



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service

Pacific Regional Field Office · P.O. Box 1258 · Sacramento, CA 95812 · (916) 498-5161 · (855) 270-2722 Fax · www.nass.usda.gov/ca

Month Ending: June 30, 2015 Released: July 22, 2015

Summary Report - Sales Month Ending June 30, 2015 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	14/15	13/14	Percent Change	14/15	13/14	Percent Change	14/15	13/14	Percent Change
Total	1,208,078	1,261,461	-4.23	12,277,114	12,258,329	0.15	13,303,362	13,263,696	0.30
Markets									
Consumer	935,799	957,318	-2.25	9,289,290	9,270,491	0.20	10,053,394	10,005,103	0.48
Food Service	272,280	304,143	-10.48	2,987,823	2,987,838	0.00	3,249,968	3,258,593	-0.26
Styles									
Whole	768	391	96.37	11,320	11,190	1.16	12,230	12,358	-1.03
Pitted	753,239	786,426	-4.22	7,642,697	7,695,880	-0.69	8,241,450	8,282,191	-0.49
Wedged	2,311	3,023	-23.55	23,838	24,885	-4.21	26,073	26,919	-3.14
Sliced	425,733	442,618	-3.81	4,320,324	4,231,479	2.10	4,716,184	4,622,217	2.03
Chopped	23,393	26,283	-11.00	255,539	269,474	-5.17	282,108	292,294	-3.48
Broken Pitted	2,635	2,720	-3.13	23,396	25,422	-7.97	25,317	27,717	-8.66
Key Items									
24/300 Pitted	718,001	747,993	-4.01	7,263,903	7,333,755	-0.95	7,833,383	7,884,074	-0.64
6/10 Pitted	33,972	36,808	-7.70	362,475	345,324	4.97	390,084	379,303	2.84
6/10 Sliced	235,244	262,333	-10.33	2,575,005	2,590,023	-0.58	2,802,725	2,823,745	-0.74
24/300 Whole	374	374	0.00	9,110	8,520	6.92	9,722	9,277	4.80
6/10 Whole	394	17	2212.50	2,210	2,670	-17.22	2,508	3,081	-18.59
6/10 Wedged	2,155	2,760	-21.92	22,526	23,245	-3.09	24,581	25,147	-2.25
2.25 Sliced	84,212	85,257	-1.23	761,707	763,502	-0.24	839,994	836,020	0.48
4.25 Chopped	22,879	24,059	-4.91	225,937	240,500	-6.06	248,043	262,100	-5.36

VIC TOLOMEO, Director

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Summary Report - Packout and Inventory

Month Ending June 30, 2015

Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	14/15	13/14	Percent Change	14/15	13/14	Percent Change	14/15	13/14	Percent Change
Total	591,853	1,079,799	-45.19	8,564,176	13,375,080	-35.97	8,205,878	9,472,671	-13.37
Markets									
Consumer	399,484	697,717	-42.74	6,763,798	10,141,377	-33.30	6,726,005	7,774,407	-13.49
Food Service	192,368	382,083	-49.65	1,800,378	3,233,703	-44.32	1,479,873	1,698,263	-12.86
Styles									
Whole	0	0	0.00	181,225	19,914	810.02	18,724	21,664	-13.57
Pitted	326,265	509,893	-36.01	5,256,512	8,453,200	-37.82	5,830,935	7,069,871	-17.52
Wedged	30,576	12,334	147.89	30,576	24,514	24.73	35,762	31,457	13.69
Sliced	204,885	531,280	-61.44	2,897,703	4,621,965	-37.31	2,109,561	2,062,522	2.28
Chopped	30,126	26,292	14.58	185,033	255,065	-27.46	183,644	247,240	-25.72
Broken Pitted	0	0	0.00	13,127	422	3010.66	27,252	39,917	-31.73
Key Items									
24/300 Pitted	291,139	507,726	-42.66	5,080,633	8,093,628	-37.23	5,585,395	6,698,128	-16.61
6/10 Pitted	35,126	2,167	1520.73	169,424	348,837	-51.43	227,222	357,157	-36.38
6/10 Sliced	108,840	367,581	-70.39	1,575,460	2,814,751	-44.03	1,183,599	1,247,809	-5.15
24/300 Whole	0	0	0.00	181,225	14,941	1112.94	16,604	16,718	-0.68
6/10 Whole	0	0	0.00	0	4,973	-100.00	2,120	4,946	-57.12
6/10 Wedged	28,078	12,334	127.64	28,078	24,514	14.54	32,924	29,623	11.14
2.25 Sliced	0	109,226	-100.00	515,206	803,980	-35.92	336,755	394,658	-14.67
4.25 Chopped	9,802	26,292	-62.72	155,177	208,832	-25.69	146,520	183,766	-20.27

