



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: May 31, 2018 Released: June 21, 2018

Summary Report - Sales Month Ending May 31, 2018 Converted 24/300 Case Basis

| Item | Monthly Sales | | | Year to Date Sales | | | Consecutive 12 Month Sales | | |
|---------------|---------------|-----------|----------------|--------------------|-----------|----------------|----------------------------|------------|----------------|
| | 17/18 | 16/17 | Percent Change | 17/18 | 16/17 | Percent Change | 17/18 | 16/17 | Percent Change |
| Total | 942,548 | 1,042,095 | -9.55 | 9,553,333 | 9,786,807 | -2.39 | 11,576,214 | 12,065,503 | -4.06 |
| Markets | | | | | | | | | |
| Consumer | 703,152 | 720,033 | -2.34 | 7,202,666 | 7,456,612 | -3.41 | 8,752,196 | 9,184,303 | -4.70 |
| Food Service | 239,396 | 322,063 | -25.67 | 2,350,667 | 2,330,194 | 0.88 | 2,824,018 | 2,881,200 | -1.98 |
| Styles | | | | | | | | | |
| Whole | 68 | 759 | -91.03 | 6,328 | 6,683 | -5.31 | 7,673 | 10,499 | -26.92 |
| Pitted | 554,031 | 581,886 | -4.79 | 5,832,421 | 6,061,656 | -3.78 | 7,034,007 | 7,403,426 | -4.99 |
| Wedged | 1,720 | 3,073 | -44.02 | 27,377 | 21,240 | 28.90 | 32,876 | 24,632 | 33.47 |
| Sliced | 371,922 | 427,792 | -13.06 | 3,478,859 | 3,468,426 | 0.30 | 4,233,197 | 4,347,853 | -2.64 |
| Chopped | 12,971 | 23,879 | -45.68 | 188,113 | 206,460 | -8.89 | 242,761 | 251,191 | -3.36 |
| Broken Pitted | 1,836 | 4,706 | -60.99 | 20,234 | 22,343 | -9.44 | 25,700 | 27,901 | -7.89 |
| Key Items | | | | | | | | | |
| 24/300 Pitted | 524,338 | 547,458 | -4.22 | 5,550,258 | 5,776,659 | -3.92 | 6,695,892 | 7,066,411 | -5.24 |
| 6/10 Pitted | 28,546 | 32,491 | -12.14 | 268,452 | 272,791 | -1.59 | 321,104 | 321,705 | -0.19 |
| 6/10 Sliced | 208,912 | 286,711 | -27.13 | 2,018,254 | 2,016,212 | 0.10 | 2,429,940 | 2,508,235 | -3.12 |
| 24/300 Whole | 17 | 689 | -97.53 | 4,791 | 5,201 | -7.88 | 5,897 | 6,712 | -12.14 |
| 6/10 Whole | 51 | 70 | -27.27 | 1,537 | 1,482 | 3.74 | 1,776 | 3,787 | -53.12 |
| 6/10 Wedged | 1,630 | 2,925 | -44.28 | 26,139 | 20,198 | 29.41 | 31,302 | 23,126 | 35.35 |
| 2.25 Sliced | 53,897 | 58,276 | -7.51 | 538,200 | 568,101 | -5.26 | 670,100 | 719,906 | -6.92 |
| 4.25 Chopped | 12,714 | 16,618 | -23.49 | 146,874 | 144,703 | 1.50 | 160,095 | 183,801 | -12.90 |

