



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: February 28, 2018 Released: March 27, 2018

Summary Report - Sales Month Ending February 28, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	702,029	720,916	-2.62	6,786,985	6,827,548	-0.59	11,769,125	12,028,269	-2.15
Markets									
Consumer	487,370	534,794	-8.87	5,163,184	5,237,593	-1.42	8,931,734	9,133,509	-2.21
Food Service	214,660	186,122	15.33	1,623,801	1,589,955	2.13	2,837,392	2,894,760	-1.98
Styles									
Whole	757	706	7.13	5,660	5,020	12.75	8,667	11,812	-26.62
Pitted	364,397	416,183	-12.44	4,212,165	4,294,625	-1.92	7,180,781	7,390,263	-2.83
Wedged	1,278	2,532	-49.53	18,822	13,490	39.52	32,071	23,324	37.50
Sliced	317,616	282,608	12.39	2,406,234	2,362,954	1.83	4,266,042	4,343,708	-1.79
Chopped	15,839	17,664	-10.33	128,970	135,589	-4.88	254,490	233,361	9.05
Broken Pitted	2,142	1,224	75.00	15,134	15,869	-4.63	27,074	25,800	4.94
Key Items									
24/300 Pitted	340,752	385,500	-11.61	4,017,860	4,098,200	-1.96	6,841,953	7,051,664	-2.97
6/10 Pitted	22,646	29,427	-23.04	185,057	188,014	-1.57	322,486	323,934	-0.45
6/10 Sliced	188,753	150,601	25.33	1,403,375	1,372,514	2.25	2,458,759	2,519,316	-2.40
24/300 Whole	646	519	24.47	4,357	3,915	11.29	6,749	7,984	-15.47
6/10 Whole	111	187	-40.91	1,303	1,105	17.92	1,918	3,828	-49.89
6/10 Wedged	1,179	2,482	-52.49	18,002	12,875	39.82	30,488	22,068	38.16
2.25 Sliced	43,763	52,310	-16.34	378,933	382,427	-0.91	696,508	714,461	-2.51
4.25 Chopped	12,271	13,441	-8.71	108,751	117,092	-7.12	149,584	201,819	-25.88

Summary Report - Packout and Inventory
Month Ending February 28, 2018
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	554,939	1,144,233	-51.50	6,767,662	7,563,103	-10.52	6,832,816	7,590,082	-9.98
Markets									
Consumer	367,282	849,396	-56.76	5,173,471	5,486,612	-5.71	5,284,103	5,796,344	-8.84
Food Service	187,657	294,838	-36.35	1,594,191	2,076,491	-23.23	1,548,713	1,793,739	-13.66
Styles									
Whole	491	0	0.00	2,769	15,677	-82.34	17,014	29,437	-42.20
Pitted	246,702	690,377	-64.27	4,096,052	4,426,506	-7.47	4,723,111	5,038,528	-6.26
Wedged	2,825	2,995	-5.67	23,651	6,283	276.43	33,394	14,814	125.42
Sliced	297,330	416,737	-28.65	2,497,756	2,977,055	-16.10	1,917,170	2,360,298	-18.77
Chopped	7,592	34,125	-77.75	144,188	137,581	4.80	118,913	144,283	-17.58
Broken Pitted	0	0	0.00	3,246	0	0.00	23,213	2,722	752.79
Key Items									
24/300 Pitted	218,844	690,377	-68.30	4,016,286	4,098,157	-2.00	4,426,832	4,588,383	-3.52
6/10 Pitted	26,593	0	0.00	73,378	314,575	-76.67	275,637	413,846	-33.40
6/10 Sliced	158,239	291,843	-45.78	1,470,830	1,731,785	-15.07	1,184,642	1,329,357	-10.89
24/300 Whole	491	0	0.00	2,769	4,890	-43.37	13,143	19,511	-32.64
6/10 Whole	0	0	0.00	0	4,375	-100.00	3,871	3,941	-1.78
6/10 Wedged	2,825	2,995	-5.67	23,651	6,283	276.43	30,872	14,513	112.72
2.25 Sliced	44,934	98,729	-54.49	312,760	487,984	-35.91	217,903	399,569	-45.47
4.25 Chopped	7,592	34,125	-77.75	106,404	109,890	-3.17	53,766	107,333	-49.91

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	6,832,816
Converted Storage	10,888,728
Approximate Supply*	17,721,544

Storage Report
Month Ending February 28, 2018

Whole Canning Sizes	
Size	Tons
Small	11,483
Medium	17,650
Large	11,721
Ex. Large	9,362
Ex.Large Sev. "C"	895
Jumbo	4,122
Colossal	3,352
Super Colossal	501
Orchard Run	0
Total Canning	59,087
Limited	11,163
Total	70,250
Total Converted (*155)	10,888,728

