

CALIFORNIA MONTHLY OLIVE REPORT

Released: June 19, 2003

| Summary Report - Sales | | | | | | | | | |
|------------------------------------|---------------|-----------|----------|--------------------|------------|----------|----------------------------|------------|----------|
| Month Ending May 31, 2003 | | | | | | | | | |
| Converted 24/300 Case Basis | | | | | | | | | |
| Item | Monthly Sales | | | Year-to-Date Sales | | | Consecutive 12-Month Sales | | |
| | 02/03 | 01/02 | % Change | 02/03 | 01/02 | % change | 02/03 | 01/02 | % change |
| Total | 1,143,449 | 1,229,657 | -7.01 | 11,626,833 | 11,876,471 | -2.10 | 14,278,579 | 14,337,685 | -0.41 |
| Markets | | | | | | | | | |
| Consumer | 804,799 | 855,806 | -5.96 | 8,225,798 | 8,049,302 | 2.19 | 10,028,830 | 9,660,772 | 3.81 |
| Food Service | 338,650 | 373,850 | -9.42 | 3,401,035 | 3,827,169 | -11.13 | 4,249,748 | 4,676,913 | -9.13 |
| Styles | | | | | | | | | |
| Whole | 4,685 | 5,277 | -11.22 | 42,067 | 48,766 | -13.74 | 55,542 | 62,438 | -11.05 |
| Pitted | 729,307 | 799,118 | -8.74 | 7,469,068 | 7,380,371 | 1.20 | 9,145,520 | 8,837,908 | 3.48 |
| Wedged | 7,312 | 8,194 | -10.76 | 65,445 | 70,231 | -6.82 | 78,341 | 85,152 | -8.00 |
| Sliced | 362,775 | 370,591 | -2.11 | 3,582,009 | 3,857,410 | -7.14 | 4,417,504 | 4,722,657 | -6.46 |
| Chopped | 30,861 | 40,034 | -22.91 | 382,133 | 438,016 | -12.76 | 476,698 | 531,982 | -10.39 |
| Broken Pitt | 8,510 | 6,443 | 32.07 | 86,110 | 81,676 | 5.43 | 104,974 | 97,546 | 7.61 |
| Key Items | | | | | | | | | |
| 24/300 Pitt | 627,400 | 689,675 | -9.03 | 6,483,463 | 6,362,133 | 1.91 | 7,923,325 | 7,587,317 | 4.43 |
| 6/10 Pitt | 98,241 | 104,687 | -6.16 | 939,027 | 953,277 | -1.49 | 1,165,406 | 1,170,967 | -0.47 |
| 6/10 Sliced | 230,035 | 247,867 | -7.19 | 2,345,547 | 2,668,194 | -12.09 | 2,923,253 | 3,254,447 | -10.18 |
| 24/300 Whole | 3,050 | 3,759 | -18.86 | 25,767 | 31,465 | -18.11 | 35,999 | 38,517 | -6.54 |
| 6/10 Whole | 1,635 | 1,518 | 7.71 | 16,257 | 16,862 | -3.59 | 19,500 | 23,319 | -16.38 |
| 6/10 Wedged | 7,066 | 8,194 | -13.76 | 63,641 | 67,993 | -6.40 | 75,963 | 82,668 | -8.11 |
| 2.25 Sliced | 73,199 | 67,916 | 7.78 | 686,021 | 668,858 | 2.57 | 824,347 | 831,628 | -0.88 |
| 4.5 Chopped | 28,989 | 26,865 | 7.91 | 304,418 | 306,961 | -0.83 | 369,212 | 374,695 | -1.46 |

| Summary Report - Packout and Inventory | | | | | | | | | |
|-----------------------------------------------|-----------------|-----------|----------|----------------------|------------|----------|-----------|-----------|----------|
| Month Ending May 31, 2003 | | | | | | | | | |
| Converted 24/300 Case Basis | | | | | | | | | |
| Item | Monthly Packout | | | Year-to-Date Packout | | | Inventory | | |
| | 02/03 | 01/02 | % change | 02/03 | 01/02 | % change | 02/03 | 01/02 | % change |
| Total | 1,352,927 | 1,679,616 | -19.45 | 12,899,260 | 14,039,585 | -8.12 | 7,342,238 | 6,653,266 | 10.36 |
| Markets | | | | | | | | | |