Summary Report - Packout and Inventory

Month Ending May 31, 2018

Converted 24/300 Case Basis

| Item | Monthly Packout* | | | Year to Date Packout* | | | Inventory* | | |
|------------------|------------------|---------|----------------|-----------------------|------------|----------------|------------|-----------|----------------|
| | 17/18 | 16/17 | Percent Change | 17/18 | 16/17 | Percent Change | 17/18 | 16/17 | Percent Change |
| Total | 713,833 | 513,899 | 38.91 | 10,054,668 | 10,396,956 | -3.29 | 7,210,644 | 7,461,993 | -3.37 |
| Markets | | | | | | | | | |
| Consumer | 477,623 | 345,914 | 38.08 | 7,664,300 | 7,616,127 | 0.63 | 5,566,852 | 5,712,418 | -2.55 |
| Food Service | 236,210 | 167,986 | 40.61 | 2,390,369 | 2,780,829 | -14.04 | 1,643,792 | 1,749,576 | -6.05 |
| Styles | | | | | | | | | |
| Whole | 0 | 0 | 0.00 | 2,769 | 17,035 | -83.75 | 16,880 | 29,141 | -42.08 |
| Pitted | 431,703 | 274,084 | 57.51 | 6,154,160 | 6,226,572 | -1.16 | 4,965,131 | 5,060,350 | -1.88 |
| Wedged | 0 | 4,132 | -100.00 | 34,562 | 10,415 | 231.85 | 35,651 | 11,168 | 219.22 |
| Sliced | 278,105 | 235,683 | 18.00 | 3,681,288 | 3,973,203 | -7.35 | 2,067,245 | 2,252,459 | -8.22 |
| Chopped | 4,025 | 0 | 0.00 | 178,645 | 169,731 | 5.25 | 107,751 | 108,875 | -1.03 |
| Broken Pitted | 0 | 0 | 0.00 | 3,246 | 0 | 0.00 | 17,986 | 0 | 0.00 |
| Key Items | | | | | | | | | |
| 24/300 Pitted | 327,186 | 208,030 | 57.28 | 5,933,049 | 5,797,838 | 2.33 | 4,589,397 | 4,600,171 | -0.23 |
| 6/10 Pitted | 104,517 | 66,054 | 58.23 | 214,722 | 412,977 | -48.01 | 359,552 | 425,717 | -15.54 |
| 6/10 Sliced | 131,693 | 98,798 | 33.30 | 2,112,924 | 2,328,985 | -9.28 | 1,199,587 | 1,280,913 | -6.35 |
| 24/300 Whole | 0 | 0 | 0.00 | 2,769 | 4,890 | -43.37 | 13,250 | 18,225 | -27.30 |
| 6/10 Whole | 0 | 0 | 0.00 | 0 | 5,733 | -100.00 | 3,630 | 4,931 | -26.38 |
| 6/10 Wedged | 0 | 3,134 | -100.00 | 34,562 | 9,417 | 267.02 | 33,547 | 10,295 | 225.86 |
| 2.25 Sliced | 88,724 | 0 | 0.00 | 514,142 | 632,293 | -18.69 | 298,070 | 357,686 | -16.67 |
| 4.25 Chopped | 4,025 | 0 | 0.00 | 139,032 | 117,857 | 17.97 | 49,676 | 73,767 | -32.66 |

*Conversion factor 24 1.25 oz changed as of December 2008.

| <u>Approximate Supply in Converted Cases</u> | |
|--|------------|
| Total Inventory* | 7,210,644 |
| Converted Storage | 8,099,339 |
| Approximate Supply* | 15,309,983 |

**Storage Report
Month Ending May 31, 2018**

| Whole Canning Sizes | |
|------------------------|---------------|
| Size | Tons |
| Small | 7,435 |
| Medium | 16,347 |
| Large | 10,349 |
| Ex. Large | 4,548 |
| Ex.Large Sev. "C" | 524 |
| Jumbo | 1,660 |
| Colossal | 2,953 |
| Super Colossal | 495 |
| Orchard Run | 0 |
| Total Canning | 44,311 |
| Limited | 7,943 |
| Total | 52,254 |
| Total Converted (*155) | 8,099,339 |

