## CROP PRODUCTION COSTS

## CORN AND SOYBEAN PRODUCTION COSTS AND RETURNS ${ }^{1}$ HEARTLAND REGION ${ }^{2}$, 2018-2019

| Item | Corn ${ }^{3}$ |  | Soybeans ${ }^{4}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2019 | 2018 | 2019 |
| (Dollars per Planted Acre) |  |  |  |  |
| Total, Gross Value of Production (Excluding Direct Government Payments) | 679.00 | 715.41 | 486.08 | 420.00 |
| Operating Costs: |  |  |  |  |
| Seed | 102.20 | 99.85 | 56.50 | 55.31 |
| Fertilizer ${ }^{5}$ | 113.32 | 119.20 | 24.04 | 25.35 |
| Chemicals | 34.74 | 34.57 | 26.23 | 26.07 |
| Custom Operations ${ }^{6}$ | 23.02 | 23.82 | 9.71 | 10.03 |
| Fuel, Lube, and Electricity | 26.35 | 25.66 | 11.60 | 11.79 |
| Repairs | 31.97 | 32.97 | 20.55 | 21.12 |
| Interest on Operating Capital | 3.47 | 3.55 | 1.55 | 1.58 |
| Total, Operating Costs | 335.07 | 339.62 | 150.18 | 151.25 |
| Allocated Overhead: |  |  |  |  |
| Hired Labor | 3.46 | 3.68 | 2.07 | 2.18 |
| Opportunity Cost of Unpaid Labor | 26.05 | 27.42 | 18.72 | 19.74 |
| Capital Recovery of Machinery and Equipment | 121.31 | 127.35 | 85.51 | 89.50 |
| Opportunity Cost of Land (rental rate) | 192.87 | 193.03 | 180.21 | 182.82 |
| Taxes and Insurance | 11.44 | 11.86 | 11.17 | 11.44 |
| General Farm Overhead | 17.68 | 18.32 | 19.36 | 19.90 |
| Total, Allocated Overhead | 372.81 | 381.66 | 317.04 | 325.58 |
| Total, Costs Listed | 707.88 | 721.28 | 467.22 | 476.83 |
| Value of Production Less Total Costs Listed | -28.88 | -5.87 | 18.86 | -56.83 |
| Value of Production Less Operating Costs | 343.93 | 375.79 | 335.90 | 268.75 |
| Supporting Information: |  |  |  |  |
| Yield (bushels per planted acre) | 200 | 188 | 56 | 50 |
| Price (dollars per bushel at harvest) | 3.39 | 3.80 | 8.68 | 8.40 |
| Enterprise size (planted acres) | 302 | 302 | 268 | 268 |
| Production Practices |  |  |  |  |
| Irrigated (percent) | 7 | 7 | 5 | 5 |
| Dryland (percent) | 93 | 93 | 95 | 95 |
| ${ }^{1}$ Excluding Government Payments. |  |  |  |  |
| ${ }^{2}$ Heartland Region includes: Illinois, Indiana, Iowa, Western Kentucky, Southern and Western Minnesota, North and Central Missouri, Northeastern Nebraska, Western Ohio, and Southeastern North Dakota. |  |  |  |  |
| ${ }^{3}$ Corn: Developed from survey base year, 2016. |  |  |  |  |
| ${ }^{4}$ Soybeans: Developed from survey base year, 2012. |  |  |  |  |
| ${ }^{5}$ Cost of commercial fertilizers, soil conditioners, and manure. |  |  |  |  |
| ${ }^{6}$ Cost of custom operations, technical services and commercial drying. |  |  |  |  |
| Source: Economic Research Service |  |  |  |  |

