



California Monthly Olive Report

Cooperating with the California Department of Food and Agriculture
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Released: December 20, 2006 · Revised: August 21, 2007 · Frequency: Monthly

Summary Report - Sales
Month Ending November 30, 2006
Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	06/07	05/06	Percent Change	06/07	05/06	Percent Change	06/07	05/06	Percent Change
Total	1,491,084	1,776,014	-16.04	5,530,181	5,697,762	-2.94	14,828,200	15,083,116	-1.69
Markets									
Consumer	1,122,683	1,401,453	-19.89	3,936,324	4,147,607	-5.09	10,131,651	10,395,618	-2.54
Food Service	368,401	374,561	-1.64	1,593,857	1,550,155	2.82	4,696,549	4,687,498	0.19
Styles									
Whole	2,695	3,049	-11.62	12,008	13,786	-12.89	30,195	41,300	-26.89
Pitted	1,040,790	1,303,834	-20.17	3,551,988	3,775,375	-5.92	9,101,409	9,410,792	-3.29
Wedged	6,253	6,879	-9.11	21,093	45,979	-54.13	65,067	171,608	-62.08
Sliced	395,573	412,744	-4.16	1,769,418	1,697,137	4.26	5,146,371	4,974,857	3.45
Chopped	33,890	45,175	-24.98	146,679	149,015	-1.57	434,019	431,578	0.57
Broken Pitted	11,883	4,333	174.27	28,994	16,470	76.04	51,138	52,980	-3.48
Key Items									
24/300 Pitted	952,138	1,208,408	-21.21	3,173,516	3,400,142	-6.67	7,963,902	8,247,740	-3.44
6/10 Pitted	85,435	91,749	-6.88	367,289	363,446	1.06	1,101,868	1,120,778	-1.69
6/10 Sliced	272,134	268,264	1.44	1,183,328	1,117,473	5.89	3,459,850	3,326,120	4.02
24/300 Whole	1,773	1,951	-9.12	7,314	7,353	-0.53	16,069	23,129	-30.52
6/10 Whole	922	1,096	-15.92	4,694	6,419	-26.87	14,113	18,150	-22.24
6/10 Wedged	5,843	6,633	-11.92	20,191	45,057	-55.19	62,771	169,046	-62.87
2.25 Sliced	61,787	80,682	-23.42	314,156	313,682	0.15	896,785	895,450	0.15
4.5 Chopped	29,069	38,416	-24.33	124,577	126,733	-1.70	366,273	368,995	-0.74

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Summary Report - Packout and Inventory
Month Ending November 30, 2006
Converted 24/300 Case Basis

Item	Monthly Packout			Year to Date Packout			Inventory		
	06/07	05/06	Percent Change	06/07	05/06	Percent Change	06/07	05/06	Percent Change
Total	1,159,253	1,365,369	-15.10	5,637,664	5,681,187	-0.77	5,965,618	6,639,626	-10.15
Markets									
Consumer	712,234	1,018,935	-30.10	3,857,989	4,160,625	-7.27	4,004,101	4,906,134	-18.39
Food Service	447,019	346,434	29.03	1,779,674	1,520,562	17.04	1,961,516	1,733,493	13.15
Styles									
Whole	640	5,679	-88.73	20,076	9,992	100.91	28,345	27,606	2.68
Pitted	612,617	1,095,024	-44.05	3,292,713	3,797,999	-13.30	3,699,942	4,517,800	-18.10
Wedged	0	0	0.00	13,143	24,756	-46.91	23,171	23,057	0.49
Sliced	486,179	217,336	123.70	2,128,296	1,683,848	26.39	1,770,579	1,651,302	7.22
Chopped	48,745	47,331	2.99	164,960	149,121	10.62	348,692	309,712	12.59
Broken Pitt	11,072	0	0.00	18,476	15,470	19.43	94,889	110,150	-13.85
Key Items									
24/300 Pitt	526,611	859,326	-38.72	2,984,097	3,287,991	-9.24	3,030,502	3,656,686	-17.12
6/10 Pitt	84,681	221,020	-61.69	302,825	468,872	-35.41	627,619	804,375	-21.97
6/10 Sliced	357,024	113,828	213.65	1,429,758	1,010,744	41.46	1,253,474	877,663	42.82
24/300 Whole	640	4,410	-85.49	6,252	7,397	-15.48	12,268	18,924	-35.17
6/10 Whole	0	1,269	-100.00	13,824	2,595	432.65	16,055	8,614	86.38
6/10 Wedged	0	0	0.00	13,143	24,756	-46.91	22,923	22,490	1.92
2.25 Sliced	90,721	62,203	45.85	445,447	380,872	16.95	259,820	376,394	-30.97
4.5 Chopped	39,061	35,606	9.70	138,553	132,899	4.25	302,211	285,019	6.03

