175