



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: **October 31, 2018** **REVISED** Released: December 18, 2018

Summary Report - Sales Month Ending October 31, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,146,487	1,111,090	3.19	3,066,294	2,986,941	2.66	11,697,172	11,782,111	-0.72
Markets									
Consumer	872,536	870,784	0.20	2,284,375	2,256,991	1.21	8,771,048	8,989,085	-2.43
Food Service	273,951	240,306	14.00	781,919	729,951	7.12	2,926,124	2,793,026	4.77
Styles									
Whole	802	689	16.38	1,617	2,786	-41.97	6,294	8,816	-28.60
Pitted	717,615	728,683	-1.52	1,838,767	1,819,966	1.03	7,079,982	7,234,754	-2.14
Wedged	1,620	2,137	-24.17	7,127	8,782	-18.84	32,102	29,539	8.68
Sliced	402,699	357,530	12.63	1,159,376	1,089,578	6.41	4,328,995	4,222,126	2.53
Chopped	20,895	18,161	15.06	52,470	58,243	-9.91	225,624	258,961	-12.87
Broken Pitted	2,856	3,890	-26.58	6,936	7,586	-8.57	24,174	27,915	-13.40
Key Items									
24/300 Pitted	691,239	700,975	-1.39	1,756,659	1,730,076	1.54	6,740,907	6,889,550	-2.16
6/10 Pitted	24,484	26,140	-6.34	77,583	85,624	-9.39	321,745	328,767	-2.14
6/10 Sliced	243,358	211,408	15.11	688,710	629,412	9.42	2,522,856	2,415,095	4.46
24/300 Whole	419	519	-19.27	1,042	2,024	-48.52	4,736	6,887	-31.23
6/10 Whole	383	170	125.00	575	762	-24.58	1,558	1,929	-19.21
6/10 Wedged	1,432	2,014	-28.90	6,479	8,405	-22.92	30,256	28,104	7.66
2.25 Sliced	56,804	54,985	3.31	169,404	180,990	-6.40	653,782	708,057	-7.67
4.25 Chopped	16,122	16,627	-3.04	43,418	49,939	-13.06	173,040	158,809	8.96

Summary Report - Packout and Inventory
Month Ending October 31, 2018
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	18/19	17/18	Percent Change	18/19	17/18	Percent Change	18/19	17/18	Percent Change
Total	1,095,400	1,575,921	-30.49	3,152,569	4,389,711	-28.18	6,621,817	8,027,022	-17.51
Markets									
Consumer	880,147	1,234,871	-28.73	2,552,222	3,442,538	-25.86	5,279,299	6,261,636	-15.69
Food Service	215,253	341,050	-36.89	600,347	947,172	-36.62	1,342,519	1,765,386	-23.95
Styles									
Whole	0	0	0.00	1,304	0	0.00	13,845	19,487	-28.96
Pitted	690,865	1,023,966	-32.53	1,962,581	2,871,447	-31.65	4,642,211	5,647,682	-17.80
Wedged	0	5,142	-100.00	0	6,999	-100.00	28,271	39,709	-28.80
Sliced	374,590	513,243	-27.02	1,106,325	1,431,382	-22.71	1,808,926	2,192,414	-17.49
Chopped	29,946	32,090	-6.68	78,334	78,402	-0.09	120,914	113,385	6.64
Broken Pitted	0	1,480	-100.00	4,024	1,480	171.96	7,651	14,344	-46.66
Key Items									
24/300 Pitted	688,587	1,023,966	-32.75	1,869,915	2,833,096	-34.00	4,312,398	5,293,663	-18.54
6/10 Pitted	1,001	0	0.00	91,389	36,004	153.83	317,227	331,292	-4.25
6/10 Sliced	213,195	326,085	-34.62	506,837	893,293	-43.26	956,556	1,362,528	-29.80
24/300 Whole	0	0	0.00	1,304	0	0.00	11,030	15,012	-26.53
6/10 Whole	0	0	0.00	0	0	0.00	2,815	4,475	-37.11
6/10 Wedged	0	5,142	-100.00	0	6,999	-100.00	26,922	36,738	-26.72
2.25 Sliced	86,445	74,670	15.77	205,340	138,615	48.14	298,763	279,046	7.07
4.25 Chopped	28,887	23,748	21.64	76,214	69,005	10.45	74,209	82,778	-10.35

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	6,621,817
Converted Storage	6,753,651
Approximate Supply*	13,375,468

Storage Report
Month Ending October 31, 2018

Whole Canning Sizes	
Size	Tons
Small	4,927
Medium	13,003
Large	9,044
Ex. Large	6,446
Ex. Large Sev. "C"	193
Jumbo	1,534
Colossal	2,949
Super Colossal	656
Orchard Run	0
Total Canning	38,751
Limited	4,821
Total	43,572
Total Converted (*155)	6,753,651

