40 USDA, NASS, Indiana Field Office

## **CROP PRODUCTION COSTS**

## CORN AND SOYBEAN PRODUCTION COSTS AND RETURNS <sup>1</sup> HEARTLAND REGION <sup>2</sup>, 2018-2019

| ltem   | Corn <sup>3</sup>          |        | Soybeans <sup>4</sup> |        |
|--|----------------------------|--------|-----------------------|--------|
|  | 2018                       | 2019   | 2018                  | 2019   |
|  | (Dollars per Planted Acre) |        |                       |        |
| Total, Gross Value of Production<br>(Excluding Direct Government Payments) | 679.00                     | 715.41 | 486.08                | 420.00 |
| Operating Costs:   |                            |        |                       |        |
| Seed   | 102.20                     | 99.85  | 56.50                 | 55.31  |
| Fertilizer <sup>5</sup>  | 113.32                     | 119.20 | 24.04                 | 25.35  |
| Chemicals  | 34.74                      | 34.57  | 26.23                 | 26.07  |
| Custom Operations <sup>6</sup>   | 23.02                      | 23.82  | 9.71                  | 10.03  |
| Fuel, Lube, and Electricity  | 26.35                      | 25.66  | 11.60                 | 11.79  |
| Repairs  | 31.97                      | 32.97  | 20.55                 | 21.12  |
| Interest on Operating Capital  | 3.47                       | 3.55   | 1.55                  | 1.58   |
| Total, Operating Costs   | 335.07                     | 339.62 | 150.18                | 151.25 |
| Allocated Overhead:  |                            |        |                       |        |
| Hired Labor  | 3.46                       | 3.68   | 2.07                  | 2.18   |
| Opportunity Cost of Unpaid Labor   | 26.05                      | 27.42  | 18.72                 | 19.74  |
| Capital Recovery of Machinery and Equipment                                | 121.31                     | 127.35 | 85.51                 | 89.50  |
| Opportunity Cost of Land (rental rate)                                     | 192.87                     | 193.03 | 180.21                | 182.82 |
| Taxes and Insurance  | 11.44                      | 11.86  | 11.17                 | 11.44  |
| General Farm Overhead  | 17.68                      | 18.32  | 19.36                 | 19.90  |
| Total, Allocated Overhead  | 372.81                     | 381.66 | 317.04                | 325.58 |
| Total, Costs Listed  | 707.88                     | 721.28 | 467.22                | 476.83 |
| Value of Production Less Total Costs Listed                                | -28.88                     | -5.87  | 18.86                 | -56.83 |
| Value of Production Less Operating Costs                                   | 343.93                     | 375.79 | 335.90                | 268.75 |
| Supporting Information:  |                            |        |                       |        |
| Yield (bushels per planted acre)   | 200                        | 188    | 56                    | 50     |
| Price (dollars per bushel at harvest)                                      | 3.39                       | 3.80   | 8.68                  | 8.40   |
| Enterprise size (planted acres)  | 302                        | 302    | 268                   | 268    |
| Production Practices   | _                          | _      | _                     | _      |
| Irrigated (percent)  | 7                          | 7      | 5                     | 5      |
| Dryland (percent)  | 93                         | 93     | 95                    | 95     |

<sup>&</sup>lt;sup>1</sup> Excluding Government Payments.

Source: Economic Research Service

<sup>&</sup>lt;sup>2</sup> Heartland Region includes: Illinois, Indiana, Iowa, Western Kentucky, Southern and Western Minnesota, North and Central Missouri, Northeastern Nebraska, Western Ohio, and Southeastern North Dakota.

<sup>&</sup>lt;sup>3</sup> Corn: Developed from survey base year, 2016.

<sup>&</sup>lt;sup>4</sup> Soybeans: Developed from survey base year, 2012.

<sup>&</sup>lt;sup>5</sup> Cost of commercial fertilizers, soil conditioners, and manure.

<sup>&</sup>lt;sup>6</sup> Cost of custom operations, technical services and commercial drying.