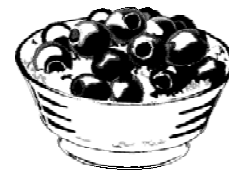


California Monthly Olive Report



Released: October 27, 2004
Revised:



CALIFORNIA AGRICULTURAL
STATISTICS SERVICE

Summary Report - Sales Month Ending September 30, 2004 Converted 24/300 Case Basis

| Item | Monthly Sales | | | Year-to-Date Sales | | | Consecutive 12-Month Sales | | |
|------------------|---------------|-----------|----------------|--------------------|-----------|----------------|----------------------------|------------|----------------|
| | 04/05 | 03/04 | Percent Change | 04/05 | 03/04 | Percent change | 04/05 | 03/04 | Percent change |
| Total | 1,335,422 | 1,289,331 | 3.57 | 2,496,656 | 2,337,891 | 6.79 | 14,971,257 | 14,472,952 | 3.44 |
| Markets | | | | | | | | | |
| Consumer | 921,668 | 901,503 | 2.24 | 1,675,540 | 1,580,541 | 6.01 | 10,352,458 | 10,195,929 | 1.54 |
| Food Service | 413,754 | 387,828 | 6.69 | 821,116 | 757,350 | 8.42 | 4,618,799 | 4,277,023 | 7.99 |
| Styles | | | | | | | | | |
| Whole | 3,390 | 3,584 | -5.42 | 5,387 | 7,979 | -32.48 | 41,711 | 48,331 | -13.70 |
| Pitteded | 817,810 | 804,969 | 1.60 | 1,493,518 | 1,419,708 | 5.20 | 9,400,969 | 9,249,473 | 1.64 |
| Wedged | 13,727 | 8,622 | 59.21 | 29,258 | 14,812 | 97.53 | 102,016 | 79,358 | 28.55 |
| Sliced | 456,181 | 425,644 | 7.17 | 890,257 | 804,569 | 10.65 | 4,954,463 | 4,528,049 | 9.42 |
| Chopped | 40,191 | 37,602 | 6.88 | 71,019 | 73,566 | -3.46 | 422,066 | 458,763 | -8.00 |
| Broken Pitted | 4,123 | 8,910 | -53.73 | 7,217 | 17,258 | -58.18 | 50,033 | 108,979 | -54.09 |
| Key Items | | | | | | | | | |
| 24/300 Pitted | 719,950 | 702,028 | 2.55 | 1,300,261 | 1,210,818 | 7.39 | 8,225,706 | 8,061,172 | 2.04 |
| 6/10 Pitted | 92,927 | 96,654 | -3.86 | 183,471 | 198,808 | -7.71 | 1,119,863 | 1,135,000 | -1.33 |
| 6/10 Sliced | 299,931 | 279,609 | 7.27 | 598,229 | 535,536 | 11.71 | 3,333,569 | 2,999,149 | 11.15 |
| 24/300 Whole | 2,008 | 2,381 | -15.67 | 2,677 | 4,572 | -41.45 | 24,142 | 28,314 | -14.73 |
| 6/10 Whole | 1,382 | 1,162 | 18.86 | 2,710 | 3,366 | -19.48 | 17,569 | 19,944 | -11.91 |
| 6/10 Wedged | 13,727 | 8,294 | 65.51 | 28,930 | 14,402 | 100.88 | 99,228 | 76,508 | 29.70 |
| 2.25 Sliced | 83,019 | 82,647 | 0.45 | 155,710 | 156,229 | -0.33 | 926,293 | 858,901 | 7.85 |
| 4.5 Chopped | 34,591 | 35,030 | -1.25 | 62,851 | 65,214 | -3.62 | 366,849 | 374,079 | -1.93 |