| | | | | | | | | | |
|------------------|---------|-----------|---------|-----------|-----------|--------|---------------------------------------|------------|--------|
| Consumer | 840,407 | 1,032,559 | -18.61 | 8,866,956 | 9,291,491 | -4.57 | 4,932,220 | 4,178,131 | 18.05 |
| Food Service | 512,520 | 647,058 | -20.79 | 4,032,305 | 4,748,094 | -15.08 | 2,410,019 | 2,475,135 | -2.63 |
| Styles | | | | | | | | | |
| Whole | 10,782 | 5,340 | 101.92 | 42,517 | 45,769 | -7.11 | 63,061 | 61,279 | 2.91 |
| Pitted | 866,997 | 1,149,280 | -24.56 | 8,622,752 | 9,028,077 | -4.49 | 4,944,604 | 4,702,083 | 5.16 |
| Wedged | 21,849 | 0 | 0.00 | 95,662 | 38,769 | 146.75 | 56,112 | 22,039 | 154.60 |
| Sliced | 361,268 | 469,039 | -22.98 | 3,639,218 | 4,430,899 | -17.87 | 1,987,555 | 1,650,680 | 20.41 |
| Chopped | 65,833 | 43,932 | 49.85 | 418,887 | 470,530 | -10.98 | 228,044 | 180,419 | 26.40 |
| Broken Pitt | 26,198 | 12,025 | 117.86 | 80,224 | 25,541 | 214.10 | 62,863 | 36,765 | 70.98 |
| Key Items | | | | | | | | | |
| 24/300 Pitt | 579,386 | 832,783 | -30.43 | 6,800,188 | 7,537,445 | -9.78 | 3,975,944 | 3,570,818 | 11.35 |
| 6/10 Pitt | 276,864 | 307,943 | -10.09 | 1,774,162 | 1,443,626 | 22.90 | 919,585 | 1,086,908 | -15.39 |
| 6/10 Sliced | 212,458 | 328,730 | -35.37 | 2,141,002 | 3,133,111 | -31.67 | 1,381,263 | 1,247,582 | 10.72 |
| 24/300 Whole | 10,679 | 4,697 | 127.36 | 34,890 | 25,220 | 38.34 | 39,813 | 26,527 | 50.08 |
| 6/10 Whole | 0 | 643 | -100.00 | 7,524 | 20,104 | -62.58 | 22,878 | 34,439 | -33.57 |
| 6/10 Wedged | 21,849 | 0 | 0.00 | 93,802 | 38,586 | 143.10 | 53,295 | 22,039 | 141.82 |
| 2.25 Sliced | 103,913 | 57,873 | 79.55 | 897,344 | 704,042 | 27.46 | 344,735 | 194,708 | 77.05 |
| 4.5 Chopped | 65,833 | 34,190 | 92.55 | 403,801 | 352,132 | 14.67 | 185,836 | 121,672 | 52.74 |
| | | | | | | | Approximate Supply in Converted Cases | | |
| | | | | | | | Total Inventory | 7,342,238 | |
| | | | | | | | Converted Storage | 7,549,762 | |
| | | | | | | | Approximate Supply | 14,892,000 | |

| Storage - Month Ending May 31, 2003 | |
|--------------------------------------------|-------|
| Whole Canning Sizes | |
| Size | Tons |
| Small | 1,182 |
| Medium | 9,765 |
| Large | 9,832 |
| Ex. Large | 8,940 |
| Ex.Large Sev. "C" | 692 |
| Jumbo | 4,902 |
| Colossal | 5,164 |
| Super Colossal | 1,424 |
| Orchard Run | 0 |

| | |
|------------------------|-----------|
| Total Canning | 41,900 |
| Limited | 6,808 |
| Total | 48,708 |
| Total Converted (*155) | 7,549,762 |

