



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: January 31, 2017 Second Revision: April 13, 2017

Summary Report - Sales Month Ending January 31, 2017 Converted 24/300 Case Basis

| Item | Monthly Sales | | | Year to Date Sales | | | Consecutive 12 Month Sales | | |
|------------------|---------------|---------|----------------|--------------------|-----------|----------------|----------------------------|------------|----------------|
| | 16/17 | 15/16 | Percent Change | 16/17 | 15/16 | Percent Change | 16/17 | 15/16 | Percent Change |
| Total | 789,249 | 750,005 | 5.23 | 6,106,632 | 6,608,836 | -7.60 | 12,156,228 | 12,583,682 | -3.40 |
| Markets | | | | | | | | | |
| Consumer | 574,569 | 554,000 | 3.71 | 4,702,799 | 5,160,094 | -8.86 | 9,237,351 | 9,601,751 | -3.80 |
| Food Service | 214,680 | 196,005 | 9.53 | 1,403,833 | 1,448,742 | -3.10 | 2,918,876 | 2,981,932 | -2.11 |
| Styles | | | | | | | | | |
| Whole | 483 | 459 | 5.10 | 4,314 | 5,508 | -21.69 | 11,276 | 8,790 | 28.28 |
| Pitted | 448,839 | 444,596 | 0.95 | 3,878,442 | 4,309,805 | -10.01 | 7,483,711 | 7,879,678 | -5.03 |
| Wedged | 1,552 | 749 | 107.19 | 10,959 | 11,044 | -0.77 | 23,092 | 24,865 | -7.13 |
| Sliced | 316,363 | 284,434 | 11.23 | 2,080,347 | 2,133,722 | -2.50 | 4,378,944 | 4,387,683 | -0.20 |
| Chopped | 19,785 | 17,944 | 10.26 | 117,926 | 135,877 | -13.21 | 232,793 | 255,536 | -8.90 |
| Broken Pitted | 2,227 | 1,822 | 22.23 | 14,645 | 12,880 | 13.70 | 26,412 | 27,131 | -2.65 |
| Key Items | | | | | | | | | |
| 24/300 Pitted | 422,783 | 421,043 | 0.41 | 3,712,700 | 4,127,043 | -10.04 | 7,145,325 | 7,490,338 | -4.61 |
| 6/10 Pitted | 24,922 | 22,088 | 12.83 | 158,587 | 174,274 | -9.00 | 320,512 | 372,366 | -13.93 |
| 6/10 Sliced | 187,166 | 172,875 | 8.27 | 1,221,912 | 1,253,528 | -2.52 | 2,549,580 | 2,564,373 | -0.58 |
| 24/300 Whole | 374 | 374 | 0.00 | 3,396 | 4,133 | -17.83 | 7,465 | 6,497 | 14.90 |
| 6/10 Whole | 109 | 85 | 27.50 | 918 | 1,375 | -33.28 | 3,811 | 2,293 | 66.20 |
| 6/10 Wedged | 1,470 | 500 | 194.33 | 10,393 | 10,130 | 2.59 | 21,720 | 23,139 | -6.13 |
| 2.25 Sliced | 48,808 | 47,307 | 3.17 | 330,116 | 369,172 | -10.58 | 719,096 | 774,779 | -7.19 |
| 4.25 Chopped | 18,120 | 17,488 | 3.61 | 103,651 | 126,442 | -18.03 | 202,494 | 235,775 | -14.12 |

Comments or questions should be directed to:

USDA, NASS, Pacific Regional Office
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Summary Report - Packout and Inventory
Month Ending January 31, 2017
Converted 24/300 Case Basis