VIC TOLOMEO
Director

JACK RUTZ
Deputy Director

GARY NELSON -- SUZANNE ADAMS
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**Summary Report - Packout and Inventory
Month Ending September 30, 2004
Converted 24/300 Case Basis**

| Item | Monthly Packout | | | Year-to-Date Packout | | | Inventory | | |
|------------------|-----------------|-----------|----------------|----------------------|-----------|----------------|-----------|-----------|----------------|
| | 04/05 | 03/04 | Percent change | 04/05 | 03/04 | Percent change | 04/05 | 03/04 | Percent change |
| Total | 1,430,167 | 1,450,837 | -1.42 | 2,476,745 | 2,786,303 | -11.11 | 7,222,592 | 7,274,457 | -0.71 |
| Markets | | | | | | | | | |
| Consumer | 934,826 | 1,005,285 | -7.01 | 1,600,982 | 1,918,291 | -16.54 | 4,888,523 | 4,939,051 | -1.02 |
| Food Service | 495,341 | 445,553 | 11.17 | 875,763 | 868,012 | 0.89 | 2,334,069 | 2,335,406 | -0.06 |
| Styles | | | | | | | | | |
| Whole | 1,205 | 0 | 0.00 | 3,637 | 4,432 | -17.93 | 49,669 | 53,761 | -7.61 |
| Pitteded | 951,597 | 860,702 | 10.56 | 1,687,207 | 1,618,879 | 4.22 | 4,784,504 | 4,743,158 | 0.87 |
| Wedged | 0 | 0 | 0.00 | 0 | 9,820 | -100.00 | 65,945 | 34,525 | 91.01 |
| Sliced | 439,366 | 547,287 | -19.72 | 714,143 | 1,062,080 | -32.76 | 1,952,608 | 2,090,599 | -6.60 |
| Chopped | 31,212 | 30,270 | 3.11 | 61,970 | 73,074 | -15.20 | 265,031 | 276,567 | -4.17 |
| Broken Pitted | 6,786 | 12,578 | -46.05 | 9,789 | 18,017 | -45.67 | 104,835 | 75,846 | 38.22 |
| Key Items | | | | | | | | | |
| 24/300 Pitted | 728,636 | 819,201 | -11.06 | 1,255,330 | 1,538,916 | -18.43 | 4,028,432 | 4,056,057 | -0.68 |
| 6/10 Pitted | 212,745 | 41,501 | 412.63 | 420,273 | 79,963 | 425.58 | 715,978 | 646,313 | 10.78 |
| 6/10 Sliced | 275,046 | 401,932 | -31.57 | 446,835 | 775,361 | -42.37 | 1,490,274 | 1,605,919 | -7.20 |
| 24/300 Whole | 0 | 0 | 0.00 | 1,327 | 1,517 | -12.52 | 27,116 | 35,180 | -22.92 |
| 6/10 Whole | 1,205 | 0 | 0.00 | 2,310 | 2,915 | -20.75 | 22,225 | 18,252 | 21.77 |
| 6/10 Wedged | 0 | 0 | 0.00 | 0 | 7,334 | -100.00 | 65,292 | 32,419 | 101.40 |
| 2.25 Sliced | 127,368 | 74,905 | 70.04 | 194,511 | 146,223 | 33.02 | 240,296 | 241,855 | -0.64 |
| 4.5 Chopped | 19,224 | 25,108 | -23.44 | 49,981 | 67,912 | -26.40 | 218,401 | 234,854 | -7.01 |

| <u>Approximate Supply in Converted Cases</u> | |
|--|------------|
| Total Inventory | 7,222,592 |
| Converted Storage | 11,466,680 |
| Approximate Supply | 18,689,272 |

| Storage - Month Ending September 30, 2004 | |
|--|-------------|
| Whole Canning Sizes | |
| <u>Size</u> | <u>Tons</u> |
| Small | 8,350 |
| Medium | 17,133 |
| Large | 14,409 |
| Ex. Large | 17,638 |
| Ex. Large Sev. "C" | 1,121 |
| Jumbo | 3,128 |
| Colossal | 2,631 |
| Super Colossal | 1,279 |
| Orchard Run | 0 |
| Total Canning | 65,689 |
| Limited | 8,290 |
| Total | 73,979 |
| Total Converted (*155) | 11,466,680 |