| Packout - Month Ending May 31, 2003 | | | | | | | |
|-------------------------------------|------------------|--------------------|----------------|-----------------|------------------|----------------|--------------------|
| Ripe Whole | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| Small | 0 | 0 | 0 | | | 0 | 0 |
| Medium | 0 | 0 | 0 | | | 0 | 0 |
| Large | 0 | 5,641 | 0 | | | 5,641 | 5,641 |
| Ex. Large | 0 | 0 | 178 | | | 178 | 103 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 0 | 1,585 | 0 | | | 1,585 | 1,585 |
| Colossal | 0 | 3,453 | 0 | | | 3,453 | 3,453 |
| Super Colossal | 0 | 0 | 0 | | | 0 | 0 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 0 | 10,679 | 178 | | | 10,857 | |
| Conv. Total | 0 | 10,679 | 103 | | | | 10,782 |
| Prior Year | 643 | 4,697 | 0 | | | | 5,340 |
| Ripe Pitted | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| Small | 1,509 | 92,525 | 0 | | | 94,034 | 95,738 |
| Medium | 26,142 | 198,134 | 15,991 | | | 240,267 | 263,081 |
| Large | 7,423 | 168,808 | 2,507 | | | 178,738 | 186,068 |
| Ex. Large | 48,864 | 42,029 | 0 | | | 90,893 | 146,060 |
| Ex. Large Sev "C" | 21,299 | 0 | 0 | | | 21,299 | 45,346 |
| Jumbo | 18,703 | 40,561 | 0 | | | 59,264 | 80,380 |
| Colossal | 6,104 | 27,860 | 0 | | | 33,964 | 40,855 |
| Sup. Colossal | 0 | 9,469 | 0 | | | 9,469 | 9,469 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 130,044 | 579,386 | 18,498 | | | 727,928 | |
| Conv. Total | 276,864 | 579,386 | 10,747 | | | | 866,997 |
| Prior Year | 307,943 | 832,783 | 8,555 | | | | 1,149,280 |
| Limited | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
| Segmented | 8,485 | 0 | 0 | 0 | 0 | 8,485 | 21,849 |
| Sliced | 82,508 | 8,508 | 51,086 | 0 | 253,446 | 395,548 | 361,268 |
| Chopped | 0 | 0 | 0 | 84,946 | 0 | 84,946 | 65,833 |
| Total | 90,993 | 8,508 | 51,086 | 84,946 | 253,446 | 488,979 | |

| | | | | | | | | |
|------------------------|------------------|--------------------|--------|--------|---------|--------------|--------------------|------------------|
| Conv. Total | 234,307 | 9,954 | 34,943 | 65,833 | 103,913 | | 448,950 | |
| Prior Year | 338,472 | 25,490 | 56,946 | 34,190 | 57,873 | 0 | 512,971 | |
| Broken Pitt | 6 No. 10s | 24 No. 300s | | | | Total | Conv. Total | |
| Bkn. Pitt | 634 | 24,848 | | | | 25,482 | 26,198 | |
| Bkn. Pitt Grn. Ripe | 0 | 0 | | | | 0 | 0 | |
| Total | 634 | 24,848 | | | | 25,482 | | |
| Conv. Total | 1,350 | 24,848 | | | | | 26,198 | |
| Prior Year | 0 | 12,025 | | | | | 12,025 | |
| Converted Total | | | | | | | | 1,352,927 |

