



# California Monthly Olive Report



## California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office  
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Month Ending: April 30, 2016 Released: June 6, 2016

### Summary Report - Sales Month Ending April 30, 2016 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	928,316	911,919	1.80	9,346,426	10,045,038	-6.95	12,519,160	13,412,163	-6.66
<b>Markets</b>									
Consumer	684,271	666,595	2.65	7,198,453	7,596,204	-5.24	9,592,380	10,116,401	-5.18
Food Service	244,045	245,324	-0.52	2,147,974	2,448,834	-12.29	2,926,779	3,295,763	-11.20
<b>Styles</b>									
Whole	901	415	117.20	8,005	9,685	-17.35	10,260	11,248	-8.78
Pitted	555,549	551,364	0.76	5,966,405	6,277,302	-4.95	7,888,332	8,323,056	-5.22
Wedged	1,605	1,940	-17.28	17,653	18,892	-6.56	25,119	26,771	-6.17
Sliced	352,470	340,652	3.47	3,150,633	3,511,086	-10.27	4,317,098	4,741,575	-8.95
Chopped	16,687	15,958	4.57	186,544	211,234	-11.69	250,865	286,266	-12.37
Broken Pitted	1,104	1,590	-30.57	17,187	16,838	2.07	27,485	23,247	18.23
<b>Key Items</b>									
24/300 Pitted	520,397	519,255	0.22	5,688,055	5,969,456	-4.71	7,505,438	7,910,731	-5.12
6/10 Pitted	34,469	31,367	9.89	263,285	294,481	-10.59	363,026	394,221	-7.91
6/10 Sliced	206,878	210,123	-1.54	1,852,888	2,113,066	-12.31	2,519,462	2,843,518	-11.40
24/300 Whole	782	383	104.18	6,246	7,937	-21.31	7,980	9,000	-11.33
6/10 Whole	119	32	273.33	1,759	1,748	0.61	2,280	2,248	1.42
6/10 Wedged	1,555	1,882	-17.37	16,555	17,958	-7.81	23,561	25,230	-6.61
2.25 Sliced	61,564	55,128	11.67	542,343	608,275	-10.84	756,527	841,778	-10.13
4.25 Chopped	15,664	14,038	11.58	169,860	185,657	-8.51	229,220	251,725	-8.94

CHRIS MESSER, Director  
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**Summary Report - Packout and Inventory**

**Month Ending April 30, 2016**

**Converted 24/300 Case Basis**

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	1,244,785	580,699	114.36	7,828,427	7,371,889	6.19	7,465,300	8,374,218	-10.85
<b>Markets</b>									
Consumer	1,032,536	562,120	83.69	5,817,725	5,793,924	0.41	5,801,794	6,992,194	-17.02
Food Service	212,249	18,579	1042.40	2,010,703	1,577,965	27.42	1,663,506	1,382,024	20.37
<b>Styles</b>									
Whole	0	0	0.00	109,762	178,971	-38.67	16,431	18,171	-9.58
Pitted	921,987	433,621	112.63	5,041,672	4,419,621	14.07	5,111,296	6,062,216	-15.69
Wedged	0	0	0.00	5,109	0	0.00	20,442	10,170	101.00
Sliced	304,877	138,642	119.90	2,561,336	2,624,379	-2.40	2,164,408	2,070,882	4.52
Chopped	17,921	5,980	199.69	110,550	146,462	-24.52	147,184	190,015	-22.54
Broken Pitted	0	2,456	-100.00	0	2,456	-100.00	5,539	22,763	-75.67
<b>Key Items</b>									
24/300 Pitted	865,275	427,564	102.37	4,681,417	4,303,146	8.79	4,791,467	5,816,641	-17.62
6/10 Pitted	50,166	6,057	728.22	328,899	110,020	198.94	286,506	224,188	27.80
6/10 Sliced	162,083	12,522	1194.37	1,559,909	1,460,852	6.78	1,319,569	1,107,703	19.13
24/300 Whole	0	0	0.00	5,528	178,971	-96.91	14,881	15,582	-4.50
6/10 Whole	0	0	0.00	104,234	0	0.00	1,550	2,589	-40.13
6/10 Wedged	0	0	0.00	5,109	0	0.00	18,921	9,453	100.16
2.25 Sliced	61,789	62,882	-1.74	378,286	465,025	-18.65	287,150	353,299	-18.72
4.25 Chopped	17,921	5,980	199.69	97,210	136,929	-29.01	109,444	148,809	-26.45

