



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: August 31, 2017 Released: September 21, 2017

Summary Report - Sales Month Ending August 31, 2017 Converted 24/300 Case Basis

| Item | Monthly Sales | | | Year to Date Sales | | | Consecutive 12 Month Sales | | |
|---------------|---------------|-----------|----------------|--------------------|-----------|----------------|----------------------------|------------|----------------|
| | 17/18 | 16/17 | Percent Change | 17/18 | 16/17 | Percent Change | 17/18 | 16/17 | Percent Change |
| Total | 970,613 | 1,039,239 | -6.60 | 970,613 | 1,039,239 | -6.60 | 11,741,063 | 12,749,075 | -7.91 |
| Markets | | | | | | | | | |
| Consumer | 721,089 | 780,842 | -7.65 | 721,089 | 780,842 | -7.65 | 8,946,390 | 9,764,083 | -8.37 |
| Food Service | 249,524 | 258,397 | -3.43 | 249,524 | 258,397 | -3.43 | 2,794,673 | 2,984,992 | -6.38 |
| Styles | | | | | | | | | |
| Whole | 689 | 676 | 2.03 | 689 | 676 | 2.03 | 8,041 | 12,158 | -33.86 |
| Pitted | 575,845 | 600,418 | -4.09 | 575,845 | 600,418 | -4.09 | 7,238,668 | 7,948,045 | -8.93 |
| Wedged | 3,338 | 1,992 | 67.61 | 3,338 | 1,992 | 67.61 | 28,085 | 23,014 | 22.04 |
| Sliced | 368,439 | 411,921 | -10.56 | 368,439 | 411,921 | -10.56 | 4,179,281 | 4,486,690 | -6.85 |
| Chopped | 20,455 | 21,776 | -6.07 | 20,455 | 21,776 | -6.07 | 259,787 | 254,275 | 2.17 |
| Broken Pitted | 1,847 | 2,456 | -24.80 | 1,847 | 2,456 | -24.80 | 27,200 | 24,893 | 9.27 |
| Key Items | | | | | | | | | |
| 24/300 Pitted | 545,706 | 576,638 | -5.36 | 545,706 | 576,638 | -5.36 | 6,891,361 | 7,596,724 | -9.29 |
| 6/10 Pitted | 28,886 | 22,797 | 26.71 | 28,886 | 22,797 | 26.71 | 331,532 | 332,829 | -0.39 |
| 6/10 Sliced | 214,397 | 231,106 | -7.23 | 214,397 | 231,106 | -7.23 | 2,411,189 | 2,603,953 | -7.40 |
| 24/300 Whole | 204 | 433 | -52.89 | 204 | 433 | -52.89 | 6,078 | 7,836 | -22.43 |
| 6/10 Whole | 485 | 243 | 100.00 | 485 | 243 | 100.00 | 1,963 | 4,322 | -54.58 |
| 6/10 Wedged | 3,190 | 1,885 | 69.26 | 3,190 | 1,885 | 69.26 | 26,667 | 21,352 | 24.89 |
| 2.25 Sliced | 60,541 | 70,356 | -13.95 | 60,541 | 70,356 | -13.95 | 690,187 | 766,740 | -9.98 |
| 4.25 Chopped | 17,091 | 18,612 | -8.17 | 17,091 | 18,612 | -8.17 | 156,404 | 226,146 | -30.84 |

Summary Report - Packout and Inventory
Month Ending August 31, 2017
Converted 24/300 Case Basis