| Item | Monthly Packout* | | | Year to Date Packout* | | | Inventory* | | |
|------------------|------------------|---------|----------------|-----------------------|-----------|----------------|------------|-----------|----------------|
| | 16/17 | 15/16 | Percent Change | 16/17 | 15/16 | Percent Change | 16/17 | 15/16 | Percent Change |
| Total | 404,781 | 188,638 | 114.58 | 6,418,869 | 4,705,080 | 36.42 | 7,166,601 | 6,994,818 | 2.46 |
| Markets | | | | | | | | | |
| Consumer | 204,925 | 98,769 | 107.48 | 4,637,216 | 3,382,005 | 37.11 | 5,477,296 | 5,320,166 | 2.95 |
| Food Service | 199,856 | 89,869 | 122.39 | 1,781,653 | 1,323,075 | 34.66 | 1,689,305 | 1,674,652 | 0.87 |
| Styles | | | | | | | | | |
| Whole | 1,041 | 0 | 0.00 | 15,677 | 108,285 | -85.52 | 30,144 | 17,454 | 72.70 |
| Pitted | 144,173 | 0 | 0.00 | 3,736,129 | 2,941,948 | 27.00 | 4,766,604 | 4,630,941 | 2.93 |
| Wedged | 0 | 0 | 0.00 | 3,288 | 5,109 | -35.64 | 14,354 | 25,811 | -44.39 |
| Sliced | 227,837 | 173,003 | 31.70 | 2,560,319 | 1,580,496 | 61.99 | 2,228,718 | 2,154,043 | 3.47 |
| Chopped | 31,730 | 15,634 | 102.95 | 103,456 | 69,242 | 49.41 | 122,835 | 156,723 | -21.62 |
| Broken Pitted | 0 | 0 | 0.00 | 0 | 0 | 0.00 | 3,946 | 9,846 | -59.92 |
| Key Items | | | | | | | | | |
| 24/300 Pitted | 104,298 | 0 | 0.00 | 3,407,780 | 2,655,439 | 28.33 | 4,285,476 | 4,291,065 | -0.13 |
| 6/10 Pitted | 38,914 | 0 | 0.00 | 314,575 | 271,382 | 15.92 | 443,569 | 317,794 | 39.58 |
| 6/10 Sliced | 145,652 | 80,495 | 80.95 | 1,439,943 | 932,977 | 54.34 | 1,188,556 | 1,293,232 | -8.09 |
| 24/300 Whole | 1,041 | 0 | 0.00 | 4,890 | 4,051 | 20.71 | 20,030 | 15,517 | 29.08 |
| 6/10 Whole | 0 | 0 | 0.00 | 4,375 | 104,234 | -95.80 | 4,128 | 1,937 | 113.08 |
| 6/10 Wedged | 0 | 0 | 0.00 | 3,288 | 5,109 | -35.64 | 14,003 | 23,855 | -41.30 |
| 2.25 Sliced | 20,568 | 6,703 | 206.84 | 389,254 | 247,662 | 57.17 | 355,400 | 331,168 | 7.32 |
| 4.25 Chopped | 8,222 | 5,473 | 50.23 | 75,766 | 59,081 | 28.24 | 78,120 | 114,913 | -32.02 |

*Conversion factor 24 1.25 oz changed as of December 2008.

| <u>Approximate Supply in Converted Cases</u> | |
|--|------------|
| Total Inventory* | 7,166,601 |
| Converted Storage | 8,398,179 |
| Approximate Supply* | 15,564,780 |

Storage Report
Month Ending January 31, 2017

| Whole Canning Sizes | |
|------------------------|-----------|
| Size | Tons |
| Small | 7,432 |
| Medium | 9,864 |
| Large | 8,546 |
| Ex. Large | 12,879 |
| Ex.Large Sev. "C" | 857 |
| Jumbo | 2,860 |
| Colossal | 2,635 |
| Super Colossal | 594 |
| Orchard Run | 0 |
| Total Canning | 45,666 |
| Limited | 8,515 |
| Total | 54,182 |
| Total Converted (*155) | 8,398,179 |

