



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

P.O. Box 1258 · Sacramento, CA 95812 · (916) 738-6600 · (855) 270-2722 Fax · www.nass.usda.gov/ca

Month Ending: November 30, 2017 Released: December 21, 2017

Summary Report - Sales Month Ending November 30, 2017 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	1,284,233	1,140,540	12.60	4,271,174	4,155,059	2.79	11,925,803	12,234,684	-2.52
Markets									
Consumer	1,063,619	934,074	13.87	3,320,610	3,208,122	3.51	9,118,630	9,294,502	-1.89
Food Service	220,614	206,466	6.85	950,564	946,937	0.38	2,807,173	2,940,182	-4.52
Styles									
Whole	1,186	409	189.90	3,972	2,407	65.05	9,593	11,499	-16.58
Pitted	917,633	795,273	15.39	2,737,599	2,643,726	3.55	7,357,114	7,535,907	-2.37
Wedged	2,526	1,611	56.79	11,308	7,593	48.92	30,454	22,652	34.44
Sliced	342,162	321,727	6.35	1,431,740	1,411,941	1.40	4,242,562	4,399,710	-3.57
Chopped	19,093	18,137	5.27	77,336	78,528	-1.52	259,917	239,186	8.67
Broken Pitted	1,632	3,383	-51.76	9,218	10,863	-15.14	26,164	25,730	1.69
Key Items									
24/300 Pitted	889,659	770,684	15.44	2,619,735	2,533,503	3.40	7,008,525	7,193,762	-2.57
6/10 Pitted	26,561	22,921	15.88	112,186	105,222	6.62	332,407	323,565	2.73
6/10 Sliced	189,481	181,002	4.68	818,894	823,217	-0.53	2,423,575	2,566,644	-5.57
24/300 Whole	1,075	409	162.84	3,099	1,853	67.24	7,553	7,347	2.80
6/10 Whole	111	0	0.00	873	554	57.69	2,040	4,152	-50.87
6/10 Wedged	2,436	1,447	68.33	10,841	7,110	52.48	29,092	21,015	38.44
2.25 Sliced	61,730	56,510	9.24	242,720	229,445	5.79	713,277	735,673	-3.04
4.25 Chopped	17,069	17,041	0.16	67,008	66,095	1.38	158,837	207,988	-23.63

Summary Report - Packout and Inventory
Month Ending November 30, 2017
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	1,188,611	1,030,767	15.31	5,578,322	5,537,071	0.74	7,864,821	8,224,033	-4.37
Markets									
Consumer	981,576	767,693	27.86	4,424,114	4,192,733	5.52	6,128,086	6,510,709	-5.88
Food Service	207,036	263,074	-21.30	1,154,208	1,344,338	-14.14	1,736,735	1,713,324	1.37
Styles									
Whole	0	7,419	-100.00	0	14,636	-100.00	18,440	30,933	-40.39
Pitted	809,725	662,340	22.25	3,681,172	3,364,366	9.42	5,514,566	5,612,366	-1.74
Wedged	13,828	0	0.00	20,827	0	0.00	32,149	14,454	122.42
Sliced	345,221	346,036	-0.24	1,776,604	2,101,106	-15.44	2,187,810	2,440,871	-10.37
Chopped	19,838	14,972	32.50	98,240	56,963	72.46	99,865	117,681	-15.14
Broken Pitted	0	0	0.00	1,480	0	0.00	11,991	7,728	55.16
Key Items									
24/300 Pitted	796,921	556,530	43.19	3,630,017	3,150,905	15.21	5,170,668	5,188,915	-0.35
6/10 Pitted	10,028	92,997	-89.22	46,031	200,648	-77.06	319,112	384,640	-17.04
6/10 Sliced	183,180	164,640	11.26	1,076,474	1,135,132	-5.17	1,367,389	1,285,365	6.38
24/300 Whole	0	0	0.00	0	3,849	-100.00	14,076	20,532	-31.44
6/10 Whole	0	4,375	-100.00	0	4,375	-100.00	4,364	4,416	-1.16
6/10 Wedged	13,828	0	0.00	20,827	0	0.00	29,564	14,021	110.85
2.25 Sliced	74,411	37,282	99.59	213,026	358,424	-40.57	285,388	424,968	-32.84
4.25 Chopped	19,838	13,910	42.62	88,843	52,780	68.33	83,306	92,799	-10.23

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,864,821
Converted Storage	12,150,115
Approximate Supply*	20,014,936

Storage Report
Month Ending November 30, 2017

Whole Canning Sizes	
Size	Tons
Small	14,133
Medium	16,916
Large	11,474
Ex. Large	12,328
Ex.Large Sev. "C"	1,713
Jumbo	4,974
Colossal	3,185
Super Colossal	665
Orchard Run	0
Total Canning	65,388
Limited	13,000
Total	78,388
Total Converted (*155)	12,150,115

