

Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017

[For meaning of abbreviations and symbols, see introductory text.]

Item	2022	Percent of total in 2022	2017
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD			
Total sales	farms 7,083	100.0	7,241
	\$1,000 607,161	100.0	475,184
Average per farm	dollars 85,721	(X)	65,624
By value of sales:			
Less than \$1,000	farms 1,918	27.1	2,274
	\$1,000 456	0.1	505
\$1,000 to \$2,499	farms 907	12.8	984
	\$1,000 1,431	0.2	1,602
\$2,500 to \$4,999	farms 619	8.7	752
	\$1,000 2,206	0.4	2,722
\$5,000 to \$9,999	farms 718	10.1	767
	\$1,000 5,110	0.8	5,340
\$10,000 to \$19,999	farms 694	9.8	599
	\$1,000 9,750	1.6	8,218
\$20,000 to \$24,999	farms 231	3.3	175
	\$1,000 5,052	0.8	3,908
\$25,000 to \$39,999	farms 442	6.2	381
	\$1,000 13,759	2.3	12,028
\$40,000 to \$49,999	farms 164	2.3	145
	\$1,000 7,279	1.2	6,362
\$50,000 to \$99,999	farms 458	6.5	405
	\$1,000 32,024	5.3	28,508
\$100,000 to \$249,999	farms 429	6.1	341
	\$1,000 68,601	11.3	53,821
\$250,000 to \$499,999	farms 245	3.5	201
	\$1,000 84,713	14.0	68,558
\$500,000 to \$999,999	farms 142	2.0	139
	\$1,000 98,295	16.2	93,922
\$1,000,000 or more	farms 116	1.6	78
	\$1,000 278,485	45.9	189,689
\$1,000,000 to \$2,499,999	farms 87	1.2	59
	\$1,000 125,638	20.7	89,956
\$2,500,000 to \$4,999,999	farms 20	0.3	12
	\$1,000 70,470	11.6	40,448
\$5,000,000 or more	farms 9	0.1	7
	\$1,000 82,377	13.6	59,285
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops	farms 4,431	62.6	4,312
	\$1,000 458,395	75.5	363,524
Grains, oilseeds, dry beans, and dry peas	farms 245	3.5	263
	\$1,000 7,339	1.2	5,388
Corn	farms 204	2.9	190
	\$1,000 6,797	1.1	5,007
Wheat	farms 17	0.2	8
	\$1,000 43	(Z)	(D)
Soybeans	farms 6	0.1	6
	\$1,000 288	(Z)	162
Sorghum	farms 3	(Z)	2
	\$1,000 6	(Z)	(D)
Barley	farms 3	(Z)	8
	\$1,000 14	(Z)	7
Rice	farms -	-	-
	\$1,000 -	-	-
Other grains, oilseeds, dry beans, and dry peas	farms 52	0.7	69
	\$1,000 190	(Z)	(D)
Tobacco	farms 31	0.4	15
	\$1,000 3,327	0.5	5,733
Cotton and cottonseed	farms -	-	-
	\$1,000 -	-	-
Vegetables, melons, potatoes, and sweet potatoes	farms 1,478	20.9	1,402
	\$1,000 127,112	20.9	102,061
Fruits, tree nuts, and berries	farms 1,290	18.2	1,178
	\$1,000 131,579	21.7	88,433
Fruits and tree nuts	farms 597	8.4	509
	\$1,000 38,171	6.3	28,972
Berries	farms 1,002	14.1	912
	\$1,000 93,408	15.4	59,460
Nursery, greenhouse, floriculture, and sod	farms 841	11.9	867
	\$1,000 164,113	27.0	139,740
Cultivated Christmas trees and short rotation woody crops	farms 308	4.3	265
	\$1,000 4,536	0.7	3,536
Cultivated Christmas trees	farms 308	4.3	264
	\$1,000 4,536	0.7	(D)
Short rotation woody crops	farms -	-	1
	\$1,000 -	-	(D)
Other crops and hay	farms 1,845	26.0	1,957
	\$1,000 20,390	3.4	18,633
Maple syrup	farms 261	3.7	307
	\$1,000 3,186	0.5	3,492
Livestock, poultry, and their products	farms 2,791	39.4	2,844
	\$1,000 148,766	24.5	111,661
Poultry and eggs	farms 1,198	16.9	1,264
	\$1,000 16,827	2.8	12,194
Cattle and calves	farms 638	9.0	754
	\$1,000 14,516	2.4	11,147

