



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: October 31, 2016 Released: November 22, 2016

Summary Report - Sales Month Ending October 31, 2016 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	1,022,495	1,189,461	-14.04	3,014,518	3,304,117	-8.76	12,368,834	12,991,715	-4.79
Markets									
Consumer	786,999	941,991	-16.45	2,274,048	2,544,478	-10.63	9,424,217	9,919,224	-4.99
Food Service	235,496	247,469	-4.84	740,470	759,639	-2.52	2,944,617	3,072,492	-4.16
Styles									
Whole	529	886	-40.26	1,998	2,246	-11.05	12,223	9,639	26.81
Pitted	687,918	810,027	-15.07	1,848,453	2,102,739	-12.09	7,660,789	8,132,608	-5.80
Wedged	2,108	2,753	-23.44	5,982	6,622	-9.66	22,537	26,175	-13.90
Sliced	308,769	348,680	-11.45	1,090,215	1,122,505	-2.88	4,400,029	4,526,539	-2.79
Chopped	19,903	24,743	-19.56	60,391	62,951	-4.07	248,185	268,910	-7.71
Broken Pitted	3,268	2,371	37.83	7,480	7,055	6.02	25,072	27,844	-9.96
Key Items									
24/300 Pitted	653,478	775,163	-15.70	1,762,819	2,006,582	-12.15	7,315,905	7,733,156	-5.40
6/10 Pitted	32,793	33,576	-2.33	82,301	92,037	-10.58	326,463	382,786	-14.71
6/10 Sliced	196,248	209,039	-6.12	642,215	656,754	-2.21	2,566,657	2,639,542	-2.76
24/300 Whole	408	801	-49.06	1,444	1,741	-17.06	7,905	7,697	2.70
6/10 Whole	121	85	42.50	554	505	9.70	4,318	1,942	122.37
6/10 Wedged	1,993	2,565	-22.29	5,662	6,195	-8.60	20,924	24,666	-15.17
2.25 Sliced	44,525	59,937	-25.71	172,935	193,677	-10.71	737,408	803,720	-8.25
4.25 Chopped	15,563	22,539	-30.95	49,054	58,802	-16.58	215,538	242,158	-10.99

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Summary Report - Packout and Inventory

Month Ending October 31, 2016

Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	1,476,743	1,197,633	23.31	4,506,304	2,670,122	68.77	8,111,000	8,091,507	0.24
Markets									
Consumer	1,082,134	967,212	11.88	3,425,040	2,081,380	64.56	6,527,274	6,482,138	0.70
Food Service	394,609	230,421	71.26	1,081,263	588,742	83.66	1,583,725	1,609,368	-1.59
Styles									
Whole	3,849	0	0.00	7,217	1,254	475.53	23,923	17,044	40.36
Pitted	883,579	750,643	17.71	2,702,026	1,804,427	49.74	5,615,529	5,667,488	-0.92
Wedged	0	0	0.00	0	1,784	-100.00	16,068	28,426	-43.48
Sliced	577,209	418,663	37.87	1,755,070	821,117	113.74	2,326,215	2,188,098	6.31
Chopped	12,106	28,327	-57.26	41,991	41,538	1.09	118,494	173,366	-31.65
Broken Pitted	0	0	0.00	0	0	0.00	10,771	17,086	-36.96
Key Items									
24/300 Pitted	824,299	750,643	9.81	2,594,375	1,661,747	56.12	5,294,704	5,376,611	-1.52
6/10 Pitted	59,280	0	0.00	107,651	139,026	-22.57	293,153	275,011	6.60
6/10 Sliced	335,329	230,421	45.53	970,492	446,678	117.27	1,252,568	1,273,533	-1.65
24/300 Whole	3,849	0	0.00	3,849	0	0.00	20,941	14,253	46.92
6/10 Whole	0	0	0.00	0	1,254	-100.00	40	2,791	-98.55
6/10 Wedged	0	0	0.00	0	1,784	-100.00	15,471	26,126	-40.78
2.25 Sliced	135,237	109,999	22.94	321,142	176,473	81.98	427,575	372,057	14.92
4.25 Chopped	12,106	28,327	-57.26	38,870	41,538	-6.42	96,000	138,343	-30.61

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	8,111,000
Converted Storage	8,630,941
Approximate Supply*	16,741,941

**Storage Report
Month Ending October 31, 2016**

Whole Canning Sizes	
Size	Tons
Small	8,748
Medium	11,656
Large	7,772
Ex. Large	12,754
Ex.Large Sev. "C"	606
Jumbo	1,966
Colossal	1,358
Super Colossal	166
Orchard Run	0
Total Canning	45,027
Limited	10,657

