



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: January 31, 2016 Released: April 4, 2016

Summary Report - Sales Month Ending January 31, 2016 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	750,005	900,760	-16.74	6,608,836	7,242,926	-8.75	12,583,682	13,643,285	-7.77
Markets									
Consumer	554,000	650,706	-14.86	5,160,094	5,548,475	-7.00	9,601,751	10,268,186	-6.49
Food Service	196,005	250,054	-21.62	1,448,742	1,694,451	-14.50	2,981,932	3,375,099	-11.65
Styles									
Whole	459	247	85.75	5,508	8,659	-36.39	8,790	12,238	-28.17
Pitted	444,596	507,384	-12.37	4,309,805	4,629,356	-6.90	7,879,678	8,455,585	-6.81
Wedged	749	1,748	-57.15	11,044	12,538	-11.91	24,865	27,008	-7.94
Sliced	284,434	357,155	-20.36	2,133,722	2,423,591	-11.96	4,387,683	4,824,127	-9.05
Chopped	17,944	31,681	-43.36	135,877	155,897	-12.84	255,536	299,747	-14.75
Broken Pitted	1,822	2,545	-28.41	12,880	12,885	-0.04	27,131	24,581	10.37
Key Items									
24/300 Pitted	421,043	479,557	-12.20	4,127,043	4,423,544	-6.70	7,490,338	8,049,339	-6.94
6/10 Pitted	22,088	26,578	-16.89	174,274	196,130	-11.14	372,366	387,039	-3.79
6/10 Sliced	172,875	213,823	-19.15	1,253,528	1,468,795	-14.66	2,564,373	2,925,285	-12.34
24/300 Whole	374	145	157.93	4,133	7,307	-43.44	6,497	9,306	-30.18
6/10 Whole	85	102	-16.67	1,375	1,352	1.73	2,293	2,932	-21.79
6/10 Wedged	500	1,748	-71.43	10,130	11,956	-15.27	23,139	25,418	-8.97
2.25 Sliced	47,307	61,167	-22.66	369,172	416,852	-11.44	774,779	854,855	-9.37
4.25 Chopped	17,488	22,280	-21.51	126,442	135,685	-6.81	235,775	259,728	-9.22

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Summary Report - Packout and Inventory
Month Ending January 31, 2016
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	188,638	649,439	-70.95	4,705,080	5,440,251	-13.51	6,994,818	8,101,131	-13.66
Markets									
Consumer	98,769	449,332	-78.02	3,382,005	4,060,531	-16.71	5,320,166	6,567,613	-18.99
Food Service	89,869	200,107	-55.09	1,323,075	1,379,720	-4.11	1,674,652	1,533,519	9.20
Styles									
Whole	0	0	0.00	108,285	4,004	2604.41	17,454	18,617	-6.24
Pitted	0	284,266	-100.00	2,941,948	3,213,017	-8.44	4,630,941	5,860,362	-20.98
Wedged	0	0	0.00	5,109	0	0.00	25,811	16,584	55.63
Sliced	173,003	340,589	-49.20	1,580,496	2,108,167	-25.03	2,154,043	1,989,728	8.26
Chopped	15,634	24,583	-36.40	69,242	115,062	-39.82	156,723	191,054	-17.97
Broken Pitted	0	0	0.00	0	0	0.00	9,846	24,786	-60.28
Key Items									
24/300 Pitted	0	280,875	-100.00	2,655,439	3,110,297	-14.62	4,291,065	5,524,552	-22.33
6/10 Pitted	0	3,391	-100.00	271,382	100,608	169.74	317,794	315,171	0.83
6/10 Sliced	80,495	192,808	-58.25	932,977	1,272,019	-26.65	1,293,232	1,157,123	11.76
24/300 Whole	0	0	0.00	4,051	4,004	1.17	15,517	15,613	-0.61
6/10 Whole	0	0	0.00	104,234	0	0.00	1,937	3,004	-35.51
6/10 Wedged	0	0	0.00	5,109	0	0.00	23,855	15,514	53.76
2.25 Sliced	6,703	5,255	27.57	247,662	315,990	-21.62	331,168	313,229	5.73
4.25 Chopped	5,473	18,237	-69.99	59,081	105,530	-44.02	114,913	145,231	-20.88

*Conversion factor 24 1.25 oz changed as of December 2008.