| Item | Monthly Packout* | | | Year to Date Packout* | | | Inventory* | | |
|------------------|------------------|-----------|----------------|-----------------------|-----------|----------------|------------|-----------|----------------|
| | 17/18 | 16/17 | Percent Change | 17/18 | 16/17 | Percent Change | 17/18 | 16/17 | Percent Change |
| Total | 1,289,335 | 1,437,139 | -10.28 | 1,289,335 | 1,437,139 | -10.28 | 7,088,411 | 7,163,471 | -1.05 |
| Markets | | | | | | | | | |
| Consumer | 1,010,352 | 1,095,843 | -7.80 | 1,010,352 | 1,095,843 | -7.80 | 5,487,994 | 5,816,041 | -5.64 |
| Food Service | 278,983 | 341,296 | -18.26 | 278,983 | 341,296 | -18.26 | 1,600,417 | 1,347,429 | 18.78 |
| Styles | | | | | | | | | |
| Whole | 0 | 3,368 | -100.00 | 0 | 3,368 | -100.00 | 21,811 | 21,762 | 0.22 |
| Pitted | 850,909 | 884,966 | -3.85 | 850,909 | 884,966 | -3.85 | 4,985,852 | 5,148,762 | -3.16 |
| Wedged | 1,857 | 0 | 0.00 | 1,857 | 0 | 0.00 | 40,254 | 19,813 | 103.17 |
| Sliced | 411,730 | 531,906 | -22.59 | 411,730 | 531,906 | -22.59 | 1,922,208 | 1,825,557 | 5.29 |
| Chopped | 24,839 | 16,899 | 46.99 | 24,839 | 16,899 | 46.99 | 99,238 | 131,148 | -24.33 |
| Broken Pitted | 0 | 0 | 0.00 | 0 | 0 | 0.00 | 19,048 | 16,429 | 15.94 |
| Key Items | | | | | | | | | |
| 24/300 Pitted | 822,045 | 864,000 | -4.86 | 822,045 | 864,000 | -4.86 | 4,581,565 | 4,847,648 | -5.49 |
| 6/10 Pitted | 27,439 | 20,966 | 30.87 | 27,439 | 20,966 | 30.87 | 378,560 | 271,822 | 39.27 |
| 6/10 Sliced | 249,687 | 317,209 | -21.29 | 249,687 | 317,209 | -21.29 | 1,155,915 | 1,024,907 | 12.78 |
| 24/300 Whole | 0 | 0 | 0.00 | 0 | 0 | 0.00 | 17,055 | 18,094 | -5.74 |
| 6/10 Whole | 0 | 0 | 0.00 | 0 | 0 | 0.00 | 4,756 | 300 | 1484.40 |
| 6/10 Wedged | 1,857 | 0 | 0.00 | 1,857 | 0 | 0.00 | 37,052 | 19,019 | 94.81 |
| 2.25 Sliced | 35,734 | 92,463 | -61.35 | 35,734 | 92,463 | -61.35 | 294,469 | 315,783 | -6.75 |
| 4.25 Chopped | 24,839 | 13,778 | 80.28 | 24,839 | 13,778 | 80.28 | 73,084 | 99,767 | -26.74 |

Approximate Supply in Converted Cases

| | |
|---------------------|------------|
| Total Inventory* | 7,088,411 |
| Converted Storage | 4,005,505 |
| Approximate Supply* | 11,093,916 |

Storage Report
Month Ending August 31, 2017

| Whole Canning Sizes | |
|------------------------|---------------|
| Size | Tons |
| Small | 3,540 |
| Medium | 6,836 |
| Large | 3,195 |
| Ex. Large | 4,197 |
| Ex. Large Sev. "C" | 372 |
| Jumbo | 2,056 |
| Colossal | 1,910 |
| Super Colossal | 393 |
| Orchard Run | 0 |
| Total Canning | 22,498 |
| Limited | 3,344 |
| Total | 25,842 |
| Total Converted (*155) | 4,005,505 |

Packout - Month Ending August 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|---------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | | 0 | 0 |
| Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 0 | 0 | 0 | | | | 0 | 0 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 0 | 0 | 0 | | | | 0 | |
| Conv. Total | 0 | 0 | 0 | | | | | 0 |
| Prior Year | 0 | 0 | 3,368 | | | | | 3,368 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 0 | 6,632 | 0 | | | | 6,632 | 6,632 |
| Medium | 12,888 | 411,749 | 2,454 | | | | 427,091 | 440,613 |
| Large | 0 | 226,312 | 0 | | | | 226,312 | 226,312 |
| Ex. Large | 0 | 177,352 | 0 | | | | 177,352 | 177,352 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 0 | 0 | 0 | | | | 0 | 0 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Sup. Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 12,888 | 822,045 | 2,454 | | | | 837,387 | |
| Conv. Total | 27,439 | 822,045 | 1,426 | | | | | 850,909 |
| Prior Year | 20,966 | 864,000 | 0 | | | | | 884,966 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 721 | 0 | 0 | 0 | 0 | | 721 | 1,857 |
| Sliced | 96,966 | 44,862 | 107,925 | 0 | 87,155 | | 336,908 | 411,730 |
| Chopped | 0 | 0 | 0 | 32,050 | 0 | | 32,050 | 24,839 |
| Total | 97,687 | 44,862 | 107,925 | 32,050 | 87,155 | | 369,679 | |
| Conv. Total | 251,544 | 52,489 | 73,821 | 24,839 | 35,734 | | | 438,426 |
| Prior Year | 320,330 | 24,895 | 97,339 | 13,778 | 92,463 | | | 548,805 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 0 | | | | | 0 | 0 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 0 | | | | | 0 | |
| Conv. Total | 0 | 0 | | | | | | 0 |
| Prior Year | 0 | 0 | | | | | | 0 |

