



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: February 28, 2019 **REVISED** Released: April 18, 2019

Summary Report - Sales Month Ending February 28, 2019 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	781,774	702,029	11.36	7,060,821	6,786,985	4.03	11,891,656	11,769,125	1.04
Markets									
Consumer	560,558	487,370	15.02	5,356,938	5,163,184	3.75	8,937,418	8,931,734	0.06
Food Service	221,215	214,660	3.05	1,703,883	1,623,801	4.93	2,954,237	2,837,392	4.12
Styles									
Whole	544	757	-28.10	3,479	5,660	-38.54	5,283	8,667	-39.05
Pitted	413,097	364,397	13.36	4,321,416	4,212,165	2.59	7,170,431	7,180,781	-0.14
Wedged	2,752	1,278	115.40	20,343	18,822	8.08	35,278	32,071	10.00
Sliced	345,652	317,616	8.83	2,576,167	2,406,234	7.06	4,429,131	4,266,042	3.82
Chopped	17,791	15,839	12.32	126,054	128,970	-2.26	228,481	254,490	-10.22
Broken Pitted	1,938	2,142	-9.52	13,362	15,134	-11.71	23,052	27,074	-14.86
Key Items									
24/300 Pitted	384,556	340,752	12.86	4,132,109	4,017,860	2.84	6,828,573	6,841,953	-0.20
6/10 Pitted	26,747	22,646	18.11	178,097	185,057	-3.76	322,827	322,486	0.11
6/10 Sliced	188,678	188,753	-0.04	1,491,986	1,403,375	6.31	2,552,170	2,458,759	3.80
24/300 Whole	510	646	-21.05	2,525	4,357	-42.05	3,886	6,749	-42.42
6/10 Whole	34	111	-69.23	954	1,303	-26.80	1,397	1,918	-27.19
6/10 Wedged	2,670	1,179	126.42	19,408	18,002	7.81	33,588	30,488	10.17
2.25 Sliced	44,982	43,763	2.78	380,642	378,933	0.45	667,076	696,508	-4.23
4.25 Chopped	13,266	12,271	8.12	110,698	108,751	1.79	181,508	149,584	21.34

Summary Report - Packout and Inventory
Month Ending February 28, 2019
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,055,573	554,939	90.21	6,196,192	6,767,662	-8.44	5,666,930	6,832,816	-17.06
Markets									
Consumer	792,825	367,282	115.86	4,774,137	5,173,471	-7.72	4,456,632	5,284,103	-15.66
Food Service	262,749	187,657	40.02	1,422,055	1,594,191	-10.80	1,210,298	1,548,713	-21.85
Styles									
Whole	0	491	-100.00	2,960	2,769	6.90	13,607	17,014	-20.02
Pitted	602,934	246,702	144.40	3,774,539	4,096,052	-7.85	3,957,364	4,723,111	-16.21
Wedged	0	2,825	-100.00	12,765	23,651	-46.03	18,973	33,394	-43.18
Sliced	428,956	297,330	44.27	2,267,913	2,497,756	-9.20	1,550,858	1,917,170	-19.11
Chopped	23,683	7,592	211.95	133,991	144,188	-7.07	113,944	118,913	-4.18
Broken Pitted	0	0	0.00	4,024	3,246	23.98	12,184	23,213	-47.51
Key Items									
24/300 Pitted	578,456	218,844	164.32	3,585,020	4,016,286	-10.74	3,672,622	4,426,832	-17.04
6/10 Pitted	17,179	26,593	-35.40	179,671	73,378	144.86	271,718	275,637	-1.42
6/10 Sliced	245,570	158,239	55.19	1,228,363	1,470,830	-16.49	872,549	1,184,642	-26.34
24/300 Whole	0	491	-100.00	2,960	2,769	6.90	11,174	13,143	-14.98
6/10 Whole	0	0	0.00	0	0	0.00	2,433	3,871	-37.13
6/10 Wedged	0	2,825	-100.00	11,902	23,651	-49.68	17,912	30,872	-41.98
2.25 Sliced	40,052	44,934	-10.86	341,981	312,760	9.34	222,664	217,903	2.19
4.25 Chopped	23,683	7,592	211.95	131,871	106,404	23.93	60,263	53,766	12.09

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	5,666,930
Converted Storage	4,065,083
Approximate Supply*	9,732,013

Storage Report
Month Ending February 28, 2019

Whole Canning Sizes	
Size	Tons
Small	653
Medium	8,092
Large	5,982
Ex. Large	4,266
Ex. Large Sev. "C"	2
Jumbo	1,294
Colossal	2,839
Super Colossal	562
Orchard Run	0
Total Canning	23,689
Limited	2,537
Total	26,226
Total Converted (*155)	4,065,083