Approximate Supply in Converted Cases

Total Inventory	5,965,618
Converted Storage	6,107,513
Approximate Supply	12,073,131

Storage Report
Month Ending November 30, 2006

Whole Canning Sizes	
Size	Tons
Small	6,621
Medium	9,509
Large	3,958
Ex. Large	7,592
Ex.Large Sev. "C"	172
Jumbo	1,152
Colossal	751
Super Colossal	700
Orchard Run	0
Total Canning	30,455
Limited	8,948
Total	39,403
Total Converted (*155)	6,107,513

Packout - Month Ending November 30, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	0	0			0	0
Large	0	0	0			0	0
Ex. Large	0	0	0			0	0
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	0	640	0			640	640
Colossal	0	0	0			0	0
Super Colossal	0	0	0			0	0
Green Ripe Whole	0	0	0			0	0
Total	0	640	0			640	
Conv. Total	0	640	0				640
Prior Year	1,269	4,410	0				5,679
RIPE PITTED							
Small	5,618	29,712	0			35,330	41,673
Medium	6,953	198,088	0			205,041	212,891
Large	0	70,270	2,280			72,550	71,595
Ex. Large	0	89,468	0			89,468	89,468
Ex. Large Sev "C"	8,780	0	0			8,780	18,693
Jumbo	18,168	69,777	0			87,945	108,457
Colossal	256	62,258	0			62,514	62,803
Sup. Colossal	0	7,038	0			7,038	7,038
Green Ripe Whole	0	0	0			0	0
Total	39,775	526,611	2,280			568,666	
Conv. Total	84,681	526,611	1,325				612,617
Prior Year	221,020	859,326	14,678				1,095,024
LIMITED							
Segmented	0	0	0	0	0	0	0
Sliced	138,650	0	56,191	0	221,270	416,111	486,179
Chopped	1,386	0	3,553	50,401	0	55,340	48,745
Total	140,036	0	59,744	50,401	221,270	471,451	
Conv. Total	362,338	0	42,805	39,061	90,721		534,924
Prior Year	124,145	11,162	31,551	35,606	62,203		264,667
BROKEN PITTED							
Bkn. Pitted	0	11,072				11,072	11,072
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	11,072				11,072	
Conv. Total	0	11,072					11,072
Prior Year	0	0					0

Converted Total

1,159,253

Cumulative Packout - Month Ending November 30, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	0	0			0	0
Large	0	5,612	0			5,612	5,612
Ex. Large	0	0	0			0	0
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	6,493	640	0			7,133	14,464
Colossal	0	0	0			0	0
Super Colossal	0	0	0			0	0
Green Ripe Whole	0	0	0			0	0
Total	6,493	6,252	0			12,745	
Conv. Total	13,824	6,252	0				20,076
Prior Year	2,595	7,397	0				9,992
RIPE PITTED							
Small	7,682	279,873	2,713			290,268	297,804
Medium	35,941	836,468	0			872,409	912,986
Large	13,254	870,207	7,255			890,716	902,640
Ex. Large	31,309	564,290	0			595,599	630,947
Ex. Large Sev "C"	18,034	0	0			18,034	38,394
Jumbo	28,094	132,193	0			160,287	192,005
Colossal	7,924	223,324	0			231,248	240,194
Sup. Colossal	0	17,410	0			17,410	17,410
Green Ripe Whole	0	60,332	0			60,332	60,332
Total	142,238	2,984,097	9,968			3,136,303	
Conv. Total	302,825	2,984,097	5,791				3,292,713
Prior Year	468,872	3,287,991	41,136				3,797,999
LIMITED							
Segmented	5,104	0	0	0	0	5,104	13,143
Sliced	555,246	13,427	347,047	0	1,086,457	2,002,177	2,128,296
Chopped	5,249	0	5,108	178,778	0	189,135	164,960
Total	565,599	13,427	352,155	178,778	1,086,457	2,196,416	
Conv. Total	1,463,026	15,710	243,663	138,553	445,447		2,306,399
Prior Year	1,047,934	30,579	265,442	132,899	380,872		1,857,725
BROKEN PITTED							
Bkn. Pitted	0	18,476				18,476	18,476
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	18,476				18,476	
Conv. Total	0	18,476					18,476
Prior Year	1,160	14,310					15,470