\*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,465,300
Converted Storage	5,720,926
Approximate Supply*	13,186,226

**Storage Report  
Month Ending April 30, 2016**

Whole Canning Sizes	
Size	Tons
Small	4,637
Medium	7,097
Large	5,169
Ex. Large	6,925
Ex.Large Sev. "C"	833
Jumbo	2,802
Colossal	1,400
Super Colossal	296
Orchard Run	0
Total Canning	29,159
Limited	7,750
Total	36,909
Total Converted (*155)	5,720,926

**Packout - Month Ending April 30, 2016**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,471	30,501	0				32,972	35,762
Medium	6,675	223,659	5,412				235,746	241,014
Large	6,140	280,249	5,856				292,245	296,723
Ex. Large	3,335	301,873	0				305,208	308,973
Ex. Large Sev "C"	0	311	0				311	311
Jumbo	2,695	20,043	0				22,738	25,781
Colossal	2,247	8,012	0				10,259	12,796
Sup. Colossal	0	627	0				627	627
Green Ripe Whole	0	0	0				0	0
Total	23,563	865,275	11,268				900,106	
Conv. Total	50,166	865,275	6,547					921,987
Prior Year	6,057	427,564	0					433,621
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	62,945	16,069	90,941	0	150,705		320,660	304,877
Chopped	0	0	0	23,124	0		23,124	17,921
Total	62,945	16,069	90,941	23,124	150,705		343,784	
Conv. Total	162,083	18,801	62,204	17,921	61,789			322,798
Prior Year	12,522	63,239	0	5,980	62,882			144,622
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	2,456						2,456

Converted Total 1,244,785

\*Conversion factor changed as of December 2008.

Consumer 1,032,536  
Food Service 212,249

**Cumulative Packout - Month Ending April 30, 2016**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,477	0				1,477	1,477
Large	14,764	4,051	0				18,815	35,484
Ex. Large	33,606	0	0				33,606	71,547
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	589	0	0				589	1,254
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>48,959</b>	<b>5,528</b>	<b>0</b>				<b>54,487</b>	
<b>Conv. Total</b>	<b>104,234</b>	<b>5,528</b>	<b>0</b>					<b>109,762</b>
<b>Prior Year</b>	<b>0</b>	<b>178,971</b>	<b>0</b>					<b>178,971</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,471	45,904	0				48,375	51,165
Medium	108,871	974,237	18,082				1,101,190	1,216,529
Large	18,644	1,402,563	35,887				1,457,094	1,463,106
Ex. Large	9,654	2,106,779	0				2,116,433	2,127,332
Ex. Large Sev "C"	0	311	0				311	311
Jumbo	5,011	38,247	0				43,258	48,915
Colossal	9,834	16,459	0				26,293	37,396
Sup. Colossal	0	627	0				627	627
Green Ripe Whole	0	96,290	0				96,290	96,290
<b>Total</b>	<b>154,485</b>	<b>4,681,417</b>	<b>53,969</b>				<b>4,889,871</b>	
<b>Conv. Total</b>	<b>328,899</b>	<b>4,681,417</b>	<b>31,356</b>					<b>5,041,672</b>
<b>Prior Year</b>	<b>110,020</b>	<b>4,303,146</b>	<b>6,455</b>					<b>4,419,621</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,984	0	0	0	0		1,984	5,109
Sliced	605,790	130,751	687,371	0	922,649		2,346,561	2,561,336
Chopped	3,274	335	0	125,432	0		129,041	110,550
<b>Total</b>	<b>611,048</b>	<b>131,086</b>	<b>687,371</b>	<b>125,432</b>	<b>922,649</b>		<b>2,477,586</b>	
<b>Conv. Total</b>	<b>1,577,571</b>	<b>153,766</b>	<b>470,162</b>	<b>97,210</b>	<b>378,286</b>			<b>2,676,994</b>
<b>Prior Year</b>	<b>1,467,944</b>	<b>354,125</b>	<b>346,817</b>	<b>136,929</b>	<b>465,025</b>			<b>2,770,841</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>0</b>					<b>0</b>	
<b>Conv. Total</b>	<b>0</b>	<b>0</b>						<b>0</b>
<b>Prior Year</b>	<b>0</b>	<b>2,456</b>						<b>2,456</b>

Converted Total 7,828,427

\*Conversion factor changed as of December 2008.