| Cumulative Packout - Month Ending May 31, 2003 | | | | | | | |
|-------------------------------------------------------|------------------|--------------------|----------------|--|--|------------------|--------------------|
| Ripe Whole | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| Small | 0 | 0 | 0 | | | 0 | 0 |
| Medium | 0 | 2,697 | 0 | | | 2,697 | 2,697 |
| Large | 0 | 20,105 | 0 | | | 20,105 | 20,105 |
| Ex. Large | 0 | 0 | 178 | | | 178 | 103 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 2,220 | 1,724 | 0 | | | 3,944 | 6,450 |
| Colossal | 1,314 | 9,713 | 0 | | | 11,027 | 12,511 |
| Super Colossal | 0 | 651 | 0 | | | 651 | 651 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 3,534 | 34,890 | 178 | | | 38,602 | |
| Conv. Total | 7,524 | 34,890 | 103 | | | | 42,517 |
| Prior Year | 20,104 | 25,220 | 445 | | | | 45,769 |
| Ripe Pitted | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| Small | 57,308 | 357,908 | 9,984 | | | 425,200 | 485,717 |
| Medium | 164,370 | 1,673,708 | 47,146 | | | 1,885,224 | 2,051,044 |
| Large | 176,860 | 2,429,691 | 26,178 | | | 2,632,729 | 2,821,435 |
| Ex. Large | 323,312 | 1,593,032 | 0 | | | 1,916,344 | 2,281,363 |
| Ex. Large Sev "C" | 37,323 | 0 | 0 | | | 37,323 | 79,461 |
| Jumbo | 55,017 | 331,243 | 0 | | | 386,260 | 448,374 |
| Colossal | 19,141 | 363,064 | 0 | | | 382,205 | 403,815 |
| Sup. Colossal | 0 | 51,542 | 0 | | | 51,542 | 51,542 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 833,331 | 6,800,188 | 83,308 | | | 7,716,827 | |
| Conv. Total | 1,774,162 | 6,800,188 | 48,402 | | | | 8,622,752 |
| Prior Year | 1,443,626 | 7,537,445 | 47,006 | | | | 9,028,077 |

| Limited | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
|------------------------|-----------|-------------|---------|----------|-----------|-----------|-------------------|
| Segmented | 36,428 | 1,590 | 0 | 0 | 0 | 38,018 | 95,662 |
| Sliced | 831,457 | 126,142 | 662,700 | 0 | 2,188,643 | 3,808,942 | 3,639,218 |
| Chopped | 3,773 | 0 | 504 | 521,034 | 0 | 525,311 | 418,887 |
| Total | 871,658 | 127,732 | 663,204 | 521,034 | 2,188,643 | 4,372,271 | |
| Conv. Total | 2,249,270 | 149,446 | 453,907 | 403,801 | 897,344 | | 4,153,768 |
| Prior Year | 3,284,164 | 115,831 | 484,029 | 352,132 | 704,042 | | 4,940,198 |
| Broken Pitt | 6 No. 10s | 24 No. 300s | | | | Total | Conv. Total |
| Bkn. Pitt | 634 | 78,874 | | | | 79,508 | 80,224 |
| Bkn. Pitt Grn. Ripe | 0 | 0 | | | | 0 | 0 |
| Total | 634 | 78,874 | | | | 79,508 | |
| Conv. Total | 1,350 | 78,874 | | | | | 80,224 |
| Prior Year | 200 | 25,341 | | | | | 25,541 |
| Converted Total | | | | | | | 12,899,260 |

| Inventory - Month Ending May 31, 2003 | | | | | | | |
|---------------------------------------|-----------|-------------|---------|--|--|-----------|-------------|
| Ripe Whole | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| Small | 21 | 2,696 | 0 | | | 2,717 | 2,741 |
| Medium | 464 | 5,952 | 0 | | | 6,416 | 6,940 |
| Large | 512 | 13,917 | 413 | | | 14,842 | 15,247 |
| Ex. Large | 318 | 4,232 | 224 | | | 4,774 | 5,039 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 8,512 | 3,827 | 0 | | | 12,339 | 21,949 |
| Colossal | 919 | 7,897 | 0 | | | 8,816 | 9,854 |
| Super Colossal | 0 | 1,124 | 0 | | | 1,124 | 1,124 |
| Grn. Ripe Whole | 0 | 168 | 0 | | | 168 | 168 |
| Total | 10,746 | 39,813 | 637 | | | 51,196 | |
| Conv. Total | 22,878 | 39,813 | 370 | | | | 63,061 |
| Prior Year | 34,439 | 26,527 | 313 | | | | 61,279 |
| Ripe Pitted | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| Small | 8,404 | 510,195 | 8,272 | | | 526,871 | 532,893 |
| Medium | 129,383 | 756,593 | 52,077 | | | 938,053 | 1,062,306 |
| Large | 64,322 | 1,562,626 | 20,947 | | | 1,647,895 | 1,711,738 |
| Ex. Large | 113,003 | 645,006 | 1,090 | | | 759,099 | 886,223 |
| Ex. Large Sev "C" | 22,494 | 498 | 0 | | | 22,992 | 48,388 |
| Jumbo | 67,685 | 262,724 | 2,079 | | | 332,488 | 408,033 |
| | | | | | | | |