Converted Total 1,289,335

Consumer 1,010,352
Food Service 278,983

Cumulative Packout - Month Ending August 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--------|---------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | | 0 | 0 |
| Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 0 | 0 | 0 | | | | 0 | 0 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 0 | 0 | 0 | | | | 0 | |
| Conv. Total | 0 | 0 | 0 | | | | | 0 |
| Prior Year | 0 | 0 | 3,368 | | | | | 3,368 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 0 | 6,632 | 0 | | | | 6,632 | 6,632 |
| Medium | 12,888 | 411,749 | 2,454 | | | | 427,091 | 440,613 |
| Large | 0 | 226,312 | 0 | | | | 226,312 | 226,312 |
| Ex. Large | 0 | 177,352 | 0 | | | | 177,352 | 177,352 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 0 | 0 | 0 | | | | 0 | 0 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Sup. Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 12,888 | 822,045 | 2,454 | | | | 837,387 | |
| Conv. Total | 27,439 | 822,045 | 1,426 | | | | | 850,909 |
| Prior Year | 20,966 | 864,000 | 0 | | | | | 884,966 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 721 | 0 | 0 | 0 | 0 | | 721 | 1,857 |
| Sliced | 96,966 | 44,862 | 107,92 | 5 | 0 | 87,155 | 336,908 | 411,730 |
| Chopped | 0 | 0 | 0 | 32,050 | 0 | | 32,050 | 24,839 |
| Total | 97,687 | 44,862 | 107,92 | 32,050 | 87,155 | | 369,679 | |
| Conv. Total | 251,544 | 52,489 | 73,821 | 24,839 | 35,734 | | | 438,426 |
| Prior Year | 320,330 | 24,895 | 97,339 | 13,778 | 92,463 | | | 548,805 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 0 | | | | | 0 | 0 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 0 | | | | | 0 | |
| Conv. Total | 0 | 0 | | | | | | 0 |
| Prior Year | 0 | 0 | | | | | | 0 |

Converted Total 1,289,335

Consumer 1,010,352
Food Service 278,983

Inventory - Month Ending August 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|------------------|------------------|----------------|---------------|----------------|--|------------------|------------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 1,720 | 0 | | | | 1,720 | 1,720 |
| Large | 0 | 11,280 | 0 | | | | 11,280 | 11,280 |
| Ex. Large | 0 | 511 | 0 | | | | 511 | 511 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 1,596 | 1,784 | 0 | | | | 3,380 | 5,182 |
| Colossal | 638 | 1,061 | 0 | | | | 1,699 | 2,419 |
| Super Colossal | 0 | 699 | 0 | | | | 699 | 699 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 2,234 | 17,055 | 0 | | | | 19,289 | |
| Conv. Total | 4,756 | 17,055 | 0 | | | | | 21,811 |
| Prior Year | 300 | 18,094 | 3,368 | | | | | 21,762 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 1,909 | 250,665 | 2,479 | | | | 255,053 | 256,170 |
| Medium | 83,628 | 1,316,893 | 14,526 | | | | 1,415,047 | 1,503,377 |
| Large | 24,693 | 1,399,328 | 27,277 | | | | 1,451,298 | 1,467,747 |
| Ex. Large | 46,638 | 1,192,261 | 0 | | | | 1,238,899 | 1,291,553 |
| Ex. Large Sev "C" | 0 | 6,750 | 0 | | | | 6,750 | 6,750 |
| Jumbo | 15,868 | 174,982 | 0 | | | | 190,850 | 208,765 |
| Colossal | 5,075 | 121,041 | 0 | | | | 126,116 | 131,846 |
| Sup. Colossal | 0 | 39,588 | 0 | | | | 39,588 | 39,588 |
| Green Ripe Whole | 0 | 80,057 | 0 | | | | 80,057 | 80,057 |
| Total | 177,811 | 4,581,565 | 44,282 | | | | 4,803,658 | |
| Conv. Total | 378,560 | 4,581,565 | 25,728 | | | | | 4,985,852 |
| Prior Year | 271,822 | 4,847,648 | 29,292 | | | | | 5,148,762 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 14,389 | 0 | 0 | 0 | 7,810 | | 22,199 | 40,254 |
| Sliced | 448,899 | 163,169 | 410,697 | 0 | 718,216 | | 1,740,981 | 1,922,208 |
| Chopped | 6,295 | 859 | 0 | 94,302 | 0 | | 101,456 | 99,238 |
| Total | 469,583 | 164,028 | 410,697 | 94,302 | 726,026 | | 1,864,636 | |
| Conv. Total | 1,217,102 | 192,926 | 280,917 | 73,084 | 297,671 | | | 2,061,699 |
| Prior Year | 1,075,307 | 229,921 | 254,945 | 99,767 | 316,577 | | | 1,976,517 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 19,048 | | | | | 19,048 | 19,048 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 19,048 | | | | | 19,048 | |
| Conv. Total | 0 | 19,048 | | | | | | 19,048 |
| Prior Year | 0 | 16,429 | | | | | | 16,429 |

