



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: March 31, 2019 Released: May 9, 2019

Summary Report - Sales Month Ending March 31, 2019 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	924,915	978,319	-5.46	7,985,736	7,765,304	2.84	11,838,251	11,719,921	1.01
Markets									
Consumer	668,818	735,793	-9.10	6,025,756	5,898,977	2.15	8,870,444	8,893,217	-0.26
Food Service	256,097	242,527	5.60	1,959,980	1,866,328	5.02	2,967,808	2,826,704	4.99
Styles									
Whole	85	69	24.18	3,564	5,729	-37.79	5,299	8,522	-37.82
Pitted	526,413	591,777	-11.05	4,847,829	4,803,943	0.91	7,105,067	7,149,241	-0.62
Wedged	1,400	4,024	-65.20	21,744	22,846	-4.82	32,655	34,268	-4.71
Sliced	384,011	366,256	4.85	2,960,178	2,772,490	6.77	4,446,886	4,254,286	4.53
Chopped	13,006	14,357	-9.41	139,059	143,327	-2.98	227,129	246,462	-7.84
Broken Pitted	0	1,836	-100.00	13,362	16,970	-21.26	21,216	27,142	-21.83
Key Items									
24/300 Pitted	494,310	560,839	-11.86	4,626,419	4,578,699	1.04	6,762,044	6,806,579	-0.65
6/10 Pitted	31,888	29,248	9.03	209,985	214,305	-2.02	325,467	326,374	-0.28
6/10 Sliced	222,042	207,092	7.22	1,714,028	1,610,467	6.43	2,567,121	2,442,382	5.11
24/300 Whole	0	26	-100.00	2,525	4,383	-42.39	3,860	6,629	-41.77
6/10 Whole	85	43	100.00	1,039	1,346	-22.78	1,439	1,893	-23.96
6/10 Wedged	1,318	3,901	-66.20	20,726	21,903	-5.37	31,006	32,718	-5.23
2.25 Sliced	56,367	59,089	-4.61	437,009	438,023	-0.23	664,354	696,568	-4.62
4.25 Chopped	12,168	12,114	0.44	122,865	120,865	1.65	181,562	156,183	16.25

Summary Report - Packout and Inventory
Month Ending March 31, 2019
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	868,625	1,455,029	-40.30	7,064,817	8,222,691	-14.08	5,774,807	7,154,572	-19.29
Markets									
Consumer	712,580	1,124,971	-36.66	5,486,717	6,298,442	-12.89	4,579,577	5,482,911	-16.48
Food Service	156,045	330,058	-52.72	1,578,100	1,924,249	-17.99	1,195,230	1,671,662	-28.50
Styles									
Whole	1,556	0	0.00	4,516	2,769	63.10	15,079	17,311	-12.90
Pitted	569,879	924,817	-38.38	4,344,417	5,020,869	-13.47	3,978,573	4,845,634	-17.89
Wedged	0	10,910	-100.00	12,765	34,562	-63.07	33,136	40,419	-18.02
Sliced	274,124	506,329	-45.86	2,542,037	3,004,085	-15.38	1,595,003	2,108,311	-24.35
Chopped	23,066	12,973	77.81	157,057	157,160	-0.07	137,774	122,050	12.88
Broken Pitted	0	0	0.00	4,024	3,246	23.98	15,243	20,847	-26.88
Key Items									
24/300 Pitted	507,567	906,967	-44.04	4,092,587	4,923,253	-16.87	3,663,566	4,534,844	-19.21
6/10 Pitted	62,312	17,850	249.09	241,982	91,228	165.25	303,994	289,978	4.83
6/10 Sliced	88,845	301,298	-70.51	1,317,208	1,772,128	-25.67	807,082	1,287,734	-37.33
24/300 Whole	0	0	0.00	2,960	2,769	6.90	11,174	13,609	-17.89
6/10 Whole	1,556	0	0.00	1,556	0	0.00	3,905	3,702	5.46
6/10 Wedged	0	10,910	-100.00	11,902	34,562	-65.56	32,041	38,020	-15.73
2.25 Sliced	69,383	40,967	69.37	411,364	353,727	16.29	263,256	236,449	11.34
4.25 Chopped	19,735	12,973	52.12	151,606	119,376	27.00	81,570	58,367	39.75

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	5,774,807
Converted Storage	3,289,675
Approximate Supply*	9,064,482

Storage Report
Month Ending March 31, 2019

Whole Canning Sizes	
Size	Tons
Small	280
Medium	7,842
Large	5,167
Ex. Large	3,474
Ex. Large Sev. "C"	5
Jumbo	596
Colossal	2,060
Super Colossal	663
Orchard Run	0
Total Canning	20,087
Limited	1,136
Total	21,224
Total Converted (*155)	3,289,675