Packout - Month Ending February 28, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	491	0				491	491
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	491	0				491	
Conv. Total	0	491	0					491
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	1,109	0				1,109	1,109
Medium	12,491	11,589	2,176				26,256	39,447
Large	0	35,219	0				35,219	35,219
Ex. Large	0	168,560	0				168,560	168,560
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	2,367	0				2,367	2,367
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	12,491	218,844	2,176				233,511	
Conv. Total	26,593	218,844	1,264					246,702
Prior Year	0	690,377	0					690,377
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,097	0	0	0	0		1,097	2,825
Sliced	61,452	21,460	100,949	0	109,594		293,455	297,330
Chopped	0	0	0	9,796	0		9,796	7,592
Total	62,549	21,460	100,949	9,796	109,594		304,348	
Conv. Total	161,064	25,108	69,049	7,592	44,934			307,746
Prior Year	294,838	11,816	14,349	34,125	98,729			453,856
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 554,939

*Conversion factor changed as of December 2008.

Consumer	367,282
Food Service	187,657

Cumulative Packout - Month Ending February 28, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	491	0				491	491
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	2,278	0				2,278	2,278
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	2,769	0				2,769	
Conv. Total	0	2,769	0					2,769
Prior Year	4,375	4,890	6,412					15,677
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	113,888	0				113,888	113,888
Medium	32,071	1,262,647	7,805				1,302,523	1,335,461
Large	411	1,171,937	3,190				1,175,538	1,174,665
Ex. Large	1,630	1,136,845	0				1,138,475	1,140,315
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	43,022	0				43,022	43,022
Colossal	354	86,727	0				87,081	87,481
Sup. Colossal	0	7,497	0				7,497	7,497
Green Ripe Whole	0	193,723	0				193,723	193,723
Total	34,466	4,016,286	10,995				4,061,747	
Conv. Total	73,378	4,016,286	6,388					4,096,052
Prior Year	314,575	4,098,157	13,774					4,426,506
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,185	0	0	0	0		9,185	23,651
Sliced	571,196	312,348	509,824	0	762,829		2,156,197	2,497,756
Chopped	6,482	5,503	0	137,295	0		149,280	144,188
Total	586,863	317,851	509,824	137,295	762,829		2,314,662	
Conv. Total	1,519,333	378,379	348,720	106,404	312,760			2,665,595
Prior Year	1,757,541	272,674	492,830	109,890	487,984			3,120,920
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	695	1,766					2,461	3,246
Bkn. Pitted Green Ripe	0	0					0	0
Total	695	1,766					2,461	
Conv. Total	1,480	1,766						3,246
Prior Year	0	0						0

Converted Total 6,767,662

*Conversion factor changed as of December 2008.

Consumer	5,173,471
Food Service	1,594,191

Inventory - Month Ending February 28, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,054	0				1,054	1,054
Large	0	8,842	0				8,842	8,842
Ex. Large	0	477	0				477	477
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,180	1,368	0				2,548	3,880
Colossal	638	1,214	0				1,852	2,572
Super Colossal	0	188	0				188	188
Green Ripe Whole	0	0	0				0	0
Total	1,818	13,143	0				14,961	
Conv. Total	3,871	13,143	0					17,014
Prior Year	3,941	19,511	5,985					29,437
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,174	155,876	1,992				159,042	159,533
Medium	65,584	1,166,162	11,468				1,243,214	1,312,453
Large	16,312	1,541,029	22,068				1,579,409	1,588,579
Ex. Large	32,062	1,051,380	0				1,083,442	1,119,640
Ex. Large Sev "C"	0	6,750	0				6,750	6,750
Jumbo	10,687	128,290	0				138,977	151,043
Colossal	3,649	155,199	0				158,848	162,968
Sup. Colossal	0	28,477	0				28,477	28,477
Green Ripe Whole	0	193,669	0				193,669	193,669
Total	129,468	4,426,832	35,528				4,591,828	
Conv. Total	275,637	4,426,832	20,642					4,723,111
Prior Year	413,846	4,588,383	36,300					5,038,528
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,989	0	0	0	6,153		18,142	33,394
Sliced	460,055	249,666	325,317	0	531,470		1,566,508	1,917,170
Chopped	14,004	4,875	0	69,375	0		88,254	118,913
Total	486,048	254,541	325,317	69,375	537,623		1,672,904	
Conv. Total	1,269,205	303,565	222,517	53,766	220,425			2,069,478
Prior Year	1,375,952	283,642	352,597	107,333	399,871			2,519,395
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	23,213					23,213	23,213
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	23,213					23,213	
Conv. Total	0	23,213						23,213
Prior Year	0	2,722						2,722

Converted Total 6,832,816

*Conversion factor changed as of December 2008.