Packout - Month Ending October 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	84	5,926	0				6,010	6,105
Medium	80	91,164	0				91,244	91,334
Large	73	182,122	0				182,195	182,277
Ex. Large	233	185,869	2,198				188,300	187,642
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	223,506	0				223,506	223,506
Total	470	688,587	2,198				691,255	
Conv. Total	1,001	688,587	1,277					690,865
Prior Year	0	1,023,966	0					1,023,966
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	82,794	44,828	32,897	0	210,842		371,361	374,590
Chopped	276	0	0	37,274	0		37,550	29,946
Total	83,070	44,828	32,897	37,274	210,842		408,911	
Conv. Total	214,253	52,449	22,502	28,887	86,445			404,536
Prior Year	339,570	69,978	42,511	23,748	74,670			550,476
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	1,480	0						1,480

Converted Total 1,095,400

*Conversion factor changed as of December 2008.

Consumer	880,147
Food Service	215,253

Cumulative Packout - Month Ending October 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	735	0				735	735
Colossal	0	569	0				569	569
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,304	0				1,304	
Conv. Total	0	1,304	0					1,304
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,175	6,352	0				7,527	8,854
Medium	23,760	396,094	0				419,854	446,679
Large	3,641	604,595	0				608,236	612,347
Ex. Large	6,607	514,779	2,198				523,584	530,122
Ex. Large Sev "C"	0	49,170	0				49,170	49,170
Jumbo	3,565	30,265	0				33,830	37,855
Colossal	262	27,617	0				27,879	28,175
Sup. Colossal	3,916	0	0				3,916	8,337
Green Ripe Whole	0	241,043	0				241,043	241,043
Total	42,926	1,869,915	2,198				1,915,039	
Conv. Total	91,389	1,869,915	1,277					1,962,581
Prior Year	36,004	2,833,096	2,348					2,871,447
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	196,830	103,176	399,754	0	500,830		1,200,590	1,106,325
Chopped	553	0	0	98,341	0		98,894	78,334
Total	197,383	103,176	399,754	98,341	500,830		1,299,484	
Conv. Total	508,957	120,716	273,432	76,214	205,340			1,184,660
Prior Year	909,689	227,269	172,205	69,005	138,615			1,516,784
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	4,024					4,024	4,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	4,024					4,024	
Conv. Total	0	4,024						4,024
Prior Year	1,480	0						1,480

Converted Total 3,152,569

*Conversion factor changed as of December 2008.

Consumer	2,552,222
Food Service	600,347

Inventory - Month Ending October 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	73	0				73	73
Large	0	7,738	0				7,738	7,738
Ex. Large	0	339	0				339	339
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,322	1,507	0				2,829	4,322
Colossal	0	1,373	0				1,373	1,373
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	1,322	11,030	0				12,352	
Conv. Total	2,815	11,030	0					13,845
Prior Year	4,475	15,012	0					19,487
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,962	165,521	507				168,990	172,122
Medium	62,488	1,087,182	7,622				1,157,292	1,224,647
Large	10,810	1,355,282	13,533				1,379,625	1,386,159
Ex. Large	30,051	1,021,246	0				1,051,297	1,085,225
Ex. Large Sev "C"	0	48,119	0				48,119	48,119
Jumbo	35,165	180,833	0				215,998	255,699
Colossal	6,863	197,708	0				204,571	212,319
Sup. Colossal	664	14,597	0				15,261	16,011
Green Ripe Whole	0	241,910	0				241,910	241,910
Total	149,003	4,312,398	21,662				4,483,063	
Conv. Total	317,227	4,312,398	12,586					4,642,211
Prior Year	331,292	5,293,663	22,728					5,647,682
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	10,455	0	0	0	3,292		13,747	28,271
Sliced	371,478	198,615	469,631	0	728,690		1,768,414	1,808,926
Chopped	10,172	3,279	0	95,753	0		109,204	120,914
Total	392,105	201,894	469,631	95,753	731,982		1,891,365	
Conv. Total	1,022,477	240,085	321,228	74,209	300,113			1,958,111
Prior Year	1,429,619	292,913	258,182	82,778	282,017			2,345,509
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	7,651					7,651	7,651
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	7,651					7,651	
Conv. Total	0	7,651						7,651
Prior Year	0	14,344						14,344

Converted Total 6,621,817

*Conversion factor changed as of December 2008.