Packout - Month Ending September 30, 2004

| Item | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
|-----------------------|-----------|-------------|---------|----------|-----------|---------|-------------|
| RIPE WHOLE | | | | | | | |
| Small | 0 | 0 | 0 | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | 0 | 0 |
| Large | 0 | 0 | 0 | | | 0 | 0 |
| Ex. Large | 0 | 0 | 0 | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 566 | 0 | 0 | | | 566 | 1,205 |
| Colossal | 0 | 0 | 0 | | | 0 | 0 |
| Super Colossal | 0 | 0 | 0 | | | 0 | 0 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 566 | 0 | 0 | | | 566 | |
| Conv. Total | 1,205 | 0 | 0 | | | | 1,205 |
| Prior Year | 0 | 0 | 0 | | | | 0 |
| RIPE PITTED | | | | | | | |
| Small | 0 | 762 | 5,913 | | | 6,675 | 4,197 |
| Medium | 14,192 | 216,137 | 6,069 | | | 236,398 | 249,878 |
| Large | 4,565 | 181,496 | 5,603 | | | 191,664 | 194,470 |
| Ex. Large | 53,368 | 249,030 | 0 | | | 302,398 | 362,650 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 26,968 | 17,167 | 0 | | | 44,135 | 74,582 |
| Colossal | 834 | 42,344 | 0 | | | 43,178 | 44,120 |
| Sup. Colossal | 0 | 5,001 | 0 | | | 5,001 | 5,001 |
| Grn. Ripe Whole | 0 | 16,699 | 0 | | | 16,699 | 16,699 |
| Total | 99,927 | 728,636 | 17,585 | | | 846,148 | |
| Conv. Total | 212,745 | 728,636 | 10,217 | | | | 951,597 |
| Prior Year | 41,501 | 819,201 | 0 | | | | 860,702 |
| LIMITED | | | | | | | |
| Segmented | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sliced | 106,814 | 1,679 | 51,151 | 0 | 310,654 | 470,298 | 439,366 |
| Chopped | 1,655 | 0 | 4,588 | 24,805 | 0 | 31,048 | 31,212 |
| Total | 108,469 | 1,679 | 55,739 | 24,805 | 310,654 | 501,346 | |
| Conv. Total | 281,391 | 1,964 | 40,631 | 19,224 | 127,368 | | 470,578 |
| Prior Year | 404,052 | 289 | 73,204 | 25,108 | 74,905 | 0 | 577,558 |
| BROKEN PITTED | | | | | | | |
| Bkn. Pitted | 0 | 6,786 | | | | 6,786 | 6,786 |
| Bkn. Pitted Grn. Ripe | 0 | 0 | | | | 0 | 0 |
| Total | 0 | 6,786 | | | | 6,786 | |
| Conv. Total | 0 | 6,786 | | | | | 6,786 |
| Prior Year | 0 | 12,578 | | | | | 12,578 |