Packout - Month Ending March 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	731	0	0				731	1,556
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	731	0	0				731	
Conv. Total	1,556	0	0					1,556
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	3,411	0				3,411	3,411
Medium	0	171,887	0				171,887	171,887
Large	0	139,815	0				139,815	139,815
Ex. Large	3,417	80,664	0				84,081	87,939
Ex. Large Sev "C"	0	5,604	0				5,604	5,604
Jumbo	16,826	37,698	0				54,524	73,521
Colossal	9,025	65,570	0				74,595	84,784
Sup. Colossal	0	2,918	0				2,918	2,918
Green Ripe Whole	0	0	0				0	0
Total	29,268	507,567	0				536,835	
Conv. Total	62,312	507,567	0					569,879
Prior Year	17,850	906,967	0					924,817
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	34,503	75,990	39,454	0	169,228		319,175	274,124
Chopped	869	0	0	25,464	0		26,333	23,066
Total	35,372	75,990	39,454	25,464	169,228		345,508	
Conv. Total	92,177	88,908	26,987	19,735	69,383			297,190
Prior Year	312,208	15,485	148,579	12,973	40,967			530,212
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 868,625

*Conversion factor changed as of December 2008.

Consumer	712,580
Food Service	156,045

Cumulative Packout - Month Ending March 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,656	0				1,656	1,656
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	731	735	0				1,466	2,291
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	731	2,960	0				3,691	
Conv. Total	1,556	2,960	0					4,516
Prior Year	0	2,769	0					2,769
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,729	160,613	0				162,342	164,294
Medium	62,233	1,257,871	10,741				1,330,845	1,396,606
Large	6,080	1,234,810	4,011				1,244,901	1,250,085
Ex. Large	10,024	976,461	2,198				988,683	999,079
Ex. Large Sev "C"	0	54,774	0				54,774	54,774
Jumbo	20,391	69,344	0				89,735	112,756
Colossal	9,287	94,753	0				104,040	114,525
Sup. Colossal	3,916	2,918	0				6,834	11,255
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	113,660	4,092,587	16,950				4,223,197	
Conv. Total	241,982	4,092,587	9,848					4,344,417
Prior Year	91,228	4,923,253	6,388					5,020,869
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,622	738	0	0	0		5,360	12,765
Sliced	511,537	335,129	616,029	0	1,003,328		2,466,023	2,542,037
Chopped	1,422	0	0	195,620	0		197,042	157,057
Total	517,581	335,867	616,029	195,620	1,003,328		2,668,425	
Conv. Total	1,334,561	392,964	421,364	151,606	411,364			2,711,860
Prior Year	1,831,542	393,864	497,299	119,376	353,727			3,195,807
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,024					4,024	
Conv. Total	0	4,024						4,024
Prior Year	1,480	1,766						3,246

Converted Total 7,064,817

*Conversion factor changed as of December 2008.

Consumer	5,486,717
Food Service	1,578,100

Inventory - Month Ending March 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,296	0				1,296	1,296
Large	0	7,482	0				7,482	7,482
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,834	1,096	0				2,930	5,001
Colossal	0	961	0				961	961
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,834	11,174	0				13,008	
Conv. Total	3,905	11,174	0					15,079
Prior Year	3,702	13,609	0					17,311
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,206	269,562	1,327				273,095	275,030
Medium	56,324	1,131,283	9,012				1,196,619	1,256,433
Large	9,249	950,693	8,617				968,559	975,391
Ex. Large	29,704	778,034	0				807,738	841,274
Ex. Large Sev "C"	0	5,604	0				5,604	5,604
Jumbo	30,448	161,026	0				191,474	225,850
Colossal	14,856	197,187	0				212,043	228,815
Sup. Colossal	0	8,273	0				8,273	8,273
Green Ripe Whole	0	161,904	0				161,904	161,904
Total	142,787	3,663,566	18,956				3,825,309	
Conv. Total	303,994	3,663,566	11,013					3,978,573
Prior Year	289,978	4,534,844	20,811					4,845,634
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,443	0	0	0	2,671		15,114	33,136
Sliced	313,430	246,857	344,797	0	642,089		1,547,173	1,595,003
Chopped	12,574	3,402	0	105,252	0		121,228	137,774
Total	338,447	250,259	344,797	105,252	644,760		1,683,515	
Conv. Total	887,332	296,817	235,841	81,570	264,352			1,765,912
Prior Year	1,377,981	285,460	310,125	58,367	238,848			2,270,781
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	15,243					15,243	15,243
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	15,243					15,243	
Conv. Total	0	15,243						15,243
Prior Year	0	20,847						20,847

Converted Total 5,774,807

*Conversion factor changed as of December 2008.