Packout - Month Ending November 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	4,375	0	3,044					7,419
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	25,623	0				25,623	25,623
Medium	3,080	353,486	1,588				358,154	360,966
Large	0	237,386	3,190				240,576	239,239
Ex. Large	1,630	178,751	0				180,381	182,221
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	1,675	0				1,675	1,675
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	4,710	796,921	4,778				806,409	
Conv. Total	10,028	796,921	2,776					809,725
Prior Year	92,997	556,530	12,813					662,340
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	5,370	0	0	0	0		5,370	13,828
Sliced	71,138	43,388	53,898	0	181,490		349,914	345,221
Chopped	0	0	0	25,597	0		25,597	19,838
Total	76,508	43,388	53,898	25,597	181,490		380,881	
Conv. Total	197,008	50,764	36,866	19,838	74,411			378,887
Prior Year	165,702	37,881	106,233	13,910	37,282			361,008
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,188,611

*Conversion factor changed as of December 2008.

Consumer	981,576
Food Service	207,036

Cumulative Packout - Month Ending November 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	4,375	3,849	6,412					14,636
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	96,860	0				96,860	96,860
Medium	19,580	1,242,737	5,629				1,267,946	1,287,693
Large	411	1,124,998	3,190				1,128,599	1,127,726
Ex. Large	1,630	966,196	0				967,826	969,666
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	3,538	0				3,538	3,538
Colossal	0	1,675	0				1,675	1,675
Sup. Colossal	0	290	0				290	290
Green Ripe Whole	0	193,723	0				193,723	193,723
Total	21,621	3,630,017	8,819				3,660,457	
Conv. Total	46,031	3,630,017	5,124					3,681,172
Prior Year	200,648	3,150,905	12,813					3,364,366
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,088	0	0	0	0		8,088	20,827
Sliced	418,048	237,635	305,660	0	519,575		1,480,918	1,776,604
Chopped	2,451	0	0	114,636	0		117,087	98,240
Total	428,587	237,635	305,660	114,636	519,575		1,606,093	
Conv. Total	1,106,697	278,033	209,071	88,843	213,026			1,895,670
Prior Year	1,139,315	222,060	385,489	52,780	358,424			2,158,069
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	695	0					695	1,480
Bkn. Pitted Green Ripe	0	0					0	0
Total	695	0					695	
Conv. Total	1,480	0						1,480
Prior Year	0	0						0

Converted Total 5,578,322

*Conversion factor changed as of December 2008.

Consumer	4,424,114
Food Service	1,154,208

Inventory - Month Ending November 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,593	0				1,593	1,593
Large	0	9,047	0				9,047	9,047
Ex. Large	0	511	0				511	511
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,412	1,784	0				3,196	4,790
Colossal	638	433	0				1,071	1,791
Super Colossal	0	708	0				708	708
Green Ripe Whole	0	0	0				0	0
Total	2,050	14,076	0				16,126	
Conv. Total	4,364	14,076	0					18,440
Prior Year	4,416	20,532	5,985					30,933
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,366	214,429	1,816				217,611	218,392
Medium	68,775	1,518,692	14,109				1,601,576	1,673,311
Large	20,866	1,717,788	26,737				1,765,391	1,777,746
Ex. Large	41,560	1,248,076	0				1,289,636	1,336,557
Ex. Large Sev "C"	0	6,750	0				6,750	6,750
Jumbo	13,736	110,956	0				124,692	140,200
Colossal	3,585	77,190	0				80,775	84,822
Sup. Colossal	0	37,111	0				37,111	37,111
Green Ripe Whole	0	239,676	0				239,676	239,676
Total	149,888	5,170,668	42,662				5,363,218	
Conv. Total	319,112	5,170,668	24,787					5,514,566
Prior Year	384,640	5,188,915	38,811					5,612,366
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,481	0	0	0	6,305		17,786	32,149
Sliced	531,025	251,956	351,233	0	696,069		1,830,283	2,187,810
Chopped	4,253	108	0	107,491	0		111,852	99,865
Total	546,759	252,064	351,233	107,491	702,374		1,959,921	
Conv. Total	1,413,259	295,042	240,243	83,306	287,973			2,319,824
Prior Year	1,324,269	327,290	403,247	92,799	425,401			2,573,006
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	11,991					11,991	11,991
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	11,991					11,991	
Conv. Total	0	11,991						11,991
Prior Year	0	7,728						7,728

Converted Total 7,864,821

*Conversion factor changed as of December 2008.