Approximate Supply in Converted Cases

Total Inventory*	6,994,818
Converted Storage	8,264,319
Approximate Supply*	15,259,137

Storage Report
Month Ending January 31, 2016

Whole Canning Sizes	
Size	Tons
Small	7,036
Medium	9,199
Large	8,699
Ex. Large	12,829
Ex. Large Sev. "C"	833
Jumbo	2,856
Colossal	1,406
Super Colossal	296
Orchard Run	0
Total Canning	43,155
Limited	10,164
Total	53,318
Total Converted (*155)	8,264,319

Packout - Month Ending January 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	3,391	280,875	0					284,266
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	31,260	54,261	32,632	0	16,349		134,502	173,003
Chopped	2,445	335	0	7,062	0		9,842	15,634
Total	33,705	54,596	32,632	7,062	16,349		144,344	
Conv. Total	89,869	64,273	22,320	5,473	6,703			188,638
Prior Year	196,715	76,796	68,169	18,237	5,255			365,172
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 188,638

*Conversion factor changed as of December 2008.

Consumer	98,769
Food Service	89,869

Cumulative Packout - Month Ending January 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	14,764	4,051	0				18,815	35,484
Ex. Large	33,606	0	0				33,606	71,547
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	589	0	0				589	1,254
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	48,959	4,051	0				53,010	
Conv. Total	104,234	4,051	0					108,285
Prior Year	0	4,004	0					4,004
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	3,374	0				3,374	3,374
Medium	98,743	559,347	11,851				669,941	776,456
Large	12,504	846,064	14,186				872,754	880,927
Ex. Large	6,319	1,124,360	0				1,130,679	1,137,813
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,316	17,557	0				19,873	22,488
Colossal	7,587	8,447	0				16,034	24,600
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	96,290	0				96,290	96,290
Total	127,469	2,655,439	26,037				2,808,945	
Conv. Total	271,382	2,655,439	15,127					2,941,948
Prior Year	100,608	3,110,297	2,112					3,213,017
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,984	0	0	0	0		1,984	5,109
Sliced	362,321	81,222	445,655	0	604,054		1,493,252	1,580,496
Chopped	2,445	335	0	76,233	0		79,013	69,242
Total	366,750	81,557	445,655	76,233	604,054		1,574,249	
Conv. Total	947,460	95,817	304,828	59,081	247,662			1,654,847
Prior Year	1,279,112	231,521	291,077	105,530	315,990			2,223,230
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 4,705,080

*Conversion factor changed as of December 2008.

Consumer	3,382,005
Food Service	1,323,075

Inventory - Month Ending January 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	1,026	0				1,026	1,026
Large	0	8,394	0				8,394	8,394
Ex. Large	0	2,293	0				2,293	2,293
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	910	1,182	0				2,092	3,119
Colossal	0	1,251	0				1,251	1,251
Super Colossal	0	1,050	0				1,050	1,050
Green Ripe Whole	0	0	0				0	0
Total	910	15,517	0				16,427	
Conv. Total	1,937	15,517	0					17,454
Prior Year	3,004	15,613	0					18,617
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,332	109,475	1,785				112,592	113,348
Medium	99,146	899,674	17,596				1,016,416	1,120,979
Large	15,680	1,530,048	18,626				1,564,354	1,574,252
Ex. Large	19,287	1,322,611	0				1,341,898	1,363,673
Ex. Large Sev "C"	0	75	0				75	75
Jumbo	6,183	130,404	0				136,587	143,568
Colossal	7,641	89,906	0				97,547	106,174
Sup. Colossal	0	12,928	0				12,928	12,928
Green Ripe Whole	0	195,944	0				195,944	195,944
Total	149,269	4,291,065	38,007				4,478,341	
Conv. Total	317,794	4,291,065	22,082					4,630,941
Prior Year	315,171	5,524,552	20,639					5,860,362
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,264	0	0	0	4,770		14,034	25,811
Sliced	502,226	192,569	444,937	0	807,728		1,947,460	2,154,043
Chopped	9,868	1,692	0	148,275	0		159,835	156,723
Total	521,358	194,261	444,937	148,275	812,498		2,121,329	
Conv. Total	1,354,921	229,282	304,337	114,913	333,124			2,336,577
Prior Year	1,215,344	274,196	248,297	145,231	314,299			2,197,367
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	9,846					9,846	9,846
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	9,846					9,846	
Conv. Total	0	9,846						9,846
Prior Year	0	24,786						24,786

Converted Total 6,994,818

*Conversion factor changed as of December 2008.