Packout - Month Ending January 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|---------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 1,041 | 0 | | | | 1,041 | 1,041 |
| Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 0 | 0 | 0 | | | | 0 | 0 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 0 | 1,041 | 0 | | | | 1,041 | |
| Conv. Total | 0 | 1,041 | 0 | | | | | 1,041 |
| Prior Year | 0 | 0 | 0 | | | | | 0 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 3,373 | 17,188 | 1,654 | | | | 22,215 | 25,330 |
| Large | 0 | 9,217 | 0 | | | | 9,217 | 9,217 |
| Ex. Large | 14,905 | 77,893 | 0 | | | | 92,798 | 109,626 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 0 | 0 | 0 | | | | 0 | 0 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Sup. Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 18,278 | 104,298 | 1,654 | | | | 124,230 | |
| Conv. Total | 38,914 | 104,298 | 961 | | | | | 144,173 |
| Prior Year | 0 | 0 | 0 | | | | | 0 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 0 | 0 | 0 | 0 | 0 | | 0 | 0 |
| Sliced | 56,564 | 18,527 | 58,392 | 0 | 50,166 | | 183,649 | 227,837 |
| Chopped | 3,988 | 3,497 | 0 | 10,609 | 0 | | 18,094 | 31,730 |
| Total | 60,552 | 22,024 | 58,392 | 10,609 | 50,166 | | 201,743 | |
| Conv. Total | 160,942 | 29,895 | 39,940 | 8,222 | 20,568 | | | 259,567 |
| Prior Year | 89,869 | 64,273 | 22,320 | 5,473 | 6,703 | | | 188,638 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 0 | | | | | 0 | 0 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 0 | | | | | 0 | |
| Conv. Total | 0 | 0 | | | | | | 0 |
| Prior Year | 0 | 0 | | | | | | 0 |

Converted Total 404,781

*Conversion factor changed as of December 2008.

Consumer 204,925
Food Service 199,856

Cumulative Packout - Month Ending January 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|-----------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 1,041 | 0 | | | | 1,041 | 1,041 |
| Large | 0 | 3,849 | 10,279 | | | | 14,128 | 9,821 |
| Ex. Large | 0 | 0 | 757 | | | | 757 | 440 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 2,055 | 0 | 0 | | | | 2,055 | 4,375 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 2,055 | 4,890 | 11,036 | | | | 17,981 | |
| Conv. Total | 4,375 | 4,890 | 6,412 | | | | | 15,677 |
| Prior Year | 104,234 | 4,051 | 0 | | | | | 108,285 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 0 | 35,862 | 0 | | | | 35,862 | 35,862 |
| Medium | 80,843 | 1,234,987 | 3,398 | | | | 1,319,228 | 1,409,076 |
| Large | 32,595 | 1,121,821 | 20,310 | | | | 1,174,726 | 1,203,016 |
| Ex. Large | 29,276 | 840,731 | 0 | | | | 870,007 | 903,060 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 3,986 | 19,646 | 0 | | | | 23,632 | 28,132 |
| Colossal | 1,057 | 5,499 | 0 | | | | 6,556 | 7,749 |
| Sup. Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Green Ripe Whole | 0 | 149,234 | 0 | | | | 149,234 | 149,234 |
| Total | 147,757 | 3,407,780 | 23,708 | | | | 3,579,245 | |
| Conv. Total | 314,575 | 3,407,780 | 13,774 | | | | | 3,736,129 |
| Prior Year | 271,382 | 2,655,439 | 15,127 | | | | | 2,941,948 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 1,277 | 0 | 0 | 0 | 0 | | 1,277 | 3,288 |
| Sliced | 559,201 | 215,932 | 699,534 | 0 | 949,401 | | 2,424,068 | 2,560,319 |
| Chopped | 5,079 | 3,497 | 0 | 97,762 | 0 | | 106,338 | 103,456 |
| Total | 565,557 | 219,429 | 699,534 | 97,762 | 949,401 | | 2,531,683 | |
| Conv. Total | 1,462,704 | 260,858 | 478,481 | 75,766 | 389,254 | | | 2,667,063 |
| Prior Year | 947,460 | 95,817 | 304,828 | 59,081 | 247,662 | | | 1,654,847 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 0 | | | | | 0 | 0 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 0 | | | | | 0 | |
| Conv. Total | 0 | 0 | | | | | | 0 |
| Prior Year | 0 | 0 | | | | | | 0 |

Converted Total 6,418,869

*Conversion factor changed as of December 2008.

| | |
|--------------|-----------|
| Consumer | 4,637,216 |
| Food Service | 1,781,653 |