Consumer	6,128,086
Food Service	1,736,735

Sales - Month Ending November 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	1,075	0				1,075	1,075
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	52	0	0				52	111
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	52	1,075	0				1,127	
Conv. Total	111	1,075	0					1,186
Prior Year	0	409	0					409
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	183	64,018	480				64,681	64,686
Medium	7,842	222,721	680				231,243	239,812
Large	1,110	385,853	1,272				388,235	388,955
Ex. Large	2,248	164,547	0				166,795	169,333
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	773	32,105	0				32,878	33,751
Colossal	320	9,016	0				9,336	9,697
Sup. Colossal	0	258	0				258	258
Green Ripe Whole	0	11,141	0				11,141	11,141
Total	12,476	889,659	2,432				904,567	
Conv. Total	26,561	889,659	1,413					917,633
Prior Year	22,921	770,684	1,669					795,273
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	946	0	0	0	220		1,166	2,526
Sliced	73,585	32,043	78,159	0	150,561		334,348	342,162
Chopped	528	0	0	22,024	0		22,552	19,093
Total	75,059	32,043	78,159	22,024	150,781		358,066	
Conv. Total	193,942	37,490	53,461	17,069	61,820			363,782
Prior Year	183,546	32,803	51,411	17,041	56,674			341,475
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,632					1,632	1,632
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,632					1,632	
Conv. Total	0	1,632						1,632
Prior Year	0	3,383						3,383

Converted Total 1,284,233

Consumer 1,063,619
Food Service 220,614

Cumulative Sales - Month Ending November 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	272	0				272	272
Large	0	2,317	0				2,317	2,317
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	410	306	0				716	1,179
Colossal	0	204	0				204	204
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	410	3,099	0				3,509	
Conv. Total	873	3,099	0					3,972
Prior Year	554	1,853	0					2,407
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,143	177,213	1,940				180,296	180,774
Medium	30,769	675,446	2,444				708,659	742,373
Large	5,660	1,146,074	5,390				1,157,124	1,161,256
Ex. Large	10,030	460,944	0				470,974	482,298
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	3,273	96,167	0				99,440	103,135
Colossal	1,819	26,437	0				28,256	30,310
Sup. Colossal	0	829	0				829	829
Green Ripe Whole	0	36,625	0				36,625	36,625
Total	52,694	2,619,735	9,774				2,682,203	
Conv. Total	112,186	2,619,735	5,679					2,737,599
Prior Year	105,222	2,533,503	5,002					2,643,726
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,210	0	0	0	1,140		5,350	11,308
Sliced	318,017	124,775	327,690	0	592,000		1,362,482	1,431,740
Chopped	2,027	1,088	0	86,462	0		89,577	77,336
Total	324,254	125,863	327,690	86,462	593,140		1,457,409	
Conv. Total	837,506	148,544	224,140	67,008	243,187			1,520,385
Prior Year	841,162	135,562	225,316	66,095	229,928			1,498,063
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	9,218					9,218	9,218
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	9,218					9,218	
Conv. Total	0	9,218						9,218
Prior Year	0	10,863						10,863

Converted Total 4,271,174

Consumer 3,320,610
Food Service 950,564

Consecutive Sales - 12 Months Month Ending November 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	476	0				476	476
Large	0	4,288	0				4,288	4,288
Ex. Large	0	587	0				587	587
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	958	1,020	0				1,978	3,060
Colossal	0	1,020	0				1,020	1,020
Super Colossal	0	162	0				162	162
Green Ripe Whole	0	0	0				0	0
Total	958	7,553	0				8,511	
Conv. Total	2,040	7,553	0					9,593
Prior Year	4,152	7,347	0					11,499
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,813	481,027	6,035				490,875	492,651
Medium	84,413	1,754,130	7,866				1,846,409	1,938,415
Large	17,702	2,960,114	13,951				2,991,767	3,005,907
Ex. Large	34,956	1,283,815	0				1,318,771	1,358,236
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,026	295,509	0				305,535	316,854
Colossal	5,223	96,040	0				101,263	107,160
Sup. Colossal	0	3,132	0				3,132	3,132
Green Ripe Whole	0	134,758	0				134,758	134,758
Total	156,133	7,008,525	27,852				7,192,510	
Conv. Total	332,407	7,008,525	16,182					7,357,114
Prior Year	323,565	7,193,762	18,580					7,535,907
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,298	0	0	0	3,320		14,618	30,454
Sliced	941,194	366,624	989,416	0	1,739,700		4,036,934	4,242,562
Chopped	5,232	3,474	59,233	204,951	0		272,890	259,917
Total	957,724	370,098	1,048,649	204,951	1,743,020		4,324,442	
Conv. Total	2,472,726	437,114	749,617	158,837	714,638			4,532,933
Prior Year	2,612,465	403,072	700,712	207,988	737,311			4,661,548
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	26,164					26,164	26,164
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	26,164					26,164	
Conv. Total	0	26,164						26,164
Prior Year	0	25,730						25,730

Converted Total 11,925,803

Consumer 9,118,630
Food Service 2,807,173