Packout - Month Ending February 28, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	491	0					491
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	60,039	0				60,039	60,039
Medium	7,839	138,908	8,552				155,299	160,566
Large	230	230,989	4,011				235,230	233,809
Ex. Large	0	145,573	0				145,573	145,573
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	1,381	0				1,381	1,381
Colossal	0	1,566	0				1,566	1,566
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	8,069	578,456	12,563				599,088	
Conv. Total	17,179	578,456	7,299					602,934
Prior Year	26,593	218,844	1,264					246,702
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	95,367	75,363	80,643	0	97,687		349,060	428,956
Chopped	0	0	0	30,559	0		30,559	23,683
Total	95,367	75,363	80,643	30,559	97,687		379,619	
Conv. Total	245,570	88,175	55,160	23,683	40,052			452,639
Prior Year	161,064	25,108	69,049	7,592	44,934			307,746
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,055,573

*Conversion factor changed as of December 2008.

Consumer	792,825
Food Service	262,749

Cumulative Packout - Month Ending February 28, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,656	0				1,656	1,656
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	2,960	0				2,960	
Conv. Total	0	2,960	0					2,960
Prior Year	0	2,769	0					2,769
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,729	157,202	0				158,931	160,883
Medium	62,233	1,085,984	10,741				1,158,958	1,224,719
Large	6,080	1,094,995	4,011				1,105,086	1,110,270
Ex. Large	6,607	895,797	2,198				904,602	911,140
Ex. Large Sev "C"	0	49,170	0				49,170	49,170
Jumbo	3,565	31,646	0				35,211	39,236
Colossal	262	29,183	0				29,445	29,741
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	84,392	3,585,020	16,950				3,686,362	
Conv. Total	179,671	3,585,020	9,848					3,774,539
Prior Year	73,378	4,016,286	6,388					4,096,052
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,622	738	0	0	0		5,360	12,765
Sliced	477,034	259,139	576,575	0	834,100		2,146,848	2,267,913
Chopped	553	0	0	170,156	0		170,709	133,991
Total	482,209	259,877	576,575	170,156	834,100		2,322,917	
Conv. Total	1,242,384	304,056	394,377	131,871	341,981			2,414,670
Prior Year	1,519,333	378,379	348,720	106,404	312,760			2,665,595
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,024					4,024	
Conv. Total	0	4,024						4,024
Prior Year	1,480	1,766						3,246

Converted Total 6,196,192

*Conversion factor changed as of December 2008.

Consumer	4,774,137
Food Service	1,422,055

Inventory - Month Ending February 28, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,296	0				1,296	1,296
Large	0	7,482	0				7,482	7,482
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,143	1,096	0				2,239	3,529
Colossal	0	961	0				961	961
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,143	11,174	0				12,317	
Conv. Total	2,433	11,174	0					13,607
Prior Year	3,871	13,143	0					17,014
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,675	287,638	2,586				292,899	294,836
Medium	62,543	1,159,473	10,089				1,232,105	1,298,489
Large	10,938	927,941	9,742				948,621	956,888
Ex. Large	28,643	840,542	0				869,185	901,523
Ex. Large Sev "C"	0	4,659	0				4,659	4,659
Jumbo	16,767	131,976	0				148,743	167,673
Colossal	6,061	140,989	0				147,050	153,893
Sup. Colossal	0	5,982	0				5,982	5,982
Green Ripe Whole	0	173,422	0				173,422	173,422
Total	127,627	3,672,622	22,417				3,822,666	
Conv. Total	271,718	3,672,622	13,024					3,957,364
Prior Year	275,637	4,426,832	20,642					4,723,111
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	6,956	0	0	0	2,589		9,545	18,973
Sliced	338,854	197,771	327,854	0	543,084		1,407,563	1,550,858
Chopped	11,916	3,402	0	77,759	0		93,077	113,944
Total	357,726	201,173	327,854	77,759	545,673		1,510,185	
Conv. Total	936,147	239,387	224,252	60,263	223,726			1,683,775
Prior Year	1,269,205	303,565	222,517	53,766	220,425			2,069,478
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	12,184					12,184	12,184
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	12,184					12,184	
Conv. Total	0	12,184						12,184
Prior Year	0	23,213						23,213

Converted Total 5,666,930

*Conversion factor changed as of December 2008.