| | | | | | | | |
|---------------------|-----------|-------------|---------|----------|-----------|-----------------|-------------|
| Colossal | 26,629 | 200,228 | 0 | | | 226,857 | 256,921 |
| Sup. Colossal | 0 | 21,722 | 0 | | | 21,722 | 21,722 |
| Grn. Ripe Whole | 13 | 16,352 | 0 | | | 16,365 | 16,380 |
| Total | 431,933 | 3,975,944 | 84,465 | | | 4,492,342 | |
| Conv. Total | 919,585 | 3,975,944 | 49,074 | | | | 4,944,604 |
| Prior Year | 1,086,908 | 3,570,818 | 44,357 | | | | 4,702,083 |
| Limited | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total |
| Segmented | 20,697 | 1,858 | 0 | 0 | 1,568 | 24,123 | 56,112 |
| Sliced | 536,413 | 86,733 | 234,034 | 0 | 840,816 | 1,697,996 | 1,987,555 |
| Chopped | 7,970 | 4,051 | 1,733 | 239,788 | 0 | 253,542 | 228,044 |
| Total | 565,080 | 92,642 | 235,767 | 239,788 | 842,384 | 1,975,661 | |
| Conv. Total | 1,465,115 | 113,171 | 162,211 | 185,836 | 345,377 | | 2,271,711 |
| Prior Year | 1,319,836 | 74,918 | 142,006 | 121,672 | 194,708 | | 1,853,139 |
| Broken Pitt | 6 No. 10s | 24 No. 300s | | | | Total | Conv. Total |
| Bkn. Pitt | 1,146 | 60,423 | | | | 61,569 | 62,863 |
| Bkn. Pitt Grn. Ripe | 0 | 0 | | | | 0 | 0 |
| Total | 1,146 | 60,423 | | | | 61,569 | |
| Conv. Total | 2,440 | 60,423 | | | | | 62,863 |
| Prior Year | 33,953 | 2,812 | | | | | 36,765 |
| | | | | | | Converted Total | 7,342,238 |

| Sales - Month Ending May 31, 2003 | | | | | | | |
|-----------------------------------|-----------|-------------|---------|--|--|-------|-------------|
| Ripe Whole | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| Small | 0 | 612 | 0 | | | 612 | 612 |
| Medium | 0 | 10 | 0 | | | 10 | 10 |
| Large | 0 | 1,169 | 0 | | | 1,169 | 1,169 |
| Ex. Large | 0 | 145 | 0 | | | 145 | 145 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 641 | 425 | 0 | | | 1,066 | 1,790 |
| Colossal | 127 | 663 | 0 | | | 790 | 933 |
| Super Colossal | 0 | 26 | 0 | | | 26 | 26 |
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 |
| Total | 768 | 3,050 | 0 | | | 3,818 | |
| Conv. Total | 1,635 | 3,050 | 0 | | | | 4,685 |
| Prior Year | 1,518 | 3,759 | 0 | | | | 5,277 |
| Ripe Pitted | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| | | | | | | | |