Packout - Month Ending May 31, 2018

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|---------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | | 0 | 0 |
| Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 0 | 0 | 0 | | | | 0 | 0 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 0 | 0 | 0 | | | | 0 | |
| Conv. Total | 0 | 0 | 0 | | | | | 0 |
| Prior Year | 0 | 0 | 0 | | | | | 0 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 18,113 | 0 | | | | 18,113 | 18,113 |
| Large | 0 | 50,412 | 0 | | | | 50,412 | 50,412 |
| Ex. Large | 13,697 | 180,335 | 0 | | | | 194,032 | 209,496 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 29,835 | 24,111 | 0 | | | | 53,946 | 87,630 |
| Colossal | 5,560 | 53,981 | 0 | | | | 59,541 | 65,818 |
| Sup. Colossal | 0 | 234 | 0 | | | | 234 | 234 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 49,092 | 327,186 | 0 | | | | 376,278 | |
| Conv. Total | 104,517 | 327,186 | 0 | | | | | 431,703 |
| Prior Year | 66,054 | 208,030 | 0 | | | | | 274,084 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 0 | 0 | 0 | 0 | 0 | | 0 | 0 |
| Sliced | 51,143 | 20,017 | 50,098 | 0 | 216,401 | | 337,659 | 278,105 |
| Chopped | 0 | 0 | 0 | 5,194 | 0 | | 5,194 | 4,025 |
| Total | 51,143 | 20,017 | 50,098 | 5,194 | 216,401 | | 342,853 | |
| Conv. Total | 131,693 | 23,420 | 34,267 | 4,025 | 88,724 | | | 282,130 |
| Prior Year | 101,931 | 45,845 | 91,040 | 0 | 998 | | | 239,815 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 0 | | | | | 0 | 0 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 0 | | | | | 0 | |
| Conv. Total | 0 | 0 | | | | | | 0 |
| Prior Year | 0 | 0 | | | | | | 0 |

Converted Total 713,833

*Conversion factor changed as of December 2008.

| | |
|--------------|---------|
| Consumer | 477,623 |
| Food Service | 236,210 |

Cumulative Packout - Month Ending May 31, 2018

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|-----------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 491 | 0 | | | | 491 | 491 |
| Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 0 | 0 | 0 | | | | 0 | 0 |
| Colossal | 0 | 2,278 | 0 | | | | 2,278 | 2,278 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 0 | 2,769 | 0 | | | | 2,769 | |
| Conv. Total | 0 | 2,769 | 0 | | | | | 2,769 |
| Prior Year | 5,733 | 4,890 | 6,412 | | | | | 17,035 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 0 | 178,230 | 0 | | | | 178,230 | 178,230 |
| Medium | 44,779 | 1,469,907 | 7,805 | | | | 1,522,491 | 1,569,776 |
| Large | 411 | 1,607,442 | 3,190 | | | | 1,611,043 | 1,610,170 |
| Ex. Large | 17,386 | 2,106,476 | 0 | | | | 2,123,862 | 2,143,491 |
| Ex. Large Sev "C" | 0 | 3,862 | 0 | | | | 3,862 | 3,862 |
| Jumbo | 32,366 | 199,523 | 0 | | | | 231,889 | 268,430 |
| Colossal | 5,914 | 166,155 | 0 | | | | 172,069 | 178,746 |
| Sup. Colossal | 0 | 7,731 | 0 | | | | 7,731 | 7,731 |
| Green Ripe Whole | 0 | 193,723 | 0 | | | | 193,723 | 193,723 |
| Total | 100,856 | 5,933,049 | 10,995 | | | | 6,044,900 | |
| Conv. Total | 214,722 | 5,933,049 | 6,388 | | | | | 6,154,160 |
| Prior Year | 412,977 | 5,797,838 | 15,757 | | | | | 6,226,572 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 13,422 | 0 | 0 | 0 | 0 | | 13,422 | 34,562 |
| Sliced | 820,553 | 390,258 | 873,714 | 0 | 1,254,004 | | 3,338,529 | 3,681,288 |
| Chopped | 6,959 | 5,503 | 0 | 179,396 | 0 | | 191,858 | 178,645 |
| Total | 840,934 | 395,761 | 873,714 | 179,396 | 1,254,004 | | 3,543,809 | |
| Conv. Total | 2,174,166 | 469,534 | 597,620 | 139,032 | 514,142 | | | 3,894,494 |
| Prior Year | 2,362,118 | 376,826 | 663,257 | 117,857 | 633,291 | | | 4,153,349 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 695 | 1,766 | | | | | 2,461 | 3,246 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 695 | 1,766 | | | | | 2,461 | |
| Conv. Total | 1,480 | 1,766 | | | | | | 3,246 |
| Prior Year | 0 | 0 | | | | | | 0 |