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	8,205,878
Converted Storage	2,503,918
Approximate Supply*	10,709,796

**Storage Report
Month Ending June 30, 2015**

Whole Canning Sizes	
Size	Tons
Small	4,391
Medium	3,012
Large	2,364
Ex. Large	341
Ex.Large Sev. "C"	213
Jumbo	796
Colossal	175
Super Colossal	0
Orchard Run	0
Total Canning	11,292
Limited	4,862
Total	16,154
Total Converted (*155)	2,503,918

Packout - Month Ending June 30, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	2,092	67,002	0				69,094	71,456
Large	800	74,854	0				75,654	76,557
Ex. Large	13,469	137,100	0				150,569	165,776
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	138	11,152	0				11,290	11,446
Colossal	0	1,031	0				1,031	1,031
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	16,499	291,139	0				307,638	
Conv. Total	35,126	291,139	0					326,265
Prior Year	2,167	507,726	0					509,893
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	10,904	0	0	0	6,093		16,997	30,576
Sliced	42,268	17,765	110,029	0	0		170,062	204,885
Chopped	5,301	0	0	12,648	0		17,949	30,126
Total	58,473	17,765	110,029	12,648	6,093		205,008	
Conv. Total	157,242	20,785	75,260	9,802	2,498			265,587
Prior Year	379,916	13,726	40,746	26,292	109,226			569,906
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 591,853

*Conversion factor changed as of December 2008.

Consumer	399,484
Food Service	192,368

Cumulative Packout - Month Ending June 30, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	845	0				845	845
Large	0	32,855	0				32,855	32,855
Ex. Large	0	137,295	0				137,295	137,295
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	7,352	0				7,352	7,352
Colossal	0	2,878	0				2,878	2,878
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	181,225	0				181,225	
Conv. Total	0	181,225	0					181,225
Prior Year	4,973	14,941	0					19,914
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	9,115	9,608	0				18,723	29,014
Medium	39,213	1,364,788	7,475				1,411,476	1,452,615
Large	5,607	1,645,381	3,635				1,654,623	1,659,430
Ex. Large	18,195	1,699,364	0				1,717,559	1,738,101
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	4,462	102,966	0				107,428	112,466
Colossal	2,987	137,483	0				140,470	143,842
Sup. Colossal	0	34,000	0				34,000	34,000
Green Ripe Whole	0	87,043	0				87,043	87,043
Total	79,579	5,080,633	11,110				5,171,322	
Conv. Total	169,424	5,080,633	6,455					5,256,512
Prior Year	348,837	8,093,628	10,735					8,453,200
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	10,904	0	0	0	6,093		16,997	30,576
Sliced	611,829	318,351	635,332	0	1,256,600		2,822,112	2,897,703
Chopped	7,151	1,038	0	200,228	0		208,417	185,033
Total	629,884	319,389	635,332	200,228	1,262,693		3,047,526	
Conv. Total	1,630,954	374,910	434,567	155,177	517,704			3,113,312
Prior Year	2,879,893	314,216	694,624	208,832	803,980			4,901,544
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	13,127					13,127	13,127
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	13,127					13,127	
Conv. Total	0	13,127						13,127
Prior Year	0	422						422

Converted Total 8,564,176

*Conversion factor changed as of December 2008.