Converted Total

1,430,167

Cumulative Packout - Month Ending September 30, 2004

| Item | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
|-----------------------|-----------|-------------|---------|----------|-----------|-----------|-------------|
| RIPE WHOLE | | | | | | | |
| Small | 0 | 0 | 0 | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | 0 | 0 |
| Large | 0 | 0 | 0 | | | 0 | 0 |
| Ex. Large | 0 | 0 | 0 | | | 0 | 0 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 1,085 | 690 | 0 | | | 1,775 | 3,000 |
| Colossal | 0 | 0 | 0 | | | 0 | 0 |
| Super Colossal | 0 | 637 | 0 | | | 637 | 637 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 1,085 | 1,327 | 0 | | | 2,412 | |
| Conv. Total | 2,310 | 1,327 | 0 | | | | 3,637 |
| Prior Year | 2,915 | 1,517 | 0 | | | | 4,432 |
| RIPE PITTED | | | | | | | |
| Small | 0 | 762 | 5,913 | | | 6,675 | 4,197 |
| Medium | 91,884 | 281,253 | 6,069 | | | 379,206 | 480,400 |
| Large | 8,936 | 500,257 | 7,990 | | | 517,183 | 523,924 |
| Ex. Large | 53,368 | 338,308 | 0 | | | 391,676 | 451,928 |
| Ex. Large Sev "C" | 9,435 | 0 | 0 | | | 9,435 | 20,087 |
| Jumbo | 32,947 | 21,444 | 0 | | | 54,391 | 91,588 |
| Colossal | 834 | 84,596 | 0 | | | 85,430 | 86,372 |
| Sup. Colossal | 0 | 12,011 | 0 | | | 12,011 | 12,011 |
| Grn. Ripe Whole | 0 | 16,699 | 0 | | | 16,699 | 16,699 |
| Total | 197,404 | 1,255,330 | 19,972 | | | 1,472,706 | |
| Conv. Total | 420,273 | 1,255,330 | 11,604 | | | | 1,687,207 |
| Prior Year | 79,963 | 1,538,916 | 0 | | | | 1,618,879 |
| LIMITED | | | | | | | |
| Segmented | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sliced | 173,528 | 12,130 | 85,680 | 0 | 474,417 | 745,755 | 714,143 |
| Chopped | 1,655 | 0 | 4,588 | 64,492 | 0 | 70,735 | 61,970 |
| Total | 175,183 | 12,130 | 90,268 | 64,492 | 474,417 | 816,490 | |
| Conv. Total | 453,180 | 14,192 | 64,248 | 49,981 | 194,511 | | 776,113 |
| Prior Year | 784,815 | 7,685 | 135,854 | 67,912 | 148,709 | | 1,144,975 |
| BROKEN PITTED | | | | | | | |
| Bkn. Pitted | 0 | 9,789 | | | | 9,789 | 9,789 |
| Bkn. Pitted Grn. Ripe | 0 | 0 | | | | 0 | 0 |
| Total | 0 | 9,789 | | | | 9,789 | |
| Conv. Total | 0 | 9,789 | | | | | 9,789 |
| Prior Year | 319 | 17,698 | | | | | 18,017 |