Consumer	5,320,166
Food Service	1,674,652

Sales - Month Ending January 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	340	0				340	340
Large	0	24	0				24	24
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	40	0	0				40	85
Colossal	0	0	0				0	0
Super Colossal	0	10	0				10	10
Green Ripe Whole	0	0	0				0	0
Total	40	374	0				414	
Conv. Total	85	374	0					459
Prior Year	102	145	0					247
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	80	27,602	0				27,682	27,772
Medium	5,746	95,910	1,469				103,125	108,997
Large	609	203,881	1,052				205,542	205,789
Ex. Large	2,990	64,819	0				67,809	71,185
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	672	13,997	0				14,669	15,428
Colossal	278	4,160	0				4,438	4,752
Sup. Colossal	0	632	0				632	632
Green Ripe Whole	0	10,042	0				10,042	10,042
Total	10,375	421,043	2,521				433,939	
Conv. Total	22,088	421,043	1,465					444,596
Prior Year	26,578	479,557	1,249					507,384
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	194	0	0	0	609		803	749
Sliced	67,136	17,690	63,677	0	115,382		263,885	284,434
Chopped	119	0	0	22,565	0		22,684	17,944
Total	67,449	17,690	63,677	22,565	115,991		287,372	
Conv. Total	173,831	20,697	43,555	17,488	47,556			303,128
Prior Year	223,373	33,268	50,496	22,280	61,167			390,584
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,822					1,822	1,822
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,822					1,822	
Conv. Total	0	1,822						1,822
Prior Year	0	2,545						2,545

Converted Total 750,005

Consumer 554,000
Food Service 196,005

Cumulative Sales - Month Ending January 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	340	0				340	340
Large	0	1,949	0				1,949	1,949
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	646	714	0				1,360	2,089
Colossal	0	714	0				714	714
Super Colossal	0	110	0				110	110
Green Ripe Whole	0	0	0				0	0
Total	646	4,133	0				4,779	
Conv. Total	1,375	4,133	0					5,508
Prior Year	1,352	7,307	0					8,659
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,848	329,429	1,898				335,175	338,724
Medium	45,897	1,047,540	5,448				1,098,885	1,148,420
Large	7,219	1,844,479	7,264				1,858,962	1,864,069
Ex. Large	17,725	593,919	0				611,644	631,656
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	5,106	175,085	0				180,191	185,956
Colossal	2,062	52,814	0				54,876	57,204
Sup. Colossal	0	2,165	0				2,165	2,165
Green Ripe Whole	0	81,612	0				81,612	81,612
Total	81,857	4,127,043	14,610				4,223,510	
Conv. Total	174,274	4,127,043	8,488					4,309,805
Prior Year	196,130	4,423,544	9,682					4,629,356
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	3,934	0	0	0	2,229		6,163	11,044
Sliced	486,807	149,316	491,699	0	900,419		2,028,241	2,133,722
Chopped	2,461	0	0	163,151	0		165,612	135,877
Total	493,202	149,316	491,699	163,151	902,648		2,200,016	
Conv. Total	1,273,094	174,700	336,322	126,442	370,086			2,280,643
Prior Year	1,496,969	191,477	350,462	135,685	417,433			2,592,026
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	12,880					12,880	12,880
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	12,880					12,880	
Conv. Total	0	12,880						12,880
Prior Year	0	12,885						12,885

Converted Total 6,608,836

Consumer 5,160,094
Food Service 1,448,742

Consecutive Sales - 12 Months Month Ending January 31, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,020	0				1,020	1,020
Large	0	2,817	0				2,817	2,817
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,077	1,122	0				2,199	3,415
Colossal	0	1,122	0				1,122	1,122
Super Colossal	0	110	0				110	110
Green Ripe Whole	0	0	0				0	0
Total	1,077	6,497	0				7,574	
Conv. Total	2,293	6,497	0					8,790
Prior Year	2,932	9,306	0					12,238
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	12,225	607,919	4,238				624,382	636,408
Medium	94,479	1,953,980	9,924				2,058,383	2,160,892
Large	16,348	3,268,078	15,053				3,299,479	3,311,629
Ex. Large	36,387	1,106,695	0				1,143,082	1,184,163
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,470	297,840	0				308,310	320,131
Colossal	4,993	84,696	0				89,689	95,326
Sup. Colossal	0	4,649	0				4,649	4,649
Green Ripe Whole	0	166,481	0				166,481	166,481
Total	174,902	7,490,338	29,215				7,694,455	
Conv. Total	372,366	7,490,338	16,974					7,879,678
Prior Year	387,039	8,049,339	19,206					8,455,585
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,986	0	0	0	4,209		13,195	24,865
Sliced	995,873	304,541	1,012,015	0	1,889,704		4,202,133	4,387,683
Chopped	5,154	0	0	304,226	0		309,380	255,536
Total	1,010,013	304,541	1,012,015	304,226	1,893,913		4,524,708	
Conv. Total	2,607,272	356,313	692,218	235,775	776,504			4,668,083
Prior Year	2,985,128	343,607	705,973	259,728	856,446			5,150,882
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,131					27,131	27,131
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,131					27,131	
Conv. Total	0	27,131						27,131
Prior Year	0	24,581						24,581

Converted Total 12,583,682

Consumer 9,601,751
Food Service 2,981,932