Consumer	6,763,798
Food Service	1,800,378

Inventory - Month Ending June 30, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	1,708	0				1,708	1,708
Large	0	6,993	0				6,993	6,993
Ex. Large	0	2,371	0				2,371	2,371
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	996	1,980	0				2,976	4,100
Colossal	0	2,076	0				2,076	2,076
Super Colossal	0	1,155	0				1,155	1,155
Green Ripe Whole	0	0	0				0	0
Total	996	16,604	0				17,600	
Conv. Total	2,120	16,604	0					18,724
Prior Year	4,946	16,718	0					21,664
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	7,272	165,872	4,717				177,861	184,095
Medium	38,483	1,146,362	11,350				1,196,195	1,234,887
Large	12,260	1,943,877	15,461				1,971,598	1,978,961
Ex. Large	35,213	1,695,487	0				1,730,700	1,770,455
Ex. Large Sev "C"	0	91	0				91	91
Jumbo	9,909	195,614	0				205,523	216,710
Colossal	3,590	208,325	0				211,915	215,968
Sup. Colossal	0	33,938	0				33,938	33,938
Green Ripe Whole	0	195,829	0				195,829	195,829
Total	106,727	5,585,395	31,528				5,723,650	
Conv. Total	227,222	5,585,395	18,318					5,830,935
Prior Year	357,157	6,698,128	14,587					7,069,871
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,786	0	0	0	6,923		19,709	35,762
Sliced	459,650	282,147	378,794	0	821,354		1,941,945	2,109,561
Chopped	8,870	1,326	0	189,058	0		199,254	183,644
Total	481,306	283,473	378,794	189,058	828,277		2,160,908	
Conv. Total	1,250,530	333,228	259,095	146,520	339,594			2,328,967
Prior Year	1,336,161	184,016	240,784	183,766	396,493			2,341,220
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,252					27,252	27,252
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,252					27,252	
Conv. Total	0	27,252						27,252
Prior Year	0	39,917						39,917

Converted Total 8,205,878

*Conversion factor changed as of December 2008.

Consumer	6,726,005
Food Service	1,479,873

Sales - Month Ending June 30, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	170	0				170	170
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	185	102	0				287	496
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	185	374	0				559	
Conv. Total	394	374	0					768
Prior Year	17	374	0					391
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	439	63,073	300				63,812	64,182
Medium	8,468	189,716	844				199,028	208,235
Large	1,547	307,606	1,034				310,187	311,500
Ex. Large	3,461	103,201	0				106,662	110,569
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,116	27,104	0				28,220	29,480
Colossal	926	6,099	0				7,025	8,070
Sup. Colossal	0	203	0				203	203
Green Ripe Whole	0	20,999	0				20,999	20,999
Total	15,957	718,001	2,178				736,136	
Conv. Total	33,972	718,001	1,265					753,239
Prior Year	36,808	747,993	1,624					786,426
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	837	0	0	0	380		1,217	2,311
Sliced	91,357	30,279	103,582	0	205,396		430,614	425,733
Chopped	134	0	0	29,521	0		29,655	23,393
Total	92,328	30,279	103,582	29,521	205,776		461,486	
Conv. Total	237,913	35,426	70,850	22,879	84,368			451,437
Prior Year	267,317	30,441	64,587	24,059	85,520			471,924
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,635					2,635	2,635
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,635					2,635	
Conv. Total	0	2,635						2,635
Prior Year	0	2,720						2,720