Converted Total

5,637,664

Inventory - Month Ending November 30, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	1,739	0			1,739	1,739
Large	0	5,947	0			5,947	5,947
Ex. Large	0	51	38			89	73
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	6,838	942	0			7,780	15,500
Colossal	703	2,106	0			2,809	3,603
Super Colossal	0	1,483	0			1,483	1,483
Green Ripe Whole	0	0	0			0	0
Total	7,541	12,268	38			19,847	
Conv. Total	16,055	12,268	22				28,345
Prior Year	8,614	18,924	68				27,606
RIPE PITTED							
Small	11,494	428,233	4,240			443,967	455,167
Medium	111,809	774,668	27,071			913,548	1,028,438
Large	60,051	921,563	40,671			1,022,285	1,073,041
Ex. Large	49,795	475,707	0			525,502	581,721
Ex. Large Sev "C"	6,747	17	0			6,764	14,381
Jumbo	41,907	197,239	0			239,146	286,459
Colossal	10,442	167,914	0			178,356	190,145
Sup. Colossal	0	14,332	0			14,332	14,332
Green Ripe Whole	2,550	50,829	0			53,379	56,258
Total	294,795	3,030,502	71,982			3,397,279	
Conv. Total	627,619	3,030,502	41,822				3,699,942
Prior Year	804,375	3,656,686	56,739				4,517,800
LIMITED							
Segmented	8,902	0	0	0	605	9,507	23,171
Sliced	486,786	37,128	312,639	0	633,708	1,470,261	1,770,579
Chopped	10,738	344	3,661	389,950	0	404,693	348,692
Total	506,426	37,472	316,300	389,950	634,313	1,884,461	
Conv. Total	1,317,566	44,248	218,348	302,211	260,068		2,142,442
Prior Year	919,059	66,893	336,140	285,019	376,961		1,984,071
BROKEN PITTED							
Bkn. Pitted	130	94,612				94,742	94,889
Bkn. Pitted Green Ripe	0	0				0	0
Total	130	94,612				94,742	
Conv. Total	277	94,612					94,889
Prior Year	1,446	108,704					110,150

Converted Total

5,965,618

Sales - Month Ending November 30, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	0	0			0	0
Large	0	990	0			990	990
Ex. Large	0	0	0			0	0
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	429	510	0			939	1,423
Colossal	4	82	0			86	91
Super Colossal	0	191	0			191	191
Green Ripe Whole	0	0	0			0	0
Total	433	1,773	0			2,206	
Conv. Total	922	1,773	0				2,695
Prior Year	1,096	1,951	2				3,049
RIPE PITTED							
Small	577	98,949	1,540			101,066	101,072
Medium	14,951	265,647	1,601			282,199	298,408
Large	3,664	368,613	2,396			374,673	377,806
Ex. Large	13,546	104,695	0			118,241	133,534
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	6,108	78,119	0			84,227	91,123
Colossal	1,283	24,297	0			25,580	27,029
Sup. Colossal	0	6,811	0			6,811	6,811
Green Ripe Whole	0	5,007	0			5,007	5,007
Total	40,129	952,138	5,537			997,804	
Conv. Total	85,435	952,138	3,217				1,040,790
Prior Year	91,749	1,208,408	3,677				1,303,834
LIMITED							
Segmented	2,269	0	0	0	1,000	3,269	6,253
Sliced	105,683	7,797	76,799	0	150,699	340,978	395,573
Chopped	1,061	0	612	37,509	0	39,182	33,890
Total	109,013	7,797	77,411	37,509	151,699	383,429	
Conv. Total	282,044	9,122	53,283	29,069	62,197		435,716
Prior Year	281,656	9,349	54,449	38,416	80,928		464,798
BROKEN PITTED							
Bkn. Pitted	0	11,883				11,883	11,883
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	11,883				11,883	
Conv. Total	0	11,883					11,883
Prior Year	60	4,273					4,333