Total 55,683
Total Converted (*155) 8,630,941

Packout - Month Ending October 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	3,849	0				3,849	3,849
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	3,849	0				3,849	
Conv. Total	0	3,849	0					3,849
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	5,793	0				5,793	5,793
Medium	15,187	185,408	0				200,595	217,741
Large	12,657	282,262	0				294,919	309,209
Ex. Large	0	238,247	0				238,247	238,247
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	112,589	0				112,589	112,589
Total	27,844	824,299	0				852,143	
Conv. Total	59,280	824,299	0					883,579
Prior Year	0	750,643	0					750,643
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	130,225	12,018	135,353	0	329,847		607,443	577,209
Chopped	0	0	0	15,621	0		15,621	12,106
Total	130,225	12,018	135,353	15,621	329,847		623,064	
Conv. Total	335,329	14,061	92,581	12,106	135,237			589,315
Prior Year	230,421	21,122	57,120	28,327	109,999			446,990
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,476,743

*Conversion factor changed as of December 2008.

Consumer	1,082,134
Food Service	394,609

Cumulative Packout - Month Ending October 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	3,849	5,797				9,646	7,217
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	3,849	5,797				9,646	
Conv. Total	0	3,849	3,368					7,217
Prior Year	1,254	0	0					1,254
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	5,959	0				5,959	5,959
Medium	24,619	947,105	0				971,724	999,519
Large	17,165	922,180	0				939,345	958,724
Ex. Large	8,780	569,897	0				578,677	588,590
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	149,234	0				149,234	149,234
Total	50,564	2,594,375	0				2,644,939	
Conv. Total	107,651	2,594,375	0					2,702,026
Prior Year	139,026	1,661,747	3,654					1,804,427
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	376,890	157,418	408,270	0	783,274		1,725,852	1,755,070
Chopped	814	0	0	50,155	0		50,969	41,991
Total	377,704	157,418	408,270	50,155	783,274		1,776,821	
Conv. Total	973,613	184,179	279,257	38,870	321,142			1,797,061
Prior Year	448,462	21,122	176,845	41,538	176,473			864,440
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 4,506,304

*Conversion factor changed as of December 2008.

Consumer	3,425,040
Food Service	1,081,263

Inventory - Month Ending October 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	2,027	0				2,027	2,027
Large	0	9,593	5,063				14,656	12,535
Ex. Large	0	2,089	0				2,089	2,089
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	19	2,506	0				2,525	2,546
Colossal	0	3,928	0				3,928	3,928
Super Colossal	0	477	0				477	477
Green Ripe Whole	0	0	0				0	0
Total	19	20,941	5,063				26,023	
Conv. Total	40	20,941	2,942					23,923
Prior Year	2,791	14,253	0					17,044
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,258	109,217	2,283				113,758	115,351
Medium	70,347	921,476	13,851				1,005,674	1,079,292
Large	27,446	1,240,150	31,495				1,299,091	1,316,881
Ex. Large	11,021	2,337,062	0				2,348,083	2,360,526
Ex. Large Sev "C"	0	386	0				386	386
Jumbo	12,429	224,080	0				236,509	250,541
Colossal	3,914	199,550	0				203,464	207,883
Sup. Colossal	10,280	39,195	0				49,475	61,081
Green Ripe Whole	0	223,588	0				223,588	223,588
Total	137,695	5,294,704	47,629				5,480,028	
Conv. Total	293,153	5,294,704	27,672					5,615,529
Prior Year	275,011	5,376,611	15,865					5,667,488
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	6,008	0	0	0	1,456		7,464	16,068
Sliced	486,434	274,529	474,961	0	1,042,866		2,278,790	2,326,215
Chopped	5,867	0	0	123,871	0		129,738	118,494
Total	498,309	274,529	474,961	123,871	1,044,322		2,415,992	
Conv. Total	1,290,532	321,199	324,873	96,000	428,172			2,460,777
Prior Year	1,331,566	234,603	311,021	138,343	374,356			2,389,889
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	10,771					10,771	10,771
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	10,771					10,771	
Conv. Total	0	10,771						10,771
Prior Year	0	17,086						17,086

Converted Total 8,111,000

*Conversion factor changed as of December 2008.

