

Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017

[For meaning of abbreviations and symbols, see introductory text.]

| Item | 2022 | Percent of total in 2022 | 2017 |
|---|--------------------|--------------------------|-----------|
| MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD | | | |
| Total sales | farms 22,877 | 100.0 | 24,996 |
| | \$1,000 10,892,201 | 100.0 | 7,567,439 |
| Average per farm | dollars 476,120 | (X) | 302,746 |
| By value of sales: | | | |
| Less than \$1,000 | farms 6,418 | 28.1 | 7,412 |
| | \$1,000 663 | (Z) | 1,459 |
| \$1,000 to \$2,499 | farms 2,630 | 11.5 | 2,793 |
| | \$1,000 4,344 | (Z) | 4,577 |
| \$2,500 to \$4,999 | farms 2,135 | 9.3 | 2,475 |
| | \$1,000 7,640 | 0.1 | 8,874 |
| \$5,000 to \$9,999 | farms 2,284 | 10.0 | 2,358 |
| | \$1,000 15,832 | 0.1 | 16,372 |
| \$10,000 to \$19,999 | farms 1,726 | 7.5 | 1,883 |
| | \$1,000 24,274 | 0.2 | 26,423 |
| \$20,000 to \$24,999 | farms 453 | 2.0 | 569 |
| | \$1,000 10,023 | 0.1 | 12,583 |
| \$25,000 to \$39,999 | farms 1,030 | 4.5 | 1,140 |
| | \$1,000 32,550 | 0.3 | 35,702 |
| \$40,000 to \$49,999 | farms 421 | 1.8 | 398 |
| | \$1,000 18,602 | 0.2 | 17,687 |
| \$50,000 to \$99,999 | farms 1,220 | 5.3 | 1,381 |
| | \$1,000 86,286 | 0.8 | 96,756 |
| \$100,000 to \$249,999 | farms 1,392 | 6.1 | 1,635 |
| | \$1,000 224,272 | 2.1 | 260,609 |
| \$250,000 to \$499,999 | farms 1,079 | 4.7 | 1,142 |
| | \$1,000 385,349 | 3.5 | 406,615 |
| \$500,000 to \$999,999 | farms 761 | 3.3 | 740 |
| | \$1,000 544,075 | 5.0 | 513,855 |
| \$1,000,000 or more | farms 1,328 | 5.8 | 1,070 |
| | \$1,000 9,538,291 | 87.6 | 6,165,926 |
| \$1,000,000 to \$2,499,999 | farms 613 | 2.7 | 571 |
| | \$1,000 957,046 | 8.8 | 858,036 |
| \$2,500,000 to \$4,999,999 | farms 368 | 1.6 | 256 |
| | \$1,000 1,298,990 | 11.9 | 869,244 |
| \$5,000,000 or more | farms 347 | 1.5 | 243 |
| | \$1,000 7,282,255 | 66.9 | 4,438,646 |
| Value of sales by commodity or commodity group: | | | |
| Crops, including nursery and greenhouse crops | farms 10,455 | 45.7 | 12,384 |
| | \$1,000 4,764,793 | 43.7 | 3,210,834 |
| Grains, oilseeds, dry beans, and dry peas | farms 3,530 | 15.4 | 4,338 |
| | \$1,000 1,626,831 | 14.9 | 1,049,101 |
| Corn | farms 1,117 | 4.9 | 1,380 |
| | \$1,000 405,868 | 3.7 | 280,789 |
| Wheat | farms 2,203 | 9.6 | 2,584 |
| | \$1,000 744,115 | 6.8 | 411,336 |
| Soybeans | farms 8 | (Z) | 2 |
| | \$1,000 135 | (Z) | (D) |
| Sorghum | farms 6 | (Z) | 20 |
| | \$1,000 337 | (Z) | (D) |
| Barley | farms 1,319 | 5.8 | 1,667 |
| | \$1,000 349,414 | 3.2 | 231,931 |
| Rice | farms - | - | - |
| | \$1,000 - | - | - |
| Other grains, oilseeds, dry beans, and dry peas | farms 771 | 3.4 | 1,158 |
| | \$1,000 126,961 | 1.2 | 124,410 |
| Tobacco | farms - | - | - |
| | \$1,000 - | - | - |
| Cotton and cottonseed | farms - | - | - |
| | \$1,000 - | - | - |
| Vegetables, melons, potatoes, and sweet potatoes | farms 1,231 | 5.4 | 1,355 |
| | \$1,000 1,597,035 | 14.7 | 1,147,097 |
| Fruits, tree nuts, and berries | farms 561 | 2.5 | 532 |
| | \$1,000 31,693 | 0.3 | 25,122 |
| Fruits and tree nuts | farms 446 | 1.9 | 413 |
| | \$1,000 29,683 | 0.3 | 24,111 |
| Berries | farms 234 | 1.0 | 220 |
| | \$1,000 2,010 | (Z) | 1,011 |
| Nursery, greenhouse, floriculture, and sod | farms 599 | 2.6 | 491 |
| | \$1,000 122,254 | 1.1 | 66,449 |
| Cultivated Christmas trees and short rotation woody crops | farms 47 | 0.2 | 52 |
| | \$1,000 673 | (Z) | 707 |
| Cultivated Christmas trees | farms 47 | 0.2 | 50 |
| | \$1,000 673 | (Z) | (D) |
| Short rotation woody crops | farms - | - | 2 |
| | \$1,000 - | - | (D) |
| Other crops and hay | farms 7,813 | 34.2 | 9,671 |
| | \$1,000 1,386,308 | 12.7 | 922,356 |
| Maple syrup | farms - | - | - |
| | \$1,000 - | - | - |
| Livestock, poultry, and their products | farms 10,666 | 46.6 | 12,305 |
| | \$1,000 6,127,408 | 56.3 | 4,356,606 |
| Poultry and eggs | farms 1,751 | 7.7 | 1,990 |
| | \$1,000 40,298 | 0.4 | 29,828 |
| Cattle and calves | farms 7,630 | 33.4 | 8,757 |
| | \$1,000 2,175,548 | 20.0 | 1,787,255 |