Inventory - Month Ending January 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|------------------|------------------|----------------|----------------|----------------|--|------------------|------------------|
| Small | 0 | 321 | 0 | | | | 321 | 321 |
| Medium | 0 | 3,068 | 0 | | | | 3,068 | 3,068 |
| Large | 0 | 8,185 | 9,545 | | | | 17,730 | 13,731 |
| Ex. Large | 0 | 2,089 | 757 | | | | 2,846 | 2,529 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 1,939 | 2,200 | 0 | | | | 4,139 | 6,328 |
| Colossal | 0 | 3,724 | 0 | | | | 3,724 | 3,724 |
| Super Colossal | 0 | 443 | 0 | | | | 443 | 443 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 1,939 | 20,030 | 10,302 | | | | 32,271 | |
| Conv. Total | 4,128 | 20,030 | 5,985 | | | | | 30,144 |
| Prior Year | 1,937 | 15,517 | 0 | | | | | 17,454 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 998 | 94,752 | 783 | | | | 96,533 | 97,332 |
| Medium | 116,221 | 647,029 | 15,900 | | | | 779,150 | 903,701 |
| Large | 37,995 | 727,529 | 47,963 | | | | 813,487 | 836,287 |
| Ex. Large | 25,067 | 2,274,788 | 0 | | | | 2,299,855 | 2,328,156 |
| Ex. Large Sev "C" | 0 | 386 | 0 | | | | 386 | 386 |
| Jumbo | 14,425 | 141,460 | 0 | | | | 155,885 | 172,171 |
| Colossal | 3,360 | 160,021 | 0 | | | | 163,381 | 167,174 |
| Sup. Colossal | 10,280 | 38,661 | 0 | | | | 48,941 | 60,547 |
| Green Ripe Whole | 0 | 200,850 | 0 | | | | 200,850 | 200,850 |
| Total | 208,346 | 4,285,476 | 64,646 | | | | 4,558,468 | |
| Conv. Total | 443,569 | 4,285,476 | 37,559 | | | | | 4,766,604 |
| Prior Year | 317,794 | 4,291,065 | 22,082 | | | | | 4,630,941 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 5,438 | 0 | 0 | 0 | 856 | | 6,294 | 14,354 |
| Sliced | 461,575 | 251,172 | 571,479 | 0 | 866,829 | | 2,151,055 | 2,228,718 |
| Chopped | 10,185 | 2,411 | 0 | 100,800 | 0 | | 113,396 | 122,835 |
| Total | 477,198 | 253,583 | 571,479 | 100,800 | 867,685 | | 2,270,745 | |
| Conv. Total | 1,241,608 | 299,537 | 390,892 | 78,120 | 355,751 | | | 2,365,907 |
| Prior Year | 1,354,921 | 229,282 | 304,337 | 114,913 | 333,124 | | | 2,336,577 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 3,946 | | | | | 3,946 | 3,946 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 3,946 | | | | | 3,946 | |
| Conv. Total | 0 | 3,946 | | | | | | 3,946 |
| Prior Year | 0 | 9,846 | | | | | | 9,846 |

Converted Total 7,166,601

*Conversion factor changed as of December 2008.

| | |
|--------------|-----------|
| Consumer | 5,477,296 |
| Food Service | 1,689,305 |