Consumer 4,579,577
Food Service 1,195,230

Sales - Month Ending March 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	40	0	0				40	85
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	40	0	0				40	
Conv. Total	85	0	0					85
Prior Year	43	26	0					69
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	463	30,942	0				31,405	31,928
Medium	6,900	122,987	369				130,256	137,891
Large	1,508	211,761	0				213,269	214,972
Ex. Large	5,268	107,944	0				113,212	119,160
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	577	14,351	0				14,928	15,579
Colossal	262	3,014	0				3,276	3,572
Sup. Colossal	0	578	0				578	578
Green Ripe Whole	0	2,733	0				2,733	2,733
Total	14,978	494,310	369				509,657	
Conv. Total	31,888	494,310	214					526,413
Prior Year	29,248	560,839	1,690					591,777
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	512	0	0	0	200		712	1,400
Sliced	86,230	37,036	91,037	0	137,481		351,784	384,011
Chopped	199	32	0	15,700	0		15,931	13,006
Total	86,941	37,068	91,037	15,700	137,681		368,427	
Conv. Total	224,124	43,407	62,269	12,168	56,449			398,417
Prior Year	213,236	39,482	60,594	12,114	59,212			384,637
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	1,836						1,836

Converted Total 924,915

Consumer 668,818
Food Service 256,097

Cumulative Sales - Month Ending March 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	708	0				708	708
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	488	612	0				1,100	1,651
Colossal	0	408	0				408	408
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	488	2,525	0				3,013	
Conv. Total	1,039	2,525	0					3,564
Prior Year	1,346	4,383	0					5,729
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,379	302,976	3,850				309,205	310,278
Medium	51,329	1,125,758	5,852				1,182,939	1,238,437
Large	10,235	1,955,021	9,961				1,975,217	1,982,599
Ex. Large	25,639	929,786	0				955,425	984,371
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	5,518	148,484	0				154,002	160,232
Colossal	2,947	46,299	0				49,246	52,573
Sup. Colossal	0	2,827	0				2,827	2,827
Green Ripe Whole	0	104,959	0				104,959	104,959
Total	98,631	4,626,419	19,663				4,744,713	
Conv. Total	209,985	4,626,419	11,424					4,847,829
Prior Year	214,305	4,578,699	10,938					4,803,943
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,049	204	0	0	1,900		10,153	21,744
Sliced	665,642	287,108	691,849	0	1,065,875		2,710,474	2,960,178
Chopped	3,704	848	0	158,536	0		163,088	139,059
Total	677,395	288,160	691,849	158,536	1,067,775		2,883,715	
Conv. Total	1,748,955	338,148	473,225	122,865	437,788			3,120,981
Prior Year	1,650,677	289,680	438,475	120,865	438,966			2,938,663
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	13,362					13,362	13,362
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	13,362					13,362	
Conv. Total	0	13,362						13,362
Prior Year	0	16,970						16,970

Converted Total 7,985,736

Consumer 6,025,756
Food Service 1,959,980

Consecutive Sales - 12 Months Month Ending March 31, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	1,329	0				1,329	1,329
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	676	918	0				1,594	2,357
Colossal	0	816	0				816	816
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	676	3,860	0				4,536	
Conv. Total	1,439	3,860	0					5,299
Prior Year	1,893	6,629	0					8,522
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,382	452,707	6,050				462,139	463,422
Medium	82,426	1,647,866	7,929				1,738,221	1,827,958
Large	16,320	2,779,926	16,238				2,812,484	2,824,106
Ex. Large	36,874	1,369,243	0				1,406,117	1,447,748
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	9,013	280,831	0				289,844	300,020
Colossal	4,274	69,404	0				73,678	78,503
Sup. Colossal	0	3,753	0				3,753	3,753
Green Ripe Whole	0	148,005	0				148,005	148,005
Total	152,873	6,762,044	30,217				6,945,134	
Conv. Total	325,467	6,762,044	17,556					7,105,067
Prior Year	326,374	6,806,579	16,289					7,149,241
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,041	204	0	0	3,440		15,685	32,655
Sliced	996,940	422,463	1,054,283	0	1,620,375		4,094,061	4,446,886
Chopped	11,157	1,188	0	234,273	0		246,618	227,129
Total	1,020,138	423,855	1,054,283	234,273	1,623,815		4,356,364	
Conv. Total	2,640,902	497,312	721,130	181,562	665,764			4,706,670
Prior Year	2,498,438	448,317	733,959	156,183	698,118			4,535,015
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	21,216					21,216	21,216
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	21,216					21,216	
Conv. Total	0	21,216						21,216
Prior Year	0	27,142						27,142

Converted Total 11,838,251

Consumer 8,870,444
Food Service 2,967,808