Converted Total 7,088,411

Consumer 5,487,994
Food Service 1,600,417

Sales - Month Ending August 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|---------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | | 0 | 0 |
| Large | 0 | 102 | 0 | | | | 102 | 102 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 228 | 102 | 0 | | | | 330 | 587 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 228 | 204 | 0 | | | | 432 | |
| Conv. Total | 485 | 204 | 0 | | | | | 689 |
| Prior Year | 243 | 433 | 0 | | | | | 676 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 314 | 34,393 | 240 | | | | 34,947 | 35,201 |
| Medium | 8,720 | 139,885 | 430 | | | | 149,035 | 158,700 |
| Large | 1,462 | 249,979 | 1,486 | | | | 252,927 | 253,955 |
| Ex. Large | 1,799 | 85,719 | 0 | | | | 87,518 | 89,549 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 895 | 21,594 | 0 | | | | 22,489 | 23,499 |
| Colossal | 378 | 6,680 | 0 | | | | 7,058 | 7,485 |
| Sup. Colossal | 0 | 143 | 0 | | | | 143 | 143 |
| Green Ripe Whole | 0 | 7,313 | 0 | | | | 7,313 | 7,313 |
| Total | 13,568 | 545,706 | 2,156 | | | | 561,430 | |
| Conv. Total | 28,886 | 545,706 | 1,253 | | | | | 575,845 |
| Prior Year | 22,797 | 576,638 | 983 | | | | | 600,418 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 1,239 | 0 | 0 | 0 | 360 | | 1,599 | 3,338 |
| Sliced | 83,261 | 29,650 | 85,980 | 0 | 147,661 | | 346,552 | 368,439 |
| Chopped | 669 | 340 | 0 | 22,053 | 0 | | 23,062 | 20,455 |
| Total | 85,169 | 29,990 | 85,980 | 22,053 | 148,021 | | 371,213 | |
| Conv. Total | 220,152 | 35,490 | 58,810 | 17,091 | 60,689 | | | 392,232 |
| Prior Year | 235,357 | 39,072 | 72,186 | 18,612 | 70,462 | | | 435,689 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 1,847 | | | | | 1,847 | 1,847 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 1,847 | | | | | 1,847 | |
| Conv. Total | 0 | 1,847 | | | | | | 1,847 |
| Prior Year | 0 | 2,456 | | | | | | 2,456 |