Consumer	5,817,725
Food Service	2,010,703

**Inventory - Month Ending April 30, 2016**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	2,095	0				2,095	2,095
Large	0	7,510	0				7,510	7,510
Ex. Large	0	2,089	0				2,089	2,089
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	728	774	0				1,502	2,324
Colossal	0	1,047	0				1,047	1,047
Super Colossal	0	1,045	0				1,045	1,045
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	728	14,881	0				15,609	
<b>Conv. Total</b>	1,550	14,881	0					16,431
<b>Prior Year</b>	2,589	15,582	0					18,171
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,701	130,019	0				133,720	137,898
Medium	83,441	919,940	21,693				1,025,074	1,110,190
Large	17,019	1,405,843	35,661				1,458,523	1,462,795
Ex. Large	14,261	1,965,858	0				1,980,119	1,996,220
Ex. Large Sev "C"	0	386	0				386	386
Jumbo	7,791	118,090	0				125,881	134,677
Colossal	8,360	80,822	0				89,182	98,620
Sup. Colossal	0	13,329	0				13,329	13,329
Green Ripe Whole	0	157,180	0				157,180	157,180
<b>Total</b>	134,573	4,791,467	57,354				4,983,394	
<b>Conv. Total</b>	286,506	4,791,467	33,323					5,111,296
<b>Prior Year</b>	224,188	5,816,641	21,387					6,062,216
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	7,348	0	0	0	3,710		11,058	20,442
Sliced	512,454	207,462	460,465	0	700,367		1,880,748	2,164,408
Chopped	9,640	332	0	141,218	0		151,190	147,184
<b>Total</b>	529,442	207,794	460,465	141,218	704,077		2,042,996	
<b>Conv. Total</b>	1,375,450	243,511	314,958	109,444	288,672			2,332,034
<b>Prior Year</b>	1,155,247	369,490	243,507	148,809	354,016			2,271,069
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	5,539					5,539	5,539
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	5,539					5,539	
<b>Conv. Total</b>	0	5,539						5,539
<b>Prior Year</b>	0	22,763						22,763

Converted Total 7,465,300

\*Conversion factor changed as of December 2008.

Consumer 5,801,794  
Food Service 1,663,506

**Sales - Month Ending April 30, 2016**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	578	0				578	578
Ex. Large	0	204	0				204	204
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	56	0	0				56	119
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>56</b>	<b>782</b>	<b>0</b>				<b>838</b>	
<b>Conv. Total</b>	<b>119</b>	<b>782</b>	<b>0</b>					<b>901</b>
<b>Prior Year</b>	<b>32</b>	<b>383</b>	<b>0</b>					<b>415</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	214	33,472	0				33,686	33,928
Medium	9,520	129,257	461				139,238	149,793
Large	2,459	241,906	716				245,081	247,557
Ex. Large	2,892	78,281	0				81,173	84,438
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	831	20,180	0				21,011	21,949
Colossal	274	6,042	0				6,316	6,625
Sup. Colossal	0	195	0				195	195
Green Ripe Whole	0	11,064	0				11,064	11,064
<b>Total</b>	<b>16,190</b>	<b>520,397</b>	<b>1,177</b>				<b>537,764</b>	
<b>Conv. Total</b>	<b>34,469</b>	<b>520,397</b>	<b>684</b>					<b>555,549</b>
<b>Prior Year</b>	<b>31,367</b>	<b>519,255</b>	<b>743</b>					<b>551,364</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	604	0	0	0	120		724	1,605
Sliced	80,341	25,514	79,206	0	150,155		335,216	352,470
Chopped	267	0	0	20,211	0		20,478	16,687
<b>Total</b>	<b>81,212</b>	<b>25,514</b>	<b>79,206</b>	<b>20,211</b>	<b>150,275</b>		<b>356,418</b>	
<b>Conv. Total</b>	<b>209,457</b>	<b>29,851</b>	<b>54,177</b>	<b>15,664</b>	<b>61,613</b>			<b>370,762</b>
<b>Prior Year</b>	<b>213,926</b>	<b>27,634</b>	<b>47,767</b>	<b>14,038</b>	<b>55,186</b>			<b>358,550</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,104					1,104	1,104
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>1,104</b>					<b>1,104</b>	
<b>Conv. Total</b>	<b>0</b>	<b>1,104</b>						<b>1,104</b>
<b>Prior Year</b>	<b>0</b>	<b>1,590</b>						<b>1,590</b>