Converted Total

2,476,745

Inventory - Month Ending September 30, 2004

| Item | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
|-----------------------|-----------|-------------|---------|----------|-----------|-----------|-------------|
| RIPE WHOLE | | | | | | | |
| Small | 5 | 2,289 | 0 | | | 2,294 | 2,300 |
| Medium | 0 | 2,524 | 0 | | | 2,524 | 2,524 |
| Large | 0 | 5,394 | 411 | | | 5,805 | 5,633 |
| Ex. Large | 0 | 2,083 | 154 | | | 2,237 | 2,172 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 5,340 | 3,513 | 0 | | | 8,853 | 14,882 |
| Colossal | 5,094 | 9,605 | 0 | | | 14,699 | 20,450 |
| Super Colossal | 0 | 1,437 | 0 | | | 1,437 | 1,437 |
| Grn. Ripe Whole | 0 | 271 | 0 | | | 271 | 271 |
| Total | 10,439 | 27,116 | 565 | | | 38,120 | |
| Conv. Total | 22,225 | 27,116 | 328 | | | | 49,669 |
| Prior Year | 18,252 | 35,180 | 329 | | | | 53,761 |
| RIPE PITTED | | | | | | | |
| Small | 2,408 | 343,090 | 8,338 | | | 353,836 | 353,061 |
| Medium | 108,847 | 649,876 | 41,461 | | | 800,184 | 905,700 |
| Large | 17,986 | 1,412,503 | 18,630 | | | 1,449,119 | 1,461,619 |
| Ex. Large | 107,209 | 886,132 | 579 | | | 993,920 | 1,114,716 |
| Ex. Large Sev "C" | 36,260 | 811 | 0 | | | 37,071 | 78,009 |
| Jumbo | 54,117 | 346,324 | 0 | | | 400,441 | 461,539 |
| Colossal | 9,400 | 312,612 | 0 | | | 322,012 | 332,625 |
| Sup. Colossal | 58 | 34,200 | 0 | | | 34,258 | 34,323 |
| Grn. Ripe Whole | 13 | 42,885 | 0 | | | 42,898 | 42,913 |
| Total | 336,298 | 4,028,432 | 69,008 | | | 4,433,738 | |
| Conv. Total | 715,978 | 4,028,432 | 40,094 | | | | 4,784,504 |
| Prior Year | 646,313 | 4,056,057 | 40,788 | | | | 4,743,158 |
| LIMITED | | | | | | | |
| Segmented | 25,356 | 0 | 0 | 0 | 1,593 | 26,949 | 65,945 |
| Sliced | 578,747 | 44,400 | 248,670 | 0 | 586,088 | 1,457,905 | 1,952,608 |
| Chopped | 10,242 | 151 | 5,697 | 281,808 | 0 | 297,898 | 265,031 |
| Total | 614,345 | 44,551 | 254,367 | 281,808 | 587,681 | 1,782,752 | |
| Conv. Total | 1,594,833 | 52,303 | 177,098 | 218,401 | 240,949 | | 2,283,584 |
| Prior Year | 1,669,348 | 77,322 | 176,206 | 234,854 | 243,961 | | 2,401,691 |
| BROKEN PITTED | | | | | | | |
| Bkn. Pitted | 485 | 103,802 | | | | 104,287 | 104,835 |
| Bkn. Pitted Grn. Ripe | 0 | 0 | | | | 0 | 0 |
| Total | 485 | 103,802 | | | | 104,287 | |
| Conv. Total | 1,033 | 103,802 | | | | | 104,835 |
| Prior Year | 1,492 | 74,354 | | | | | 75,846 |

Converted Total

7,222,592

Sales - Month Ending September 30, 2004

| Item | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
|------------------------|-----------|-------------|---------|----------|-----------|---------|------------------|
| RIPE WHOLE | | | | | | | |
| Small | 0 | 68 | 0 | | | 68 | 68 |
| Medium | 0 | 1 | 0 | | | 1 | 1 |
| Large | 0 | 876 | 0 | | | 876 | 876 |
| Ex. Large | 0 | 136 | 0 | | | 136 | 136 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 585 | 470 | 0 | | | 1,055 | 1,715 |
| Colossal | 64 | 253 | 0 | | | 317 | 389 |
| Super Colossal | 0 | 204 | 0 | | | 204 | 204 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 649 | 2,008 | 0 | | | 2,657 | |
| Conv. Total | 1,382 | 2,008 | 0 | | | | 3,390 |
| Prior Year | 1,162 | 2,381 | 41 | | | | 3,584 |
| RIPE PITTED | | | | | | | |
| Small | 1,117 | 84,421 | 1,140 | | | 86,678 | 87,461 |
| Medium | 17,607 | 193,743 | 4,393 | | | 215,743 | 233,781 |
| Large | 4,587 | 269,071 | 2,959 | | | 276,617 | 280,556 |
| Ex. Large | 10,988 | 81,017 | 0 | | | 92,005 | 104,410 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 7,494 | 62,480 | 0 | | | 69,974 | 78,435 |
| Colossal | 1,855 | 20,830 | 0 | | | 22,685 | 24,779 |
| Sup. Colossal | 0 | 4,138 | 0 | | | 4,138 | 4,138 |
| Grn. Ripe Whole | 0 | 4,250 | 0 | | | 4,250 | 4,250 |
| Total | 43,648 | 719,950 | 8,492 | | | 772,090 | |
| Conv. Total | 92,927 | 719,950 | 4,934 | | | | 817,810 |
| Prior Year | 96,654 | 702,028 | 6,286 | | | | 804,969 |
| LIMITED | | | | | | | |
| Segmented | 5,331 | 0 | 0 | 0 | 0 | 5,331 | 13,727 |
| Sliced | 116,478 | 13,254 | 84,391 | 0 | 202,486 | 416,609 | 456,181 |
| Chopped | 1,454 | 0 | 20 | 44,634 | 0 | 46,108 | 40,191 |
| Total | 123,263 | 13,254 | 84,411 | 44,634 | 202,486 | 468,048 | |
| Conv. Total | 319,233 | 15,507 | 57,748 | 34,591 | 83,019 | | 510,099 |
| Prior Year | 289,636 | 11,491 | 52,737 | 35,030 | 82,975 | | 471,868 |
| BROKEN PITTED | | | | | | | |
| Bkn. Pitted | 100 | 3,910 | | | | 4,010 | 4,123 |
| Bkn. Pitted Grn. Ripe | 0 | 0 | | | | 0 | 0 |
| Total | 100 | 3,910 | | | | 4,010 | |
| Conv. Total | 213 | 3,910 | | | | | 4,123 |
| Prior Year | 375 | 8,535 | | | | | 8,910 |
| Converted Total | | | | | | | 1,335,422 |