Converted Total 970,613

Consumer 721,089
Food Service 249,524

Cumulative Sales - Month Ending August 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|---------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | | 0 | 0 |
| Large | 0 | 102 | 0 | | | | 102 | 102 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 228 | 102 | 0 | | | | 330 | 587 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 228 | 204 | 0 | | | | 432 | |
| Conv. Total | 485 | 204 | 0 | | | | | 689 |
| Prior Year | 243 | 433 | 0 | | | | | 676 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 314 | 34,393 | 240 | | | | 34,947 | 35,201 |
| Medium | 8,720 | 139,885 | 430 | | | | 149,035 | 158,700 |
| Large | 1,462 | 249,979 | 1,486 | | | | 252,927 | 253,955 |
| Ex. Large | 1,799 | 85,719 | 0 | | | | 87,518 | 89,549 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 895 | 21,594 | 0 | | | | 22,489 | 23,499 |
| Colossal | 378 | 6,680 | 0 | | | | 7,058 | 7,485 |
| Sup. Colossal | 0 | 143 | 0 | | | | 143 | 143 |
| Green Ripe Whole | 0 | 7,313 | 0 | | | | 7,313 | 7,313 |
| Total | 13,568 | 545,706 | 2,156 | | | | 561,430 | |
| Conv. Total | 28,886 | 545,706 | 1,253 | | | | | 575,845 |
| Prior Year | 22,797 | 576,638 | 983 | | | | | 600,418 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 1,239 | 0 | 0 | 0 | 360 | | 1,599 | 3,338 |
| Sliced | 83,261 | 29,650 | 85,980 | 0 | 147,661 | | 346,552 | 368,439 |
| Chopped | 669 | 340 | 0 | 22,053 | 0 | | 23,062 | 20,455 |
| Total | 85,169 | 29,990 | 85,980 | 22,053 | 148,021 | | 371,213 | |
| Conv. Total | 220,152 | 35,490 | 58,810 | 17,091 | 60,689 | | | 392,232 |
| Prior Year | 235,357 | 39,072 | 72,186 | 18,612 | 70,462 | | | 435,689 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 1,847 | | | | | 1,847 | 1,847 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 1,847 | | | | | 1,847 | |
| Conv. Total | 0 | 1,847 | | | | | | 1,847 |
| Prior Year | 0 | 2,456 | | | | | | 2,456 |

Converted Total 970,613

Consumer 721,089
 Food Service 249,524

Consecutive Sales - 12 Months Month Ending August 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|-----------|------------|------------|--|-----------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 204 | 0 | | | | 204 | 204 |
| Large | 0 | 2,575 | 0 | | | | 2,575 | 2,575 |
| Ex. Large | 0 | 587 | 0 | | | | 587 | 587 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 922 | 1,326 | 0 | | | | 2,248 | 3,289 |
| Colossal | 0 | 1,224 | 0 | | | | 1,224 | 1,224 |
| Super Colossal | 0 | 162 | 0 | | | | 162 | 162 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 922 | 6,078 | 0 | | | | 7,000 | |
| Conv. Total | 1,963 | 6,078 | 0 | | | | | 8,041 |
| Prior Year | 4,322 | 7,836 | 0 | | | | | 12,158 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 3,876 | 470,487 | 6,435 | | | | 480,798 | 482,478 |
| Medium | 83,227 | 1,748,525 | 7,995 | | | | 1,839,747 | 1,930,360 |
| Large | 18,835 | 2,852,588 | 12,721 | | | | 2,884,144 | 2,900,079 |
| Ex. Large | 34,681 | 1,271,294 | 0 | | | | 1,305,975 | 1,345,130 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 10,026 | 303,567 | 0 | | | | 313,593 | 324,912 |
| Colossal | 5,077 | 102,512 | 0 | | | | 107,589 | 113,321 |
| Sup. Colossal | 0 | 3,193 | 0 | | | | 3,193 | 3,193 |
| Green Ripe Whole | 0 | 139,195 | 0 | | | | 139,195 | 139,195 |
| Total | 155,722 | 6,891,361 | 27,151 | | | | 7,074,234 | |
| Conv. Total | 331,532 | 6,891,361 | 15,775 | | | | | 7,238,668 |
| Prior Year | 332,829 | 7,596,724 | 18,492 | | | | | 7,948,045 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 10,356 | 0 | 0 | 0 | 3,460 | | 13,816 | 28,085 |
| Sliced | 936,384 | 353,286 | 971,580 | 0 | 1,683,383 | | 3,944,633 | 4,179,281 |
| Chopped | 6,083 | 3,066 | 59,233 | 201,811 | 0 | | 270,193 | 259,787 |
| Total | 952,823 | 356,352 | 1,030,813 | 201,811 | 1,686,843 | | 4,228,642 | |
| Conv. Total | 2,461,178 | 420,550 | 737,417 | 156,404 | 691,606 | | | 4,467,154 |
| Prior Year | 2,647,841 | 398,187 | 723,404 | 226,146 | 768,402 | | | 4,763,980 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 27,200 | | | | | 27,200 | 27,200 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 27,200 | | | | | 27,200 | |
| Conv. Total | 0 | 27,200 | | | | | | 27,200 |
| Prior Year | 0 | 24,893 | | | | | | 24,893 |

Converted Total 11,741,063

Consumer 8,946,390
Food Service 2,794,673