Consumer	6,527,274
Food Service	1,583,725

Sales - Month Ending October 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	57	204	0				261	325
Colossal	0	204	0				204	204
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	57	408	0				465	
Conv. Total	121	408	0					529
Prior Year	85	801	0					886
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	279	49,995	1,500				51,774	51,460
Medium	7,719	173,531	746				181,996	190,398
Large	2,134	236,375	589				239,098	241,260
Ex. Large	3,596	138,165	0				141,761	145,821
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	970	29,142	0				30,112	31,207
Colossal	705	8,126	0				8,831	9,627
Sup. Colossal	0	330	0				330	330
Green Ripe Whole	0	17,814	0				17,814	17,814
Total	15,403	653,478	2,835				671,716	
Conv. Total	32,793	653,478	1,647					687,918
Prior Year	33,576	775,163	1,287					810,027
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	774	0	0	0	280		1,054	2,108
Sliced	76,213	22,276	61,305	0	108,598		268,392	308,769
Chopped	1,132	0	0	20,081	0		21,213	19,903
Total	78,119	22,276	61,305	20,081	108,878		290,659	
Conv. Total	202,582	26,063	41,933	15,563	44,640			330,780
Prior Year	213,808	26,093	53,611	22,539	60,126			376,177
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	3,268					3,268	3,268
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	3,268					3,268	
Conv. Total	0	3,268						3,268
Prior Year	0	2,371						2,371

Converted Total 1,022,495

Consumer 786,999
Food Service 235,496

Cumulative Sales - Month Ending October 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	373	0				373	373
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	260	510	0				770	1,064
Colossal	0	408	0				408	408
Super Colossal	0	153	0				153	153
Green Ripe Whole	0	0	0				0	0
Total	260	1,444	0				1,704	
Conv. Total	554	1,444	0					1,998
Prior Year	505	1,741	0					2,246
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	930	122,358	1,600				124,888	125,268
Medium	19,419	459,330	2,120				480,869	501,905
Large	5,165	715,015	2,017				722,197	727,183
Ex. Large	9,288	331,357	0				340,645	351,131
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,625	67,745	0				70,370	73,334
Colossal	1,230	22,428	0				23,658	25,047
Sup. Colossal	0	1,195	0				1,195	1,195
Green Ripe Whole	0	43,391	0				43,391	43,391
Total	38,657	1,762,819	5,737				1,807,213	
Conv. Total	82,301	1,762,819	3,333					1,848,453
Prior Year	92,037	2,006,582	4,120					2,102,739
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	2,199	0	0	0	780		2,979	5,982
Sliced	249,404	86,462	254,246	0	421,792		1,011,904	1,090,215
Chopped	2,540	680	0	63,296	0		66,516	60,391
Total	254,143	87,142	254,246	63,296	422,572		1,081,399	
Conv. Total	657,616	102,759	173,904	49,054	173,255			1,156,588
Prior Year	667,098	90,166	181,908	58,802	194,104			1,192,078
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	7,480					7,480	7,480
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	7,480					7,480	
Conv. Total	0	7,480						7,480
Prior Year	0	7,055						7,055

Converted Total 3,014,518

Consumer 2,274,048
Food Service 740,470

Consecutive Sales - 12 Months Month Ending October 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	748	0				748	748
Large	0	3,927	0				3,927	3,927
Ex. Large	0	204	0				204	204
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,028	1,224	0				3,252	5,542
Colossal	0	1,193	0				1,193	1,193
Super Colossal	0	609	0				609	609
Green Ripe Whole	0	0	0				0	0
Total	2,028	7,905	0				9,933	
Conv. Total	4,318	7,905	0					12,223
Prior Year	1,942	7,697	0					9,639
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	4,028	518,503	5,761				528,292	530,426
Medium	80,267	1,875,766	11,699				1,967,732	2,053,452
Large	17,883	3,199,838	14,245				3,231,966	3,246,187
Ex. Large	33,966	1,178,642	0				1,212,608	1,250,956
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,785	278,120	0				287,905	298,952
Colossal	7,412	95,740	0				103,152	111,520
Sup. Colossal	0	5,582	0				5,582	5,582
Green Ripe Whole	0	163,714	0				163,714	163,714
Total	153,341	7,315,905	31,705				7,500,951	
Conv. Total	326,463	7,315,905	18,421					7,660,789
Prior Year	382,786	7,733,156	16,667					8,132,608
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,126	0	0	0	3,934		12,060	22,537
Sliced	996,760	336,969	1,025,891	0	1,798,557		4,158,177	4,400,029
Chopped	6,848	2,720	0	278,113	0		287,681	248,185
Total	1,011,734	339,689	1,025,891	278,113	1,802,491		4,457,918	
Conv. Total	2,613,837	400,646	701,709	215,538	739,021			4,670,751
Prior Year	2,687,764	379,732	706,741	242,158	805,229			4,821,624
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	25,072					25,072	25,072
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	25,072					25,072	
Conv. Total	0	25,072						25,072
Prior Year	0	27,844						27,844

Converted Total 12,368,834

Consumer 9,424,217
Food Service 2,944,617