Converted Total 10,054,668

*Conversion factor changed as of December 2008.

| | |
|--------------|-----------|
| Consumer | 7,664,300 |
| Food Service | 2,390,369 |

Inventory - Month Ending May 31, 2018

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|------------------|------------------|----------------|---------------|----------------|--|------------------|------------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 1,546 | 0 | | | | 1,546 | 1,546 |
| Large | 0 | 8,713 | 0 | | | | 8,713 | 8,713 |
| Ex. Large | 0 | 477 | 0 | | | | 477 | 477 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 1,067 | 1,163 | 0 | | | | 2,230 | 3,435 |
| Colossal | 638 | 1,112 | 0 | | | | 1,750 | 2,470 |
| Super Colossal | 0 | 239 | 0 | | | | 239 | 239 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 1,705 | 13,250 | 0 | | | | 14,955 | |
| Conv. Total | 3,630 | 13,250 | 0 | | | | | 16,880 |
| Prior Year | 4,931 | 18,225 | 5,985 | | | | | 29,141 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 1,033 | 179,246 | 2,335 | | | | 182,614 | 182,802 |
| Medium | 68,679 | 906,680 | 9,552 | | | | 984,911 | 1,058,447 |
| Large | 11,938 | 1,397,822 | 15,965 | | | | 1,425,725 | 1,432,514 |
| Ex. Large | 41,594 | 1,452,729 | 0 | | | | 1,494,323 | 1,541,283 |
| Ex. Large Sev "C" | 0 | 2,315 | 0 | | | | 2,315 | 2,315 |
| Jumbo | 37,311 | 261,798 | 0 | | | | 299,109 | 341,233 |
| Colossal | 8,328 | 219,966 | 0 | | | | 228,294 | 237,696 |
| Sup. Colossal | 0 | 23,849 | 0 | | | | 23,849 | 23,849 |
| Green Ripe Whole | 0 | 144,992 | 0 | | | | 144,992 | 144,992 |
| Total | 168,883 | 4,589,397 | 27,852 | | | | 4,786,132 | |
| Conv. Total | 359,552 | 4,589,397 | 16,182 | | | | | 4,965,131 |
| Prior Year | 425,717 | 4,600,171 | 34,462 | | | | | 5,060,350 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 13,028 | 0 | 0 | 0 | 5,132 | | 18,160 | 35,651 |
| Sliced | 465,859 | 234,127 | 432,252 | 0 | 726,999 | | 1,859,237 | 2,067,245 |
| Chopped | 12,383 | 4,510 | 0 | 64,098 | 0 | | 80,991 | 107,751 |
| Total | 491,270 | 238,637 | 432,252 | 64,098 | 732,131 | | 1,958,388 | |
| Conv. Total | 1,280,610 | 284,527 | 295,660 | 49,676 | 300,174 | | | 2,210,648 |
| Prior Year | 1,318,928 | 288,435 | 332,813 | 73,767 | 358,559 | | | 2,372,502 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 17,986 | | | | | 17,986 | 17,986 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 17,986 | | | | | 17,986 | |
| Conv. Total | 0 | 17,986 | | | | | | 17,986 |
| Prior Year | 0 | 0 | | | | | | 0 |

Converted Total 7,210,644

*Conversion factor changed as of December 2008.

| | |
|--------------|-----------|
| Consumer | 5,566,852 |
| Food Service | 1,643,792 |