Converted Total 1,208,078

Consumer 935,799
Food Service 272,280

Cumulative Sales - Month Ending June 30, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	102	0				102	102
Medium	0	680	0				680	680
Large	0	5,663	0				5,663	5,663
Ex. Large	0	510	0				510	510
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,038	918	0				1,956	3,128
Colossal	0	1,020	0				1,020	1,020
Super Colossal	0	217	0				217	217
Green Ripe Whole	0	0	0				0	0
Total	1,038	9,110	0				10,148	
Conv. Total	2,210	9,110	0					11,320
Prior Year	2,670	8,520	0					11,190
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	14,523	629,233	4,130				647,886	662,552
Medium	88,544	1,922,541	10,156				2,021,241	2,116,952
Large	15,541	3,032,500	13,802				3,061,843	3,073,606
Ex. Large	35,482	1,124,707	0				1,160,189	1,200,248
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,661	315,843	0				326,504	338,540
Colossal	5,505	70,934	0				76,439	82,654
Sup. Colossal	0	9,293	0				9,293	9,293
Green Ripe Whole	0	158,852	0				158,852	158,852
Total	170,256	7,263,903	28,088				7,462,247	
Conv. Total	362,475	7,263,903	16,319					7,642,697
Prior Year	345,324	7,333,755	16,801					7,695,880
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,748	0	0	0	3,199		11,947	23,838
Sliced	1,000,002	290,508	941,108	0	1,857,822		4,089,440	4,320,324
Chopped	6,679	1,700	0	291,531	0		299,910	255,539
Total	1,015,429	292,208	941,108	291,531	1,861,021		4,401,297	
Conv. Total	2,623,139	343,889	643,718	225,937	763,019			4,599,701
Prior Year	2,639,844	277,906	602,445	240,500	765,142			4,525,837
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	23,396					23,396	23,396
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	23,396					23,396	
Conv. Total	0	23,396						23,396
Prior Year	0	25,422						25,422

Converted Total 12,277,114

Consumer 9,289,290
Food Service 2,987,823

Consecutive Sales - 12 Months Month Ending June 30, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	102	0				102	102
Medium	0	1,020	0				1,020	1,020
Large	0	5,731	0				5,731	5,731
Ex. Large	0	510	0				510	510
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,178	1,020	0				2,198	3,528
Colossal	0	1,122	0				1,122	1,122
Super Colossal	0	217	0				217	217
Green Ripe Whole	0	0	0				0	0
Total	1,178	9,722	0				10,900	
Conv. Total	2,508	9,722	0					12,230
Prior Year	3,081	9,277	0					12,358
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	14,762	680,878	4,760				700,400	715,072
Medium	96,408	2,079,550	10,753				2,186,711	2,291,050
Large	16,992	3,256,198	15,439				3,288,629	3,301,344
Ex. Large	37,786	1,213,017	0				1,250,803	1,293,463
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	11,400	346,378	0				357,778	370,649
Colossal	5,876	75,804	0				81,680	88,314
Sup. Colossal	0	10,242	0				10,242	10,242
Green Ripe Whole	0	171,316	0				171,316	171,316
Total	183,224	7,833,383	30,952				8,047,559	
Conv. Total	390,084	7,833,383	17,983					8,241,450
Prior Year	379,303	7,884,074	18,815					8,282,191
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,546	0	0	0	3,639		13,185	26,073
Sliced	1,088,437	312,874	1,034,213	0	2,048,767		4,484,291	4,716,184
Chopped	7,843	1,700	0	320,056	0		329,599	282,108
Total	1,105,826	314,574	1,034,213	320,056	2,052,406		4,827,075	
Conv. Total	2,857,376	370,058	707,402	248,043	841,486			5,024,365
Prior Year	2,876,210	304,456	660,873	262,100	837,792			4,941,430
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	25,317					25,317	25,317
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	25,317					25,317	
Conv. Total	0	25,317						25,317
Prior Year	0	27,717						27,717

Converted Total 13,303,362

Consumer 10,053,394
Food Service 3,249,968