Cumulative Sales - Month Ending September 30, 2004

| Item | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
|-----------------------|-----------|-------------|---------|----------|-----------|-----------|-------------|
| RIPE WHOLE | | | | | | | |
| Small | 0 | 68 | 0 | | | 68 | 68 |
| Medium | 0 | 1 | 0 | | | 1 | 1 |
| Large | 0 | 1,161 | 0 | | | 1,161 | 1,161 |
| Ex. Large | 0 | 170 | 0 | | | 170 | 170 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 1,183 | 582 | 0 | | | 1,765 | 3,101 |
| Colossal | 90 | 338 | 0 | | | 428 | 530 |
| Super Colossal | 0 | 357 | 0 | | | 357 | 357 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 1,273 | 2,677 | 0 | | | 3,950 | |
| Conv. Total | 2,710 | 2,677 | 0 | | | | 5,387 |
| Prior Year | 3,366 | 4,572 | 41 | | | | 7,979 |
| RIPE PITTED | | | | | | | |
| Small | 1,869 | 145,985 | 2,720 | | | 150,574 | 151,544 |
| Medium | 35,908 | 349,063 | 8,456 | | | 393,427 | 430,424 |
| Large | 8,243 | 509,998 | 5,667 | | | 523,908 | 530,840 |
| Ex. Large | 22,984 | 149,551 | 0 | | | 172,535 | 198,484 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 14,154 | 100,166 | 0 | | | 114,320 | 130,300 |
| Colossal | 3,019 | 34,118 | 0 | | | 37,137 | 40,545 |
| Sup. Colossal | 0 | 5,325 | 0 | | | 5,325 | 5,325 |
| Grn. Ripe Whole | 0 | 6,055 | 0 | | | 6,055 | 6,055 |
| Total | 86,177 | 1,300,261 | 16,843 | | | 1,403,281 | |
| Conv. Total | 183,471 | 1,300,261 | 9,786 | | | | 1,493,518 |
| Prior Year | 198,808 | 1,210,818 | 10,082 | | | | 1,419,708 |
| LIMITED | | | | | | | |
| Segmented | 11,235 | 0 | 0 | 0 | 800 | 12,035 | 29,258 |
| Sliced | 232,322 | 19,135 | 166,564 | 0 | 379,781 | 797,802 | 890,257 |
| Chopped | 1,968 | 0 | 506 | 81,098 | 0 | 83,572 | 71,019 |
| Total | 245,525 | 19,135 | 167,070 | 81,098 | 380,581 | 893,409 | |
| Conv. Total | 634,705 | 22,388 | 114,552 | 62,851 | 156,038 | | 990,534 |
| Prior Year | 554,665 | 21,032 | 95,397 | 65,214 | 156,639 | | 892,947 |
| BROKEN PITTED | | | | | | | |
| Bkn. Pitted | 108 | 6,987 | | | | 7,095 | 7,217 |
| Bkn. Pitted Grn. Ripe | 0 | 0 | | | | 0 | 0 |
| Total | 108 | 6,987 | | | | 7,095 | |
| Conv. Total | 230 | 6,987 | | | | | 7,217 |
| Prior Year | 511 | 16,747 | | | | | 17,258 |