Sales - Month Ending January 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|----------------|----------------|---------------|---------------|----------------|--|----------------|----------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | | 0 | 0 |
| Large | 0 | 340 | 0 | | | | 340 | 340 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 51 | 0 | 0 | | | | 51 | 109 |
| Colossal | 0 | 0 | 0 | | | | 0 | 0 |
| Super Colossal | 0 | 34 | 0 | | | | 34 | 34 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 51 | 374 | 0 | | | | 425 | |
| Conv. Total | 109 | 374 | 0 | | | | | 483 |
| Prior Year | 85 | 374 | 0 | | | | | 459 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 324 | 27,091 | 500 | | | | 27,915 | 28,071 |
| Medium | 6,944 | 98,191 | 200 | | | | 105,335 | 113,091 |
| Large | 1,504 | 169,913 | 1,252 | | | | 172,669 | 173,842 |
| Ex. Large | 1,887 | 73,397 | 0 | | | | 75,284 | 77,414 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 668 | 22,866 | 0 | | | | 23,534 | 24,288 |
| Colossal | 379 | 17,988 | 0 | | | | 18,367 | 18,795 |
| Sup. Colossal | 0 | 178 | 0 | | | | 178 | 178 |
| Green Ripe Whole | 0 | 13,159 | 0 | | | | 13,159 | 13,159 |
| Total | 11,706 | 422,783 | 1,952 | | | | 436,441 | |
| Conv. Total | 24,922 | 422,783 | 1,134 | | | | | 448,839 |
| Prior Year | 22,088 | 421,043 | 1,465 | | | | | 444,596 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 571 | 0 | 0 | 0 | 200 | | 771 | 1,552 |
| Sliced | 72,686 | 26,331 | 72,486 | 0 | 119,045 | | 290,548 | 316,363 |
| Chopped | 264 | 278 | 0 | 23,380 | 0 | | 23,922 | 19,785 |
| Total | 73,521 | 26,609 | 72,486 | 23,380 | 119,245 | | 315,241 | |
| Conv. Total | 189,649 | 31,461 | 49,580 | 18,120 | 48,890 | | | 337,700 |
| Prior Year | 173,831 | 20,697 | 43,555 | 17,488 | 47,556 | | | 303,128 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 2,227 | | | | | 2,227 | 2,227 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 2,227 | | | | | 2,227 | |
| Conv. Total | 0 | 2,227 | | | | | | 2,227 |
| Prior Year | 0 | 1,822 | | | | | | 1,822 |

Converted Total 789,249

Consumer 574,569
Food Service 214,680

Cumulative Sales - Month Ending January 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|---------|------------|------------|--|-----------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | | 0 | 0 |
| Large | 0 | 1,781 | 0 | | | | 1,781 | 1,781 |
| Ex. Large | 0 | 0 | 0 | | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 431 | 816 | 0 | | | | 1,247 | 1,734 |
| Colossal | 0 | 612 | 0 | | | | 612 | 612 |
| Super Colossal | 0 | 187 | 0 | | | | 187 | 187 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 431 | 3,396 | 0 | | | | 3,827 | |
| Conv. Total | 918 | 3,396 | 0 | | | | | 4,314 |
| Prior Year | 1,375 | 4,133 | 0 | | | | | 5,508 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 1,886 | 260,775 | 3,100 | | | | 265,761 | 266,591 |
| Medium | 39,488 | 961,952 | 3,356 | | | | 1,004,796 | 1,047,972 |
| Large | 10,005 | 1,514,214 | 5,859 | | | | 1,530,078 | 1,538,919 |
| Ex. Large | 15,724 | 671,736 | 0 | | | | 687,460 | 705,212 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 5,004 | 170,269 | 0 | | | | 175,273 | 180,923 |
| Colossal | 2,382 | 66,615 | 0 | | | | 68,997 | 71,686 |
| Sup. Colossal | 0 | 2,228 | 0 | | | | 2,228 | 2,228 |
| Green Ripe Whole | 0 | 64,911 | 0 | | | | 64,911 | 64,911 |
| Total | 74,489 | 3,712,700 | 12,315 | | | | 3,799,504 | |
| Conv. Total | 158,587 | 3,712,700 | 7,155 | | | | | 3,878,442 |
| Prior Year | 174,274 | 4,127,043 | 8,488 | | | | | 4,309,805 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 4,036 | 0 | 0 | 0 | 1,380 | | 5,416 | 10,959 |
| Sliced | 474,529 | 169,331 | 482,750 | 0 | 805,162 | | 1,931,772 | 2,080,347 |
| Chopped | 3,136 | 958 | 0 | 133,743 | 0 | | 137,837 | 117,926 |
| Total | 481,701 | 170,289 | 482,750 | 133,743 | 806,542 | | 2,075,025 | |
| Conv. Total | 1,244,328 | 200,369 | 330,201 | 103,651 | 330,682 | | | 2,209,231 |
| Prior Year | 1,273,094 | 174,700 | 336,322 | 126,442 | 370,086 | | | 2,280,643 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 14,645 | | | | | 14,645 | 14,645 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 14,645 | | | | | 14,645 | |
| Conv. Total | 0 | 14,645 | | | | | | 14,645 |
| Prior Year | 0 | 12,880 | | | | | | 12,880 |