Consumer	5,284,103
Food Service	1,548,713

Sales - Month Ending February 28, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	272	0				272	272
Large	0	68	0				68	68
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	52	102	0				154	213
Colossal	0	204	0				204	204
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	52	646	0				698	
Conv. Total	111	646	0					757
Prior Year	187	519	0					706
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	392	15,506	300				16,198	16,515
Medium	5,546	83,592	420				89,558	95,643
Large	1,320	141,721	1,000				144,041	145,112
Ex. Large	2,279	72,985	0				75,264	77,837
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	693	12,060	0				12,753	13,535
Colossal	407	5,981	0				6,388	6,848
Sup. Colossal	0	378	0				378	378
Green Ripe Whole	0	8,529	0				8,529	8,529
Total	10,637	340,752	1,720				353,109	
Conv. Total	22,646	340,752	999					364,397
Prior Year	29,427	385,500	1,256					416,183
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	458	0	0	0	240		698	1,278
Sliced	73,302	25,351	81,052	0	106,740		286,445	317,616
Chopped	514	680	0	15,833	0		17,027	15,839
Total	74,274	26,031	81,052	15,833	106,980		304,170	
Conv. Total	191,903	31,259	55,440	12,271	43,862			334,733
Prior Year	156,508	28,055	52,440	13,441	52,359			302,803
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,142					2,142	2,142
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,142					2,142	
Conv. Total	0	2,142						2,142
Prior Year	0	1,224						1,224

Converted Total 702,029

Consumer 487,370
Food Service 214,660

Cumulative Sales - Month Ending February 28, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	544	0				544	544
Large	0	2,589	0				2,589	2,589
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	612	714	0				1,326	2,017
Colossal	0	510	0				510	510
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	612	4,357	0				4,969	
Conv. Total	1,303	4,357	0					5,660
Prior Year	1,105	3,915	0					5,020
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,006	266,996	3,460				272,462	273,277
Medium	47,419	1,025,984	3,712				1,077,115	1,129,096
Large	9,902	1,725,947	8,746				1,744,595	1,752,110
Ex. Large	18,890	740,814	0				759,704	781,031
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	5,713	148,646	0				154,359	160,809
Colossal	2,992	44,229	0				47,221	50,599
Sup. Colossal	0	2,047	0				2,047	2,047
Green Ripe Whole	0	63,197	0				63,197	63,197
Total	86,922	4,017,860	15,918				4,120,700	
Conv. Total	185,057	4,017,860	9,248					4,212,165
Prior Year	188,014	4,098,200	8,411					4,294,625
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	6,991	0	0	0	2,000		8,991	18,822
Sliced	545,000	210,294	552,458	0	924,228		2,231,980	2,406,234
Chopped	4,190	1,768	0	140,324	0		146,282	128,970
Total	556,181	212,062	552,458	140,324	926,228		2,387,253	
Conv. Total	1,437,441	250,199	377,881	108,751	379,753			2,554,026
Prior Year	1,400,836	228,424	382,641	117,092	383,042			2,512,034
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	15,134					15,134	15,134
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	15,134					15,134	
Conv. Total	0	15,134						15,134
Prior Year	0	15,869						15,869

Converted Total 6,786,985

Consumer 5,163,184
Food Service 1,623,801

Consecutive Sales - 12 Months Month Ending February 28, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	748	0				748	748
Large	0	3,450	0				3,450	3,450
Ex. Large	0	179	0				179	179
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	901	1,122	0				2,023	3,040
Colossal	0	1,122	0				1,122	1,122
Super Colossal	0	128	0				128	128
Green Ripe Whole	0	0	0				0	0
Total	901	6,749	0				7,650	
Conv. Total	1,918	6,749	0					8,667
Prior Year	3,828	7,984	0					11,812
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,740	464,252	6,355				474,347	475,907
Medium	80,700	1,747,022	7,606				1,835,328	1,923,251
Large	17,358	2,903,306	14,167				2,934,831	2,948,492
Ex. Large	34,342	1,267,934	0				1,302,276	1,341,048
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,110	262,472	0				272,582	283,996
Colossal	5,223	71,942	0				77,165	83,062
Sup. Colossal	0	3,228	0				3,228	3,228
Green Ripe Whole	0	121,797	0				121,797	121,797
Total	151,473	6,841,953	28,128				7,021,554	
Conv. Total	322,486	6,841,953	16,342					7,180,781
Prior Year	323,934	7,051,664	14,666					7,390,263
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,840	0	0	0	3,860		15,700	32,071
Sliced	954,858	374,015	984,177	0	1,698,801		4,011,851	4,266,042
Chopped	6,192	3,536	59,233	193,011	0		261,972	254,490
Total	972,890	377,551	1,043,410	193,011	1,702,661		4,289,523	
Conv. Total	2,512,987	445,907	746,034	149,584	698,091			4,552,603
Prior Year	2,566,998	408,019	707,839	201,819	715,718			4,600,394
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,074					27,074	27,074
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,074					27,074	
Conv. Total	0	27,074						27,074
Prior Year	0	25,800						25,800

Converted Total 11,769,125

Consumer 8,931,734
Food Service 2,837,392