Converted Total 928,316

Consumer 684,271  
Food Service 244,045

**Cumulative Sales - Month Ending April 30, 2016**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	748	0				748	748
Large	0	2,833	0				2,833	2,833
Ex. Large	0	510	0				510	510
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	826	1,122	0				1,948	2,881
Colossal	0	918	0				918	918
Super Colossal	0	115	0				115	115
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>826</b>	<b>6,246</b>	<b>0</b>				<b>7,072</b>	
Conv. Total	1,759	6,246	0					8,005
Prior Year	1,748	7,937	0					9,685
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	4,610	431,244	4,861				440,715	443,883
Medium	70,931	1,449,069	7,561				1,527,561	1,604,474
Large	12,151	2,571,683	13,507				2,597,341	2,605,400
Ex. Large	25,928	817,646	0				843,574	872,847
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	7,124	225,865	0				232,989	241,032
Colossal	2,922	69,431	0				72,353	75,652
Sup. Colossal	0	2,862	0				2,862	2,862
Green Ripe Whole	0	120,255	0				120,255	120,255
<b>Total</b>	<b>123,666</b>	<b>5,688,055</b>	<b>25,929</b>				<b>5,837,650</b>	
Conv. Total	263,285	5,688,055	15,065					5,966,405
Prior Year	294,481	5,969,456	13,365					6,277,302
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	6,429	0	0	0	2,680		9,109	17,653
Sliced	719,568	227,454	715,323	0	1,322,788		2,985,133	3,150,633
Chopped	3,518	1,360	0	219,174	0		224,052	186,544
<b>Total</b>	<b>729,515</b>	<b>228,814</b>	<b>715,323</b>	<b>219,174</b>	<b>1,325,468</b>		<b>3,218,294</b>	
Conv. Total	1,882,930	269,317	489,281	169,860	543,442			3,354,830
Prior Year	2,152,605	277,568	516,173	185,657	609,209			3,741,213
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	17,187					17,187	17,187
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>17,187</b>					<b>17,187</b>	
Conv. Total	0	17,187						17,187
Prior Year	0	16,838						16,838

Converted Total 9,346,426

Consumer 7,198,453  
Food Service 2,147,974

**Consecutive Sales - 12 Months Month Ending April 30, 2016**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,428	0				1,428	1,428
Large	0	3,479	0				3,479	3,479
Ex. Large	0	510	0				510	510
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,071	1,326	0				2,397	3,606
Colossal	0	1,122	0				1,122	1,122
Super Colossal	0	115	0				115	115
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	1,071	7,980	0				9,051	
<b>Conv. Total</b>	2,280	7,980	0					10,260
<b>Prior Year</b>	2,248	9,000	0					11,248
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	9,225	595,839	6,861				611,925	619,465
Medium	94,639	1,928,986	9,565				2,033,190	2,136,030
Large	16,742	3,342,268	17,769				3,376,779	3,388,236
Ex. Large	35,174	1,089,014	0				1,124,188	1,163,899
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,001	290,882	0				300,883	312,174
Colossal	4,734	86,277	0				91,011	96,356
Sup. Colossal	0	3,458	0				3,458	3,458
Green Ripe Whole	0	168,714	0				168,714	168,714
<b>Total</b>	170,515	7,505,438	34,195				7,710,148	
<b>Conv. Total</b>	363,026	7,505,438	19,867					7,888,332
<b>Prior Year</b>	394,221	7,910,731	18,105					8,323,056
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,150	0	0	0	3,800		12,950	25,119
Sliced	978,432	309,097	993,371	0	1,845,187		4,126,087	4,317,098
Chopped	4,812	1,360	0	295,768	0		301,940	250,865
<b>Total</b>	992,394	310,457	993,371	295,768	1,848,987		4,440,977	
<b>Conv. Total</b>	2,561,473	364,839	679,466	229,220	758,085			4,593,083
<b>Prior Year</b>	2,899,294	362,358	697,915	251,725	843,320			5,054,612
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,485					27,485	27,485
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	27,485					27,485	
<b>Conv. Total</b>	0	27,485						27,485
<b>Prior Year</b>	0	23,247						23,247

Converted Total 12,519,160

Consumer 9,592,380  
Food Service 2,926,779