| | | | | | | | | |
|---------------------|-----------|-------------|---------|----------|-----------|---------|-------------|-----------|
| Small | 947 | 76,911 | 300 | | | 78,158 | 79,101 | |
| Medium | 18,798 | 158,928 | 3,635 | | | 181,361 | 201,061 | |
| Large | 4,007 | 249,806 | 2,375 | | | 256,188 | 259,717 | |
| Ex. Large | 12,378 | 75,163 | 0 | | | 87,541 | 101,516 | |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 | |
| Jumbo | 8,054 | 41,391 | 0 | | | 49,445 | 58,538 | |
| Colossal | 1,960 | 18,420 | 0 | | | 20,380 | 22,593 | |
| Sup. Colossal | 0 | 4,615 | 0 | | | 4,615 | 4,615 | |
| Grn. Ripe Whole | 0 | 2,166 | 0 | | | 2,166 | 2,166 | |
| Total | 46,144 | 627,400 | 6,310 | | | 679,854 | | |
| Conv. Total | 98,241 | 627,400 | 3,666 | | | | 729,307 | |
| Prior Year | 104,687 | 689,675 | 4,756 | | | | 799,118 | |
| Limited | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total | |
| Segmented | 2,744 | 0 | 0 | 0 | 600 | 3,344 | 7,312 | |
| Sliced | 89,334 | 11,669 | 67,088 | 0 | 178,534 | 346,625 | 362,775 | |
| Chopped | 421 | 0 | 210 | 37,405 | 0 | 38,036 | 30,861 | |
| Total | 92,499 | 11,669 | 67,298 | 37,405 | 179,134 | 388,005 | | |
| Conv. Total | 238,715 | 13,653 | 46,146 | 28,989 | 73,445 | | 400,948 | |
| Prior Year | 267,509 | 12,201 | 44,328 | 26,865 | 67,916 | | 418,818 | |
| Broken Pitt | 6 No. 10s | 24 No. 300s | | | | Total | Conv. Total | |
| Bkn. Pitt | 28 | 8,450 | | | | 8,478 | 8,510 | |
| Bkn. Pitt Grn. Ripe | 0 | 0 | | | | 0 | 0 | |
| Total | 28 | 8,450 | | | | 8,478 | | |
| Conv. Total | 60 | 8,450 | | | | | 8,510 | |
| Prior Year | 136 | 6,307 | | | | | 6,443 | |
| Converted Total | | | | | | | | 1,143,449 |

| Cumulative Sales - Month Ending May 31, 2003 | | | | | | | |
|----------------------------------------------|-----------|-------------|---------|--|--|--------|-------------|
| Ripe Whole | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total |
| Small | 18 | 3,063 | 0 | | | 3,081 | 3,101 |
| Medium | 30 | 777 | 0 | | | 807 | 841 |
| Large | 55 | 10,590 | 0 | | | 10,645 | 10,707 |
| Ex. Large | 0 | 1,646 | 74 | | | 1,720 | 1,689 |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 |
| Jumbo | 6,841 | 2,937 | 0 | | | 9,778 | 17,501 |
| Colossal | 692 | 5,606 | 0 | | | 6,298 | 7,079 |
| Super Colossal | 0 | 1,148 | 0 | | | 1,148 | 1,148 |