Consumer 4,456,632
Food Service 1,210,298

Sales - Month Ending February 28, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	340	0				340	340
Large	0	68	0				68	68
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	16	0	0				16	34
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	16	510	0				526	
Conv. Total	34	510	0					544
Prior Year	111	646	0					757
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	256	16,850	600				17,706	17,744
Medium	7,176	85,411	1,337				93,924	101,466
Large	1,225	162,970	1,151				165,346	166,247
Ex. Large	2,980	86,143	0				89,123	92,487
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	563	15,028	0				15,591	16,227
Colossal	363	3,257	0				3,620	4,030
Sup. Colossal	0	155	0				155	155
Green Ripe Whole	0	14,742	0				14,742	14,742
Total	12,563	384,556	3,088				400,207	
Conv. Total	26,747	384,556	1,794					413,097
Prior Year	22,646	340,752	999					364,397
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,037	0	0	0	200		1,237	2,752
Sliced	73,273	47,817	81,939	0	109,711		312,740	345,652
Chopped	805	612	0	17,118	0		18,535	17,791
Total	75,115	48,429	81,939	17,118	109,911		332,512	
Conv. Total	194,435	57,384	56,046	13,266	45,064			366,195
Prior Year	191,903	31,259	55,440	12,271	43,862			334,733
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,938					1,938	1,938
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,938					1,938	
Conv. Total	0	1,938						1,938
Prior Year	0	2,142						2,142

Converted Total 781,774

Consumer 560,558
Food Service 221,215

Cumulative Sales - Month Ending February 28, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	708	0				708	708
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	448	612	0				1,060	1,566
Colossal	0	408	0				408	408
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	448	2,525	0				2,973	
Conv. Total	954	2,525	0					3,479
Prior Year	1,303	4,357	0					5,660
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,916	272,034	3,850				277,800	278,350
Medium	44,429	1,002,771	5,483				1,052,683	1,100,546
Large	8,727	1,743,260	9,961				1,761,948	1,767,627
Ex. Large	20,371	821,842	0				842,213	865,212
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	4,941	134,133	0				139,074	144,652
Colossal	2,685	43,285	0				45,970	49,001
Sup. Colossal	0	2,249	0				2,249	2,249
Green Ripe Whole	0	102,226	0				102,226	102,226
Total	83,653	4,132,109	19,294				4,235,056	
Conv. Total	178,097	4,132,109	11,210					4,321,416
Prior Year	185,057	4,017,860	9,248					4,212,165
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	7,537	204	0	0	1,700		9,441	20,343
Sliced	579,412	250,072	600,812	0	928,394		2,358,690	2,576,167
Chopped	3,505	816	0	142,836	0		147,157	126,054
Total	590,454	251,092	600,812	142,836	930,094		2,515,288	
Conv. Total	1,524,832	294,741	410,955	110,698	381,339			2,722,564
Prior Year	1,437,441	250,199	377,881	108,751	379,753			2,554,026
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	13,362					13,362	13,362
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	13,362					13,362	
Conv. Total	0	13,362						13,362
Prior Year	0	15,134						15,134

Converted Total 7,060,821

Consumer 5,356,938
Food Service 1,703,883

Consecutive Sales - 12 Months Month Ending February 28, 2019

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	797	0				797	797
Large	0	1,355	0				1,355	1,355
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	656	918	0				1,574	2,315
Colossal	0	816	0				816	816
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	656	3,886	0				4,542	
Conv. Total	1,397	3,886	0					5,283
Prior Year	1,918	6,749	0					8,667
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,302	453,150	7,010				463,462	464,253
Medium	82,647	1,672,253	8,068				1,762,968	1,852,896
Large	16,591	2,810,566	17,679				2,844,836	2,856,160
Ex. Large	35,246	1,366,428	0				1,401,674	1,441,467
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	9,041	277,947	0				286,988	297,195
Colossal	4,222	71,462	0				75,684	80,451
Sup. Colossal	0	3,308	0				3,308	3,308
Green Ripe Whole	0	163,150	0				163,150	163,150
Total	151,633	6,828,573	32,757				7,012,963	
Conv. Total	322,827	6,828,573	19,032					7,170,431
Prior Year	322,486	6,841,953	16,342					7,180,781
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,044	204	0	0	3,540		16,788	35,278
Sliced	991,134	419,172	1,051,833	0	1,627,014		4,089,153	4,429,131
Chopped	11,543	1,156	0	234,204	0		246,903	228,481
Total	1,015,721	420,532	1,051,833	234,204	1,630,554		4,352,844	
Conv. Total	2,630,014	493,387	719,454	181,508	668,527			4,692,890
Prior Year	2,512,987	445,907	746,034	149,584	698,091			4,552,603
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	23,052					23,052	23,052
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	23,052					23,052	
Conv. Total	0	23,052						23,052
Prior Year	0	27,074						27,074

Converted Total 11,891,656

Consumer 8,937,418
Food Service 2,954,237