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Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

Item	2022	Percent of total in 2022	2017
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD - Con.			
Total sales - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Milk from cows	farms 97	1.4	128
	\$1,000 61,431	10.1	45,336
Hogs and pigs	farms 292	4.1	370
	\$1,000 3,182	0.5	2,098
Sheep, goats, wool, mohair, and milk	farms 546	7.7	670
	\$1,000 2,545	0.4	2,305
Horses, ponies, mules, burros, and donkeys	farms 216	3.0	240
	\$1,000 4,791	0.8	3,430
Aquaculture	farms 241	3.4	201
	\$1,000 37,677	6.2	29,402
Other animals and other animal products (see text)	farms 606	8.6	423
	\$1,000 7,798	1.3	5,749
LANDLORD'S SHARE OF TOTAL SALES			
Value of landlord's share of total sales	farms 34	0.5	41
	\$1,000 1,423	0.2	1,136
FOOD MARKETING PRACTICES			
Value of food sold directly to consumers	farms 1,860	26.3	1,814
	\$1,000 84,226	13.9	100,466
Average per farm	dollars 45,283	(X)	55,384
By value of sales:			
\$1 to \$499	farms 296	4.2	256
	\$1,000 65	(Z)	57
\$500 to \$999	farms 204	2.9	243
	\$1,000 136	(Z)	159
\$1,000 to \$4,999	farms 611	8.6	556
	\$1,000 1,278	0.2	1,307
\$5,000 to \$9,999	farms 192	2.7	188
	\$1,000 1,244	0.2	1,230
\$10,000 to \$24,999	farms 199	2.8	185
	\$1,000 3,223	0.5	2,771
\$25,000 to \$49,999	farms 99	1.4	142
	\$1,000 3,272	0.5	4,988
\$50,000 or more	farms 259	3.7	244
	\$1,000 75,008	12.4	89,954
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products			
	farms 907	12.8	567
	\$1,000 101,152	16.7	57,189
Average per farm	dollars 111,524	(X)	100,862
By value of sales:			
\$1 to \$499	farms 88	1.2	46
	\$1,000 19	(Z)	13
\$500 to \$999	farms 57	0.8	36
	\$1,000 38	(Z)	26
\$1,000 to \$4,999	farms 177	2.5	159
	\$1,000 403	0.1	347
\$5,000 to \$9,999	farms 101	1.4	80
	\$1,000 648	0.1	506
\$10,000 to \$24,999	farms 137	1.9	73
	\$1,000 2,228	0.4	1,271
\$25,000 to \$49,999	farms 92	1.3	41
	\$1,000 3,218	0.5	1,442
\$50,000 or more	farms 255	3.6	132
	\$1,000 94,598	15.6	53,584
VALUE-ADDED PRODUCTS SOLD			
Value of processed or value-added agricultural products sold			
	farms 624	8.8	631
	\$1,000 25,667	4.2	43,810
Average per farm	dollars 41,133	(X)	69,430
By value of sales:			
\$1 to \$499	farms 142	2.0	117
	\$1,000 30	(Z)	25
\$500 to \$999	farms 54	0.8	54
	\$1,000 37	(Z)	34
\$1,000 to \$4,999	farms 151	2.1	153
	\$1,000 359	0.1	347
\$5,000 to \$9,999	farms 60	0.8	89
	\$1,000 408	0.1	552
\$10,000 to \$24,999	farms 77	1.1	91
	\$1,000 1,118	0.2	1,403
\$25,000 to \$49,999	farms 32	0.5	42
	\$1,000 1,160	0.2	1,454
\$50,000 or more	farms 108	1.5	85
	\$1,000 22,555	3.7	39,996