Converted Total

1,491,084

Cumulative Sales - Month Ending November 30, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	283	0			283	283
Large	0	3,568	0			3,568	3,568
Ex. Large	0	419	0			419	419
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	2,024	1,723	0			3,747	6,032
Colossal	181	896	0			1,077	1,281
Super Colossal	0	425	0			425	425
Green Ripe Whole	0	0	0			0	0
Total	2,205	7,314	0			9,519	
Conv. Total	4,694	7,314	0				12,008
Prior Year	6,419	7,353	14				13,786
RIPE PITTED							
Small	2,462	335,534	3,780			341,776	342,972
Medium	67,423	903,264	8,118			978,805	1,051,524
Large	15,307	1,206,830	7,351			1,229,488	1,243,690
Ex. Large	56,448	358,719	0			415,167	478,897
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	25,553	263,177	0			288,730	317,579
Colossal	5,324	78,914	0			84,238	90,249
Sup. Colossal	0	14,559	0			14,559	14,559
Green Ripe Whole	0	12,519	0			12,519	12,519
Total	172,517	3,173,516	19,249			3,365,282	
Conv. Total	367,289	3,173,516	11,184				3,551,988
Prior Year	363,446	3,400,142	11,787				3,775,375
LIMITED							
Segmented	7,841	0	0	0	2,200	10,041	21,093
Sliced	459,545	34,551	338,464	0	766,234	1,598,794	1,769,418
Chopped	4,744	292	2,624	160,744	0	168,404	146,679
Total	472,130	34,843	341,088	160,744	768,434	1,777,239	
Conv. Total	1,221,707	41,111	234,737	124,577	315,058		1,937,190
Prior Year	1,180,009	42,295	228,511	126,733	314,584		1,892,131
BROKEN PITTED							
Bkn. Pitted	78	28,828				28,906	28,994
Bkn. Pitted Green Ripe	0	0				0	0
Total	78	28,828				28,906	
Conv. Total	166	28,828					28,994
Prior Year	281	16,189					16,470

Converted Total

5,530,181

Consecutive Sales - 12 Months Month Ending November 30, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	102	0			102	102
Medium	0	756	0			756	756
Large	0	7,537	0			7,537	7,537
Ex. Large	0	1,550	22			1,572	1,563
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	6,090	3,362	0			9,452	16,328
Colossal	539	1,711	0			2,250	2,859
Super Colossal	0	1,051	0			1,051	1,051
Green Ripe Whole	0	0	0			0	0
Total	6,629	16,069	22			22,720	
Conv. Total	14,113	16,069	13				30,195
Prior Year	18,150	23,129	21				41,300
RIPE PITTED							
Small	8,096	883,630	10,000			901,726	906,676
Medium	202,975	2,128,305	29,050			2,360,330	2,577,317
Large	45,266	2,990,778	22,291			3,058,335	3,100,100
Ex. Large	166,681	1,040,281	0			1,206,962	1,395,145
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	77,036	630,151	0			707,187	794,161
Colossal	17,495	210,540	0			228,035	247,787
Sup. Colossal	0	42,954	0			42,954	42,954
Green Ripe Whole	3	37,263	0			37,266	37,269
Total	517,552	7,963,902	61,341			8,542,795	
Conv. Total	1,101,868	7,963,902	35,639				9,101,409
Prior Year	1,120,778	8,247,740	42,274				9,410,792
LIMITED							
Segmented	24,377	0	0	0	5,600	29,977	65,067
Sliced	1,343,631	104,583	975,694	0	2,187,280	4,611,188	5,146,371
Chopped	14,964	1,469	5,628	472,610	0	494,671	434,019
Total	1,382,972	106,052	981,322	472,610	2,192,880	5,135,836	
Conv. Total	3,579,993	125,814	674,297	366,273	899,081		5,645,458
Prior Year	3,547,795	123,554	639,706	368,995	897,992		5,578,043
BROKEN PITTED							
Bkn. Pitted	270	50,563				50,833	51,138
Bkn. Pitted Green Ripe	0	0				0	0
Total	270	50,563				50,833	
Conv. Total	575	50,563					51,138
Prior Year	775	52,205					52,980

Converted Total

14,828,200