Converted Total 6,106,632

Consumer 4,702,799
Food Service 1,403,833

Consecutive Sales - 12 Months Month Ending January 31, 2017

| RIPE WHOLE | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
|------------------------|-----------|-------------|-----------|------------|------------|--|-----------|-------------|
| Small | 0 | 0 | 0 | | | | 0 | 0 |
| Medium | 0 | 408 | 0 | | | | 408 | 408 |
| Large | 0 | 4,058 | 0 | | | | 4,058 | 4,058 |
| Ex. Large | 0 | 204 | 0 | | | | 204 | 204 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 1,790 | 1,224 | 0 | | | | 3,014 | 5,035 |
| Colossal | 0 | 989 | 0 | | | | 989 | 989 |
| Super Colossal | 0 | 582 | 0 | | | | 582 | 582 |
| Green Ripe Whole | 0 | 0 | 0 | | | | 0 | 0 |
| Total | 1,790 | 7,465 | 0 | | | | 9,255 | |
| Conv. Total | 3,811 | 7,465 | 0 | | | | | 11,276 |
| Prior Year | 2,293 | 6,497 | 0 | | | | | 8,790 |
| RIPE PITTED | 6 No. 10s | 24 No. 300s | 24 Buff | | | | Total | Conv. Total |
| Small | 4,294 | 494,186 | 6,263 | | | | 504,743 | 506,967 |
| Medium | 78,067 | 1,848,081 | 10,109 | | | | 1,936,257 | 2,020,159 |
| Large | 19,662 | 3,060,593 | 14,392 | | | | 3,094,647 | 3,110,815 |
| Ex. Large | 31,560 | 1,203,651 | 0 | | | | 1,235,211 | 1,270,842 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | | 0 | 0 |
| Jumbo | 9,398 | 282,504 | 0 | | | | 291,902 | 302,512 |
| Colossal | 7,565 | 105,246 | 0 | | | | 112,811 | 121,352 |
| Sup. Colossal | 0 | 5,363 | 0 | | | | 5,363 | 5,363 |
| Green Ripe Whole | 0 | 145,701 | 0 | | | | 145,701 | 145,701 |
| Total | 150,546 | 7,145,325 | 30,764 | | | | 7,326,635 | |
| Conv. Total | 320,512 | 7,145,325 | 17,874 | | | | | 7,483,711 |
| Prior Year | 372,366 | 7,490,338 | 16,974 | | | | | 7,879,678 |
| LIMITED | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.25 oz | 24 2.25 oz | | Total | Conv. Total |
| Segmented | 8,435 | 0 | 0 | 0 | 3,345 | | 11,780 | 23,092 |
| Sliced | 990,128 | 347,587 | 1,028,643 | 0 | 1,753,892 | | 4,120,250 | 4,378,944 |
| Chopped | 6,065 | 2,998 | 0 | 261,283 | 0 | | 270,346 | 232,793 |
| Total | 1,004,628 | 350,585 | 1,028,643 | 261,283 | 1,757,237 | | 4,402,376 | |
| Conv. Total | 2,594,553 | 413,722 | 703,592 | 202,494 | 720,467 | | | 4,634,828 |
| Prior Year | 2,607,272 | 356,313 | 692,218 | 235,775 | 776,504 | | | 4,668,083 |
| BROKEN PITTED | 6 No. 10s | 24 No. 300s | | | | | Total | Conv. Total |
| Bkn. Pitted | 0 | 26,412 | | | | | 26,412 | 26,412 |
| Bkn. Pitted Green Ripe | 0 | 0 | | | | | 0 | 0 |
| Total | 0 | 26,412 | | | | | 26,412 | |
| Conv. Total | 0 | 26,412 | | | | | | 26,412 |
| Prior Year | 0 | 27,131 | | | | | | 27,131 |

Converted Total 12,156,228

Consumer 9,237,351
Food Service 2,918,876