Consumer	5,279,299
Food Service	1,342,519

Sales - Month Ending October 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	181	0				181	181
Large	0	34	0				34	34
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	180	204	0				384	587
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	180	419	0				599	
Conv. Total	383	419	0					802
Prior Year	170	519	0					689
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	288	46,892	1,100				48,280	48,144
Medium	6,362	171,748	537				178,647	185,605
Large	1,269	301,999	1,620				304,888	305,642
Ex. Large	2,058	124,257	0				126,315	128,638
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	676	11,052	0				11,728	12,491
Colossal	263	5,983	0				6,246	6,543
Sup. Colossal	0	550	0				550	550
Green Ripe Whole	0	18,449	0				18,449	18,449
Total	11,500	691,239	3,257				705,996	
Conv. Total	24,484	691,239	1,892					717,615
Prior Year	26,140	700,975	1,568					728,683
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	556	0	0	0	460		1,016	1,620
Sliced	94,508	30,594	97,575	0	138,547		361,224	402,699
Chopped	1,120	204	0	20,802	0		22,126	20,895
Total	96,184	30,798	97,575	20,802	139,007		384,366	
Conv. Total	249,084	36,274	66,741	16,122	56,993			425,214
Prior Year	213,996	38,708	53,389	16,627	55,108			377,828
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,856					2,856	2,856
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,856					2,856	
Conv. Total	0	2,856						2,856
Prior Year	0	3,890						3,890

Converted Total 1,146,487

Consumer 872,536
Food Service 273,951

Cumulative Sales - Month Ending October 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	385	0				385	385
Large	0	453	0				453	453
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	270	204	0				474	779
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	270	1,042	0				1,312	
Conv. Total	575	1,042	0					1,617
Prior Year	762	2,024	0					2,786
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	806	113,110	2,200				116,116	116,104
Medium	19,233	416,825	1,251				437,309	458,499
Large	3,807	753,004	4,338				761,149	763,629
Ex. Large	8,425	348,574	0				356,999	366,511
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	2,350	52,834	0				55,184	57,837
Colossal	1,236	19,385	0				20,621	22,016
Sup. Colossal	0	913	0				913	913
Green Ripe Whole	0	41,705	0				41,705	41,705
Total	36,441	1,756,659	7,789				1,800,889	
Conv. Total	77,583	1,756,659	4,525					1,838,767
Prior Year	85,624	1,730,076	4,266					1,819,966
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	2,516	204	0	0	1,000		3,720	7,127
Sliced	267,460	96,935	274,632	0	413,181		1,052,208	1,159,376
Chopped	2,236	204	0	56,023	0		58,463	52,470
Total	272,212	97,343	274,632	56,023	414,181		1,114,391	
Conv. Total	703,761	114,132	187,848	43,418	169,814			1,218,973
Prior Year	643,564	111,053	170,679	49,939	181,367			1,156,603
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	6,936					6,936	6,936
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	6,936					6,936	
Conv. Total	0	6,936						6,936
Prior Year	0	7,586						7,586

Converted Total 3,066,294

Consumer 2,284,375
Food Service 781,919

Consecutive Sales - 12 Months Month Ending October 31, 2018

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	657	0				657	657
Large	0	2,447	0				2,447	2,447
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	732	918	0				1,650	2,476
Colossal	0	714	0				714	714
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	732	4,736	0				5,468	
Conv. Total	1,558	4,736	0					6,294
Prior Year	1,929	6,887	0					8,816
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,238	448,027	7,360				458,625	459,197
Medium	81,943	1,659,566	5,784				1,747,293	1,837,383
Large	17,023	2,786,036	16,684				2,819,743	2,831,971
Ex. Large	34,408	1,337,577	0				1,371,985	1,410,832
Ex. Large Sev "C"	584	10,309	0				10,893	11,552
Jumbo	9,663	281,232	0				290,895	301,805
Colossal	4,266	74,370	0				78,636	83,452
Sup. Colossal	0	3,448	0				3,448	3,448
Green Ripe Whole	0	140,342	0				140,342	140,342
Total	151,125	6,740,907	29,828				6,921,860	
Conv. Total	321,745	6,740,907	17,330					7,079,982
Prior Year	328,767	6,889,550	16,438					7,234,754
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,750	204	0	0	3,920		15,874	32,102
Sliced	979,750	383,597	1,028,580	0	1,594,590		3,986,517	4,328,995
Chopped	12,965	1,224	0	223,277	0		237,466	225,624
Total	1,004,465	385,025	1,028,580	223,277	1,598,510		4,239,857	
Conv. Total	2,602,820	451,924	703,549	173,040	655,389			4,586,721
Prior Year	2,462,330	432,427	747,568	158,809	709,492			4,510,626
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	24,174					24,174	24,174
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	24,174					24,174	
Conv. Total	0	24,174						24,174
Prior Year	0	27,915						27,915

Converted Total 11,697,172

Consumer 8,771,048
Food Service 2,926,124