Converted Total

2,496,656

Consecutive Sales - 12 Months Ending September 30, 2004

| Item | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
|-----------------------|------------------|------------------|----------------|----------------|------------------|------------------|------------------|
| RIPE WHOLE | | | | | | | |
| Small | 1 | 2,893 | 0 | | | 2,894 | 2,895 |
| Medium | 62 | 610 | 0 | | | 672 | 742 |
| Large | 0 | 9,640 | 0 | | | 9,640 | 9,640 |
| Ex. Large | 0 | 1,058 | 0 | | | 1,058 | 1,058 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 7,442 | 4,330 | 0 | | | 11,772 | 20,174 |
| Colossal | 747 | 4,316 | 0 | | | 5,063 | 5,906 |
| Super Colossal | 0 | 1,290 | 0 | | | 1,290 | 1,290 |
| Grn. Ripe Whole | 0 | 5 | 0 | | | 5 | 5 |
| Total | 8,252 | 24,142 | 0 | | | 32,394 | |
| Conv. Total | 17,569 | 24,142 | 0 | | | | 41,711 |
| Prior Year | 19,944 | 28,314 | 72 | | | | 48,330 |
| RIPE PITTED | | | | | | | |
| Small | 10,558 | 905,539 | 10,440 | | | 926,537 | 934,083 |
| Medium | 223,444 | 2,151,109 | 52,637 | | | 2,427,190 | 2,657,403 |
| Large | 50,676 | 3,297,905 | 32,277 | | | 3,380,858 | 3,424,547 |
| Ex. Large | 128,607 | 938,884 | 0 | | | 1,067,491 | 1,212,688 |
| Ex. Large Sev "C" | 0 | 1,451 | 0 | | | 1,451 | 1,451 |
| Jumbo | 90,931 | 634,296 | 0 | | | 725,227 | 827,888 |
| Colossal | 21,692 | 222,683 | 0 | | | 244,375 | 268,865 |
| Sup. Colossal | 96 | 31,172 | 0 | | | 31,268 | 31,376 |
| Grn. Ripe Whole | 0 | 42,667 | 0 | | | 42,667 | 42,667 |
| Total | 526,004 | 8,225,706 | 95,354 | | | 8,847,064 | |
| Conv. Total | 1,119,863 | 8,225,706 | 55,401 | | | | 9,400,969 |
| Prior Year | 1,135,000 | 8,061,172 | 53,301 | | | | 9,249,473 |
| LIMITED | | | | | | | |
| Segmented | 38,535 | 0 | 0 | 0 | 6,800 | 45,335 | 102,016 |
| Sliced | 1,294,590 | 108,349 | 830,164 | 0 | 2,259,251 | 4,492,354 | 4,954,463 |
| Chopped | 12,281 | 1,266 | 4,193 | 473,353 | 0 | 491,093 | 422,066 |
| Total | 1,345,406 | 109,615 | 834,357 | 473,353 | 2,266,051 | 5,028,782 | |
| Conv. Total | 3,479,882 | 129,743 | 572,990 | 366,849 | 929,081 | | 5,478,545 |
| Prior Year | 3,119,411 | 164,706 | 546,223 | 374,079 | 861,751 | | 5,066,170 |
| BROKEN PITTED | | | | | | | |
| Bkn. Pitted | 698 | 48,547 | | | | 49,245 | 50,033 |
| Bkn. Pitted Grn. Ripe | 0 | 0 | | | | 0 | 0 |
| Total | 698 | 48,547 | | | | 49,245 | |
| Conv. Total | 1,486 | 48,547 | | | | | 50,033 |
| Prior Year | 2,668 | 106,311 | | | | | 108,979 |

Converted Total

14,971,257