Sales - Month Ending May 31, 2018

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|---------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | | 0 | 0 |
| Large | 0 | 17 | 0 | | | | 17 | 17 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 24 | 0 | 0 | | | | 24 | 51 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 24 | 17 | 0 | | | | 41 | |
| Conv. Total | 51 | 17 | 0 | | | | | 68 |
| Prior Year | 70 | 689 | 0 | | | | | 759 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 269 | 40,366 | 380 | | | | 41,015 | 41,159 |
| Medium | 7,560 | 128,719 | 454 | | | | 136,733 | 145,078 |
| Large | 1,536 | 219,651 | 1,141 | | | | 222,328 | 223,584 |
| Ex. Large | 2,893 | 101,753 | 0 | | | | 104,646 | 107,912 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 849 | 18,220 | 0 | | | | 19,069 | 20,028 |
| Colossal | 301 | 7,314 | 0 | | | | 7,615 | 7,955 |
| Sup. Colossal | 0 | 160 | 0 | | | | 160 | 160 |
| Green Ripe Whole | 0 | 8,155 | 0 | | | | 8,155 | 8,155 |
| Total | 13,408 | 524,338 | 1,975 | | | | 539,721 | |
| Conv. Total | 28,546 | 524,338 | 1,147 | | | | | 554,031 |
| Prior Year | 32,491 | 547,458 | 1,937 | | | | | 581,886 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 633 | 0 | 0 | 0 | 220 | | 853 | 1,720 |
| Sliced | 81,131 | 40,192 | 90,771 | 0 | 131,457 | | 343,551 | 371,922 |
| Chopped | 67 | 0 | 0 | 16,405 | 0 | | 16,472 | 12,971 |
| Total | 81,831 | 40,192 | 90,771 | 16,405 | 131,677 | | 360,876 | |
| Conv. Total | 210,799 | 47,025 | 62,087 | 12,714 | 53,988 | | | 386,613 |
| Prior Year | 289,502 | 21,422 | 68,780 | 16,618 | 58,423 | | | 454,744 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 1,836 | | | | | 1,836 | 1,836 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 1,836 | | | | | 1,836 | |
| Conv. Total | 0 | 1,836 | | | | | | 1,836 |
| Prior Year | 0 | 4,706 | | | | | | 4,706 |

Converted Total 942,548

Consumer 703,152
Food Service 239,396

Cumulative Sales - Month Ending May 31, 2018

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|-----------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 544 | 0 | | | | 544 | 544 |
| Large | 0 | 2,717 | 0 | | | | 2,717 | 2,717 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 722 | 918 | 0 | | | | 1,640 | 2,455 |
| Colossal | 0 | 612 | 0 | | | | 612 | 612 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 722 | 4,791 | 0 | | | | 5,513 | |
| Conv. Total | 1,537 | 4,791 | 0 | | | | | 6,328 |
| Prior Year | 1,482 | 5,201 | 0 | | | | | 6,683 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 2,802 | 369,478 | 5,400 | | | | 377,680 | 378,581 |
| Medium | 68,658 | 1,416,563 | 5,177 | | | | 1,490,398 | 1,565,744 |
| Large | 14,272 | 2,351,578 | 13,022 | | | | 2,378,872 | 2,389,529 |
| Ex. Large | 28,443 | 1,049,417 | 0 | | | | 1,077,860 | 1,109,972 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 8,002 | 192,987 | 0 | | | | 200,989 | 210,023 |
| Colossal | 3,916 | 60,779 | 0 | | | | 64,695 | 69,116 |
| Sup. Colossal | 0 | 2,517 | 0 | | | | 2,517 | 2,517 |
| Green Ripe Whole | 0 | 106,939 | 0 | | | | 106,939 | 106,939 |
| Total | 126,093 | 5,550,258 | 23,599 | | | | 5,699,950 | |
| Conv. Total | 268,452 | 5,550,258 | 13,711 | | | | | 5,832,421 |
| Prior Year | 272,791 | 5,776,659 | 12,206 | | | | | 6,061,656 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 10,151 | 0 | 0 | 0 | 3,020 | | 13,171 | 27,377 |
| Sliced | 783,788 | 314,331 | 810,875 | 0 | 1,312,682 | | 3,221,676 | 3,478,859 |
| Chopped | 9,464 | 2,108 | 0 | 189,515 | 0 | | 201,087 | 188,113 |
| Total | 803,403 | 316,439 | 810,875 | 189,515 | 1,315,702 | | 3,435,934 | |
| Conv. Total | 2,080,678 | 372,721 | 554,639 | 146,874 | 539,438 | | | 3,694,349 |
| Prior Year | 2,055,922 | 336,914 | 589,444 | 144,703 | 569,143 | | | 3,696,125 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 20,234 | | | | | 20,234 | 20,234 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 20,234 | | | | | 20,234 | |
| Conv. Total | 0 | 20,234 | | | | | | 20,234 |
| Prior Year | 0 | 22,343 | | | | | | 22,343 |