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Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

| Item | 2022 | Percent of total in 2022 | 2017 |
|---|-------------------|--------------------------|-----------|
| MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD - Con. | | | |
| Total sales - Con. | | | |
| Value of sales by commodity or commodity group: - Con. | | | |
| Livestock, poultry, and their products - Con. | | | |
| Milk from cows | farms 330 | 1.4 | 491 |
| | \$1,000 3,727,378 | 34.2 | 2,330,865 |
| Hogs and pigs | farms 663 | 2.9 | 699 |
| | \$1,000 23,779 | 0.2 | 18,100 |
| Sheep, goats, wool, mohair, and milk | farms 1,454 | 6.4 | 1,784 |
| | \$1,000 46,709 | 0.4 | 42,708 |
| Horses, ponies, mules, burros, and donkeys | farms 1,028 | 4.5 | 1,495 |
| | \$1,000 12,951 | 0.1 | 12,504 |
| Aquaculture | farms 51 | 0.2 | 69 |
| | \$1,000 76,464 | 0.7 | 97,817 |
| Other animals and other animal products (see text) | farms 585 | 2.6 | 582 |
| | \$1,000 24,281 | 0.2 | 37,530 |
| LANDLORD'S SHARE OF TOTAL SALES | | | |
| Value of landlord's share of total sales | farms 719 | 3.1 | 1,031 |
| | \$1,000 99,099 | 0.9 | 57,465 |
| FOOD MARKETING PRACTICES | | | |
| Value of food sold directly to consumers | farms 1,499 | 6.6 | 1,765 |
| | \$1,000 20,984 | 0.2 | 28,001 |
| Average per farm | dollars 13,999 | (X) | 15,865 |
| By value of sales: | | | |
| \$1 to \$499 | farms 375 | 1.6 | 480 |
| | \$1,000 74 | (Z) | 101 |
| \$500 to \$999 | farms 168 | 0.7 | 226 |
| | \$1,000 111 | (Z) | 147 |
| \$1,000 to \$4,999 | farms 511 | 2.2 | 646 |
| | \$1,000 1,228 | (Z) | 1,540 |
| \$5,000 to \$9,999 | farms 184 | 0.8 | 205 |
| | \$1,000 1,194 | (Z) | 1,439 |
| \$10,000 to \$24,999 | farms 153 | 0.7 | 110 |
| | \$1,000 2,260 | (Z) | 1,576 |
| \$25,000 to \$49,999 | farms 40 | 0.2 | 45 |
| | \$1,000 1,357 | (Z) | 1,516 |
| \$50,000 or more | farms 68 | 0.3 | 53 |
| | \$1,000 14,761 | 0.1 | 21,682 |
| Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products | farms 638 | 2.8 | 281 |
| | \$1,000 57,669 | 0.5 | 85,547 |
| Average per farm | dollars 90,391 | (X) | 304,438 |
| By value of sales: | | | |
| \$1 to \$499 | farms 52 | 0.2 | 52 |
| | \$1,000 14 | (Z) | 11 |
| \$500 to \$999 | farms 34 | 0.1 | 28 |
| | \$1,000 22 | (Z) | 22 |
| \$1,000 to \$4,999 | farms 205 | 0.9 | 79 |
| | \$1,000 447 | (Z) | 202 |
| \$5,000 to \$9,999 | farms 96 | 0.4 | 19 |
| | \$1,000 645 | (Z) | 128 |
| \$10,000 to \$24,999 | farms 67 | 0.3 | 26 |
| | \$1,000 1,007 | (Z) | 411 |
| \$25,000 to \$49,999 | farms 47 | 0.2 | 23 |
| | \$1,000 1,564 | (Z) | 837 |
| \$50,000 or more | farms 137 | 0.6 | 54 |
| | \$1,000 53,971 | 0.5 | 83,937 |
| VALUE-ADDED PRODUCTS SOLD | | | |
| Value of processed or value-added agricultural products sold | farms 432 | 1.9 | 365 |
| | \$1,000 13,950 | 0.1 | 13,479 |
| Average per farm | dollars 32,291 | (X) | 36,928 |
| By value of sales: | | | |
| \$1 to \$499 | farms 107 | 0.5 | 99 |
| | \$1,000 19 | (Z) | 14 |
| \$500 to \$999 | farms 49 | 0.2 | 48 |
| | \$1,000 30 | (Z) | 31 |
| \$1,000 to \$4,999 | farms 129 | 0.6 | 107 |
| | \$1,000 306 | (Z) | 259 |
| \$5,000 to \$9,999 | farms 55 | 0.2 | 42 |
| | \$1,000 374 | (Z) | 295 |
| \$10,000 to \$24,999 | farms 35 | 0.2 | 16 |
| | \$1,000 571 | (Z) | 221 |
| \$25,000 to \$49,999 | farms 23 | 0.1 | 14 |
| | \$1,000 740 | (Z) | 499 |
| \$50,000 or more | farms 34 | 0.1 | 39 |
| | \$1,000 11,909 | 0.1 | 12,160 |