| | | | | | | | | |
|------------------------|------------------|--------------------|----------------|-----------------|------------------|--------------|--------------------|-------------------|
| Grn. Ripe Whole | 0 | 0 | 0 | | | 0 | 0 | |
| Total | 7,636 | 25,767 | 74 | | | 33,477 | | |
| Conv. Total | 16,257 | 25,767 | 43 | | | | 42,067 | |
| Prior Year | 16,862 | 31,465 | 440 | | | | 48,767 | |
| Ripe Pitted | 6 No. 10s | 24 No. 300s | 24 Buff | | | Total | Conv. Total | |
| Small | 8,222 | 773,889 | 8,700 | | | 790,811 | 796,448 | |
| Medium | 173,994 | 1,619,141 | 45,402 | | | 1,838,537 | 2,015,953 | |
| Large | 43,090 | 2,694,037 | 26,066 | | | 2,763,193 | 2,800,920 | |
| Ex. Large | 128,920 | 724,592 | 0 | | | 853,512 | 999,063 | |
| Ex. Large Sev "C" | 0 | 0 | 0 | | | 0 | 0 | |
| Jumbo | 68,733 | 462,697 | 0 | | | 531,430 | 609,030 | |
| Colossal | 18,106 | 158,705 | 0 | | | 176,811 | 197,253 | |
| Sup. Colossal | 0 | 22,216 | 0 | | | 22,216 | 22,216 | |
| Grn. Ripe Whole | 0 | 28,186 | 0 | | | 28,186 | 28,186 | |
| Total | 441,065 | 6,483,463 | 80,168 | | | 7,004,696 | | |
| Conv. Total | 939,027 | 6,483,463 | 46,578 | | | | 7,469,068 | |
| Prior Year | 953,277 | 6,362,133 | 64,961 | | | | 7,380,371 | |
| Limited | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total | Conv. Total | |
| Segmented | 24,715 | 0 | 0 | 0 | 4,400 | 29,115 | 65,445 | |
| Sliced | 910,892 | 90,040 | 650,723 | 0 | 1,673,222 | 3,324,877 | 3,582,009 | |
| Chopped | 9,121 | 14,474 | 7,098 | 392,798 | 0 | 423,491 | 382,133 | |
| Total | 944,728 | 104,514 | 657,821 | 392,798 | 1,677,622 | 3,777,483 | | |
| Conv. Total | 2,444,158 | 139,361 | 453,825 | 304,418 | 687,825 | | 4,029,587 | |
| Prior Year | 2,855,264 | 102,912 | 429,424 | 306,961 | 671,097 | | 4,365,658 | |
| Broken Pitt | 6 No. 10s | 24 No. 300s | | | | Total | Conv. Total | |
| Bkn. Pitt | 748 | 84,518 | | | | 85,266 | 86,110 | |
| Bkn. Pitt Grn. Ripe | 0 | 0 | | | | 0 | 0 | |
| Total | 748 | 84,518 | | | | 85,266 | | |
| Conv. Total | 1,592 | 84,518 | | | | | 86,110 | |
| Prior Year | 1,767 | 79,909 | | | | | 81,676 | |
| Converted Total | | | | | | | | 11,626,833 |

Consecutive Sales - 12 Months Ending May 31, 2003

| | | | | | |
|-------------------|------------------|--------------------|----------------|--------------|--------------------|
| Ripe Whole | 6 No. 10s | 24 No. 300s | 24 Buff | Total | Conv. Total |
| Small | 20 | 4,355 | 0 | 4,375 | 4,398 |
| Medium | 30 | 1,050 | 0 | 1,080 | 1,114 |

| | | | | | |
|--------------------|------------------|--------------------|----------------|--------------|--------------------|
| Large | 55 | 12,278 | 0 | 12,333 | 12,395 |
| Ex. Large | 0 | 2,563 | 74 | 2,637 | 2,606 |
| Ex. Large Sev "C" | 0 | 0 | 0 | 0 | 0 |
| Jumbo | 8,231 | 7,543 | 0 | 15,774 | 25,067 |
| Colossal | 823 | 6,744 | 0 | 7,567 | 8,496 |
| Super Colossal | 0 | 1,463 | 0 | 1,463 | 1,463 |
| Grn. Ripe Whole | 0 | 3 | 0 | 3 | 3 |
| Total | 9,159 | 35,999 | 74 | 45,232 | |
| Conv. Total | 19,500 | 35,999 | 43 | | 55,542 |
| Prior Year | 23,319 | 38,517 | 602 | | 62,438 |
| Ripe Pitted | 6 No. 10s | 24 No. 300s | 24 Buff | Total | Conv. Total |
| Small | 10,330 | 1,028,752 | 11,193 | 1,050,275 | 1,057,248 |
| Medium | 214,432 | 1,938,737 | 55,153 | 2,208,322 | 2,427,307 |
| Large | 52,668 | 3,199,560 | 31,398 | 3,283,626 | 3,329,932 |
| Ex. Large | 153,363 | 885,613 | 0 | 1,038,976 | 1,212,123 |
| Ex. Large Sev "C" | 0 | 12,653 | 0 | 12,653 | 12,653 |
| Jumbo | 83,607 | 566,318 | 0 | 649,925 | 744,317 |
| Colossal | 32,996 | 214,750 | 0 | 247,746 | 284,998 |
| Sup. Colossal | 0 | 43,464 | | | |