Converted Total 9,553,333

Consumer 7,202,666
Food Service 2,350,667

Consecutive Sales - 12 Months Month Ending May 31, 2018

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|------------------|------------------|------------------|----------------|------------------|--|------------------|------------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 544 | 0 | | | | 544 | 544 |
| Large | 0 | 3,134 | 0 | | | | 3,134 | 3,134 |
| Ex. Large | 0 | 179 | 0 | | | | 179 | 179 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 834 | 1,020 | 0 | | | | 1,854 | 2,796 |
| Colossal | 0 | 1,020 | 0 | | | | 1,020 | 1,020 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 834 | 5,897 | 0 | | | | 6,731 | |
| Conv. Total | 1,776 | 5,897 | 0 | | | | | 7,673 |
| Prior Year | 3,787 | 6,712 | 0 | | | | | 10,499 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 3,375 | 450,629 | 6,755 | | | | 460,759 | 461,739 |
| Medium | 81,400 | 1,702,620 | 6,781 | | | | 1,790,801 | 1,879,860 |
| Large | 17,304 | 2,823,746 | 15,742 | | | | 2,856,792 | 2,869,732 |
| Ex. Large | 33,624 | 1,272,544 | 0 | | | | 1,306,168 | 1,344,129 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 9,956 | 234,603 | 0 | | | | 244,559 | 255,799 |
| Colossal | 5,165 | 70,931 | 0 | | | | 76,096 | 81,927 |
| Sup. Colossal | 0 | 3,033 | 0 | | | | 3,033 | 3,033 |
| Green Ripe Whole | 0 | 137,786 | 0 | | | | 137,786 | 137,786 |
| Total | 150,824 | 6,695,892 | 29,278 | | | | 6,875,994 | |
| Conv. Total | 321,104 | 6,695,892 | 17,011 | | | | | 7,034,007 |
| Prior Year | 321,705 | 7,066,411 | 15,311 | | | | | 7,403,426 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 12,156 | 0 | 0 | 0 | 3,840 | | 15,996 | 32,876 |
| Sliced | 943,666 | 386,828 | 994,983 | 0 | 1,634,390 | | 3,959,867 | 4,233,197 |
| Chopped | 10,406 | 3,128 | 28,796 | 206,574 | 0 | | 248,904 | 242,761 |
| Total | 966,228 | 389,956 | 1,023,779 | 206,574 | 1,638,230 | | 4,224,767 | |
| Conv. Total | 2,501,138 | 459,940 | 715,987 | 160,095 | 671,674 | | | 4,508,834 |
| Prior Year | 2,555,707 | 418,518 | 744,238 | 183,801 | 721,413 | | | 4,623,676 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 25,700 | | | | | 25,700 | 25,700 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 25,700 | | | | | 25,700 | |
| Conv. Total | 0 | 25,700 | | | | | | 25,700 |
| Prior Year | 0 | 27,901 | | | | | | 27,901 |

Converted Total 11,576,214

Consumer 8,752,196
Food Service 2,824,018